



ITALIAN CHAMBER
OF COMMERCE
IN SINGAPORE
D I R E C T O R Y
2 0 2 0 / 2 0 2 1



MEMBER OF
ASSOCAMERESTERO

The Italian Chamber of Commerce in Singapore

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@ITALCHAMBERSG

**PIRELLI. A START UP THAT'S
MORE THAN 145 YEARS OLD.**



COMPANY PROFILE

Founded in 1872, Pirelli is a Pure Consumer Tyre company whose brand is globally known as an icon of technology and excellence. The Pirelli name stands for a premium, high-end style with an Italian heritage underlined by its distinctive position as a supplier to luxury car manufacturers. Pirelli Asia was established in Singapore in 1995 as a regional headquarters focusing to provide operational support for its car and motorcycle side of the business in the ASEAN and APAC region respectively. It has grown into a reputable multinational corporation and is on track for further growth and expansion in the region.



POWER IS NOTHING WITHOUT CONTROL



A B O U T U S

About us

The **Italian Chamber of Commerce in Singapore (ICCS)** is a non-profit association recognized by the Italian Government and member of Assocamerestero, apex body of over 81 Italian Chambers abroad. The Chamber aims to strengthen bilateral relations between Italy and Singapore in collaboration with strategic partners from the two countries.

Services

The Italian Chamber of Commerce in Singapore is geared to provide a wide range of business services tailored to the requirements of its members, as well as Italian and Singaporean companies. Thanks to strategic partnerships with Institutions, Chambers of Commerce and Agencies in the ASEAN region, the Chamber is a springboard for business in South-East Asia beyond Singapore.

Business Development Services

ICCS supports the expansion of Italian companies into Singapore and the rest of Southeast Asia. Over the years, ICCS has developed considerable expertise, credibility, networks, tools and experiences that can assist the companies in market entry into Singapore and the region through distribution agreements, joint ventures, direct investments and transfer of know – how.

Marketing Campaigns and Brand Promotions

Receive marketing support and boost your visibility through various networking events, promotional events, workshops and seminars, country presentations and publications. Let us organize your events and promote your services and activities for you.

Market Intelligence and Feasibility Studies

ICCS provides easy access to a database of companies, fairs, events and conferences from different business sectors as well as comprehensive information on business sectors and their SWOT analysis.

Legal and Taxation Advice

ICCS will guide you in choosing the most suitable law firm and accountant that suits your business needs and advise on where to seek the best legal assistance if necessary.

Document Translation Services

ICCS provides translation services for any kind of documents ENGLISH-ITALIAN and ITALIAN-ENGLISH.

Service Office

This service is for companies who are interested in exploring business opportunities both in Singapore and in the ASEAN region. Based on each company's needs, ICCS offers different packages:

- Virtual office: phone answering services (English, Italian, Cantonese and Mandarin).
- Mailing address (accepting, sending and forwarding mail);
- Choice of having a work desk or an enclosed office room according to your needs
- Use of meeting room at ICCS's premises;
- Office: virtual office plus dedicated independent office at ICCS's premises.

Events

ICCS organizes and supports more than 100 events per year. The events aim to promote the Made in Italy in Singapore, update ICCS members on legal, economy and tax issues, promote Singapore as springboard for the ASEAN Market.

- Networking Events
- Workshops and Seminars
- Country presentations
- Promotional Events
- Training

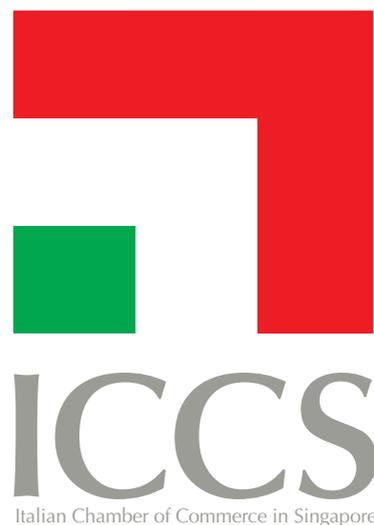
Annual Turnover:	SGD 1,4 Mln	
Staff:	5	
Members:	210	
Office:	Singapore	160 Robinson Road #20-05 SBF Center Singapore 068914
Total companies served in 2019:	250	
Total Events organized and promoted in 2019:	150	

Message by Singapore's Minister for Trade and Industry for the ICCS's Annual Directory 2020/2021



CHAN CHUN SING

MINISTER FOR TRADE AND INDUSTRY, SINGAPORE



The logo comes in the form of a square shape to enhance stability and trust. The colours in the flags of both Italy and Singapore are reflected in the logo. The colours of the Singapore flag are positioned at the top portion of the logo in red and white while the colours of the Italy flag are positioned at the bottom portion, in green, white and red.

In view of the bilateral relations that ICCS bridges between Italy and Singapore in terms of economic,

commercial and legislative connections, the red coloured portion leads our eyes from the left towards the right and ends at the letter 'S', which stands for Singapore.

On a geographical level, Italy is situated northwest from Singapore, thus the red area could also represent a directional bridge, linking Singapore to the north-upwards followed by the west-leftwards, strengthening the ties between Singapore and Italy.

We find ourselves in extraordinary times as we welcome a new decade in 2020. Within the span of a few months, the COVID-19 pandemic has changed the way we live and work. Many countries, including Italy, have had to bear the loss of loved ones. I send my deepest condolences to those affected and wish COVID-19 patients a speedy recovery.

This global crisis has highlighted the critical need for countries to stand united and remain interconnected to ensure that we are well-equipped to respond to the challenges. Countries need to ensure that air and sea ports remain open, as well as maintain the flow of essential goods such as food and medical supplies to those in need. In these times, our dependence on robust, well-lubricated supply chains is ever more salient. We reaffirm our support for the open and rules-based multilateral trading system and will work to ensure that it remains relevant and updated in the years to come.

As like-minded countries, Singapore and Italy have pledged to remain open to trade and we encourage others to do the same. To the Chamber and Italian companies in Singapore, I commend you for staying strong in these unprecedented times and supporting the measures we have put in place. In every crisis lies an opportunity. I encourage you to explore innovative ways to reimagine possibilities for your businesses and workers. Use this time to digitalise and transform your businesses so that you are prepared to emerge from this crisis stronger.

Italy's resilience and tenacity in managing the COVID-19 challenge is testament to the Italian people's indomitable spirit. From the intrepid efforts of frontline healthcare workers, to the uplifting songs sung in unison from every home, Italy has shown itself to be a united, cohesive nation. I am confident that Italy will continue to make a rapid recovery and look forward to its inaugural hosting of the G20 Summit next year.

Message by H.E. Raffaele Langella, Ambassador of Italy to Singapore



Dear ICCS Members and Friends,

We are facing with an unprecedented global crisis which has severely affected economic growth, jobs, trade and supply chains worldwide. Most businesses are suffering from the consequences of the COVID-19 pandemic, and experts fear that the path to full economic recovery will be long and hard. At the same time, this event has sparked an unexpected wave of innovation. New opportunities have emerged in many sectors, from e-commerce to digitalization, from automation to sustainability. In these very challenging times, the ICCS remains a reliable point of reference for the Italian business community in Singapore, as well as for Italian companies looking to set up a presence in the region and for local companies wishing to look abroad into Europe. With the recent entry into force of the EU-Singapore Free Trade and Investment Protection Agreements, ICCS will strengthen his support to Italian and local firms to seize the growing opportunities created by these two ambitious deals. We are confident that the EUSFTA and EUSIPA by boosting trade and investments between Europe and ASEAN will be strategic tools on the path out of this crisis.

Singapore is already home for more than 600 Italian companies, with some using the City-State as a

springboard for the rest of the ASEAN region. ICCS helps these companies to establish their presence in these emerging markets, which together are set to be the fourth largest economic bloc by 2030. Exactly as Singapore is Italy's gateway into ASEAN, Italy aims to be for Singapore a point of entry into Europe. ICCS is backing local companies to approach the European markets. Apart from the elimination of tariff and no-tariff barriers, Singapore businesses and investors will benefit from a greater access to service sectors, government procurement opportunities, and a higher level of protection for investments.

Although the global economy is entering uncharted waters, I expect Singapore and ASEAN to continue to be extremely attractive markets in the near future and the Chamber an essential reference for companies keen to explore the untapped potential of this region. Over the last few years ICCS has been able to swiftly adapt to the dramatic transformations of the global business environment. I have no doubt that the Board of Directors and the ICCS Members will be able to deal with extraordinary changes even today, also drawing on Italian people's best traits: boundless creativity and spirit of solidarity.

Message by Alberto Martinelli, ICCS President



ALBERTO MARTINELLI
ICCS PRESIDENT

Dear ICCS members and ICCS friends,

During this challenging time, the Chamber still aims to represent a powerful platform to foster business development opportunities and to strengthen business relationships between Singapore, the ASEAN countries and Italy.

The global pandemic Covid-19 crisis is not only impacting our personal lives, but is also affecting the way we operate our daily interactions, the way we conduct our business and the way we plan our activities.

The 2019-2022 Board and all ICCS staff remain committed to our mission of exploring, investigating and discovering new formulas to guarantee the success of our Chamber.

In order to comply with the necessary measures to protect the safety and welfare of our member community, we are now leveraging on the massive potential of technology by:

- Implementing new way to network through webinars,
- Enhancing our communication thanks to social media and to a new revitalised website
- Managing meetings and business interactions via social distancing measures

This would possibly come at a painful and pricy cost.

This crisis will be remembered in the future as a catalyst and accelerator of sustainability, life balance (through working from home) and innovation.

Under these caveats, the Chamber has launched an E-Commerce project that aims support Italian companies facing the current challenges.

ICCS is investing in this kind of new opportunities and business services, not only to maintain its strong financial position but also to facilitate remote access to the ASEAN markets for Italian companies via:

- Exposure to new and different markets
- Giving a different perspective for future plans
- Maintaining business and employment during the most difficult humanitarian and business crisis of modern history

For the upcoming year, ICCS aims to protect our strategic position and to adapt courageously to the structural global changes we are facing.

As President of the current Board 2019-2022, I feel confident in facing this challenging year by counting on the support of ICCS members and friends, on the restless commitment of ICCS staff and on continuous support of the Institution in the person of H.E. Ambassador of Italy Raffaele Langella and the Honorary Ambassador of Singapore, Ow Chio Kiat.

Board of Directors: 2019-2022



ALBERTO MARTINELLI
PRESIDENT

BANK JULIUS BAER & CO. Ltd

Possesses over 20 years of experience as a Manager and Senior Private Banker, with a proven track record of managing talents, developing new markets and increasing profitability of mature businesses.

Worked in different locations and booking centres in Europe and Asia. ICCS active member since 2006 and ICCS Board Member and treasurer since 2014. Proud father of 3 boys.



GIACOMO CLERICI
VICE PRESIDENT

COECLERICI FAR EAST Pte Ltd

Strategic business leader and board member with extensive experience in the global commodity market. Led teams in complex cross-border M&As and JVs transactions with responsibilities including deal origination, investment evaluation, due diligence and financing in Russia, Singapore and Indonesia. ICCS board member since 2016, lived in Singapore with his wife and his two kids since 2012.



GIONATA BOSCO
TREASURER

VIMAR ASIA PACIFIC Pte Ltd

An international Executive with 13 years of working experience in Europe, China, and South East Asia. Proven results in building new businesses and managing teams in China and Asia Pacific. Built retail network and worked successfully with developers, hotel operators, interior designers and architects. Learned, built and managed a complicated business in the decoration industry which starts from the specification, negotiation of the major projects, delivery, installation and T&C. Has lived in Italy, United States, China and Singapore.



RENATO SIRTORI
HON. VICE PRESIDENT

Renato Sirtori spent 43 years with *STMicroelectronics* and oversaw the expansion of the Company in Singapore and 10 countries in Asia. He retired in 2013 and now coordinates the activities of *STMicroelectronics* Foundation in Asia. ICCS Board member since its inception and served in several Government and Business Organizations in Singapore. Married with 2 sons and has 3 grandchildren.

Board of Directors: 2019-2022



ROBERTO GRILLI
DZ ENGINEERING Srl

Roberto Grilli has over 15 years of experience in the motorsports and lighting industries and is responsible for both commercial and project management in integrated solutions for race track circuits, sports venues lighting, museums and places of worship architectural lighting. He has an extensive experience in design, development and the handling of innovative and pioneering projects such as the lighting system for the world's first Formula 1 Night Race in Singapore, power & communications systems for street circuits in Asia and the architectural lighting for UNESCO sites in Italy.



BRUNO LIOTTA
INTERUNION (SEA) Pte Ltd

Local entrepreneur with more than 20 years of experience in logistic and trading. Arrived in Singapore in 1998 after 8 years of work in the logistics industry in New York. Founded his own company in 2004 and now has over 140 employees in 10 offices across SEA. Proud father of 3 children.



PAOLO MISURALE
PARTNER BAIN & CO.

Partner in *Bain & Company's* Singapore office, with more than 15 years of management consulting experience across Europe and Asia. Advised top executives and management teams of major Consumer Product and Retail companies to address their most pressing strategic issues, such as growth, transformation and change management. Passionate about challenging the status quo, putting facts before opinions, and mentoring young talents.



ANDREA PEREGO
MAPEI FAR EAST Pte Ltd

Mechanical engineer in the chemical industry for more than 25 years. Started in *3M*, with growing responsibilities in procurement, logistic and manufacturing. Moved in 2000 to *Mapei* as Director of the largest plant of the group. In Singapore since 2013 as Director of APAC Operations, supporting the strong growth of *Mapei* group in this area. Willing to support ICCS with his experience and knowledge.

Board of Directors: 2019-2022



ALESSANDRO MOTTA
PIRELLI ASIA PTE LTD

Alessandro Motta is an independent consultant in Digital Trasformation, Marketing and Communication with more than 20 years of professional experience in UK, Italy and now Singapore. A manager for the Pirelli Group (tyres and real estate) he has been a Director in Telecom Italia. As an entrepreneur, he founded and managed K-Team, a digital consultancy firm working with top agencies like Sapient (Publicis) M&C Saatchi, DGT Media, Media Engine and Webscience (Polytechnic di Milano) and was Managing Director of WiseKey Italia, a subsidiary of WiseKey S.A., which is a Swiss company specializing in cyber security and digital identity. Delighted to actively contribute to ICCS's path of digitalization and success. He recently ventured in a new "start-up innovativa", focusing on innovative and bespoke Italian F&B products, to be exported across APAC markets.



LUIGI RASCHELLÀ
ELETTRONICA GROUP SINGAPORE BRANCH

A senior executive working in the Defence and Homeland Security market for almost 40 years, acquiring solid experience in dealing with many governments in six continents.

Proudly representing Italian excellence in Asia since beginning of 2020, is an ICCS Board Member, and lives in Singapore with his wife.



SIMON W. TUTT
UNICREDIT BANK AG, SINGAPORE BRANCH

An international minded Corporate Finance Professional for 17 years. Having been in Asia since 2014, he relocated from Hong Kong to Singapore in 2017, where he today heads the *UniCredit* Singapore Operations. Has a proven track record of successfully managing international teams and cross-border business transactions both in Asia and Europe, under different legal and regulatory frameworks. Delighted to actively contribute to continuing the success story of the ICCS. He holds a Master's Degree in *International Business Studies* from Maastricht University and lives in Singapore with his wife and two children.

ICCS Team:



GIACOMO MARABISO
MANAGING DIRECTOR



CATERINA BRENTARI
EXECUTIVE DIRECTOR



CAROLA CAPONE
MARKETING COMMUNICATIONS
EXECUTIVE



HUI MIN LEONG
BUSINESS DEVELOPMENT
MANAGER



GINA YEO
ADMINISTRATIVE OFFICER



ICCS Committees

ICCS Committees comprise of business groups focusing on different fields of business with the aim of sharing experiences, receiving updates related to specific industries and organizing activities such as seminars, workshops and events in Singapore and in the Region.

ICCS has identified five main committees focusing on the following business sectors:



SHIPPING COMMITTEE

COMMITTEE CHAIRPERSON: TIMOTHY COSULICH
GROUP CEO - FRATELLI COSULICH BUNKERS (SINGAPORE) PTE LTD

With more than 15 years experience in Strategy Consulting with PwC and in shipping with AP Moller Maersk first and then with his family business, Fratelli Cosulich, Timothy leads a diversified Group active in different aspects of shipping and with a USD 1.7bn turnover. Timothy holds an MBA from INSEAD, has been an ICCS Board Members for 2 terms and sits on the Board of YPO (Young Presidents Organisation). He is an active triathlete, is married with Alexandra and has 2 young babies.



LEGAL & CONSULTANT COMMITTEE

COMMITTEE CHAIRPERSON: ALESSANDRO ZALONIS
PARTNER - GIANNI ORIGONI GRIPPO CAPPELLI & PARTNERS

Partner of Gianni, Origoni, Grippo, Cappelli & Partners Law Firm and Head of the South East Asia desk of the Firm.

Alessandro advises large domestic groups, multinationals based in Italy as well as abroad. He specializes in tax matters relating to domestic and international M&A transactions

He speaks Italian, English and Greek.



PHARMA COMMITTEE

COMMITTEE CHAIRPERSON: PIERLUIGI PETRONE
CEO - PETRONE GROUP

Since 1992, he is the CEO of Petrone Group, operating in the pharmaceutical, parapharmaceutical and health sectors. Very keen on National and International Commercial activities and Business Development, strategic investments and public relation. He is the first Italian and the first European Member of the Board of Directors of GVN Global Virus Network in Baltimore, a global network of worldwide experts of viral infection. Assoram's Chairman (Association of Commercial and Logistics Operators in Pharmaceutical and Health sectors) and Board Member of Farmindustria since 2010. Married and proud father of 2 children.

ICCS Committees



FINANCIAL COMMITTEE

COMMITTEE CHAIRPERSON: LUCA SERAFINO TONELLO
HEAD OF ASIA, GLOBAL STRUCTURED FINANCE - SMBC

Luca Tonello leads one of Asia's most respected teams engaged in capital raising and advisory for the infrastructure and energy sectors as part of a leading global bank. He oversees a multi-billion dollar Asia-focused portfolio with exposure to sustainable energy, power, infrastructure and natural resources. Over the last decade, Mr Tonello and his team have contributed to the development of critical infrastructure in Asia. For its contribution, the team has received several prestigious industry awards and recognitions, most recently the 2018 Asia Bank of the Year by Project Finance International and 2018 Asian Financial Advisor of the Year by Infrastructure Journal.

Mr Tonello grew up near Turin in Italy, where he graduated in Mechanical Engineering with a major in energy. He spent the early part of his banking career in London where he also graduated from the London Business School with a Master in Finance before moving to Singapore, where he still lives.



DESIGN COMMITTEE

COMMITTEE CHAIRPERSON: GUNTER SERAFINI
AREA MANAGER APAC - TECHNOGYM

Over 20 years of international experience working for Italian companies within design and luxury sector. Today Gunter Serafini works for Technogym, the global leader manufacturer of fitness equipment renowned for its innovative and stylish design. Together with his team, he works closely with real estate developers, hotel chains and architects to deliver wellness solutions to the most prestigious projects around Asia. Gunter holds an MBA from the Manchester Business School and is also a German native speaker.



Contents



28

ICCS EVENTS 2019

- BUSINESS AWARDS
- CASA 2019
- COMPASSO D'ORO
- FORMULA 1 2019
- TRADE EXHIBITIONS
- GALA NIGHT
- IFBS 2019
- ICCS NETWORKING
- TRUE ITALIAN TASTE



64

INTERNATIONAL SCHOOL

CREATING A SOLID FOUNDATION FOR FUTURE LEARNING

COMMITMENT TO A BALANCED APPROACH BEYOND THE CLASSROOM

VALUES AND PRACTICAL SKILLS: EQUIPPING OUR STUDENTS FOR THE REAL WORLD THROUGH CREATIVITY

CREATING BRIGHTER FUTURES THROUGH EDUCATION

WELCOME TO SINGAPORE

- PLANNING THE BIG MOVE?
- CHOOSING YOUR NEW HOUSE
- CHOOSING YOUR NEIGHBORHOOD
- GETTING AROUND SINGAPORE



48

TAXATION AND LEGAL

- GENERAL
- THE PRIVATE LIMITED COMPANY
- TAXATION: CORPORATE TAX
- IMMIGRATION
- TAX CONSIDERATION FOR ITALIAN INDIVIDUALS

72





90

**CULTURE, LEISURE, FAMILY
AND SPORT**

LEISURE ACTIVITIES

OUTDOOR ACTIVITIES

GETTING TO KNOW THE LOCAL
CULTURES

TRAVELING IN THE REGION

PUBLIC HOLIDAYS



122

DESIGN AND FURNITURE

DESIGN AND FURNITURE
BRANDS

FOOD AND DINING

THE GUIDE TO ITALIAN
RESTAURANTS IN SINGAPORE



134

HEALTHCARE

HEALTHCARE IN
SINGAPORE
HOSPITALS

110





178

FASHION
ITALIAN
FASHION
BRANDS



196

2020 ICCS PRIVILEGE PROGRAM

- AIRLINES
- AUTOMOTIVE
- DESIGN AND FURNITURE
- FASHION
- IMPORTERS
- INSURANCE
- RESTAURANTS
- WELLNESS

186



ICCS MEMBERS

- DIAMOND MEMBERS
- SUPPORTING MEMBERS
- MULTINATIONAL CORPORATIONS
- SMALL AND MEDIUM ENTERPRISES
- INDIVIDUAL MEMBERS
- HONORARY MEMBERS

390

ICCS CONSTITUTION



I C C S
E V E N T S
2 0 1 9

Business Awards

September 24th, 2019



BEST SINGAPOREAN INVESTOR TO ITALY:
KEPPEL DC REIT MANAGEMENT Pte. Ltd.

BEST ITALIAN MULTINATIONAL CORPORATION IN SINGAPORE:
COIM ASIA PACIFIC Pte Ltd

BEST ITALIAN SMALL AND MEDIUM ENTERPRISE IN SINGAPORE:
METASENSING ASIA PACIFIC Pte Ltd

CaSa 2019

November
7th - 8th



Compasso d'Oro

November 14th – 16th, 2019



Formula 1 2019

September 22nd



Trade Exhibitions



HOST 2019



TUTTOFOOD 2019



HOMI 2019



BIT 2019

Gala Night

December 4th , 2019



IFBS 2019

June 19th – 20th



ICCS Networking



True Italian Taste

August 28th , 2019





W E L C O M E
T O S I N G A P O R E

Planning the big move?

Planning the big move? Moving abroad can be challenging, so there are certain aspects you should take into careful consideration before making the big move.

Here is a comprehensive overview of the different neighbourhoods and the types of home you could live in. These guidelines aim to provide you with more information about some of the aspects that will make your transition smoother.

Useful Links / References

GENERAL INFORMATION

- Singapore Expats - www.singaporeexpats.com
- Buy and sell property - www.propertyguru.com.sg
- Local Transport - www.exploresg.com / www.grab.com

GOVERNMENT AUTHORITIES

- Ministry of Health - www.moh.gov.sg
- Ministry of Culture, Community and Youth - www.mccy.gov.sg
- Customs and Excise Department - www.customs.gov.sg
- Immigration - www.ica.gov.sg
- Ministry of Manpower - www.mom.gov.sg
- Ministry of Foreign Affairs - www.mfa.gov.sg
- Ministry of Education - www.moe.gov.sg

Choosing your new house



Singapore has a wide variety of housing options, with solutions for both young professionals and families. Knowing the type of housing that best suits you will bring you one step closer to finding your dream home. Here are a few options for you.

HDB _ Housing & Development Board flats

These homes have been around since the 1960s. Built by the government's Housing Development Board (HDB), they take the form of high-rise public housing that accommodates over 80% of Singaporeans. These flats are located in residential areas, which are self-contained satellite towns with schools, supermarkets, clinics, hawker centres, and sports and recreational facilities. HDB flats are a very convenient option for individuals looking for affordable and practical accommodation. NOTE: foreign nationals may only rent HDB flats; only Singaporean citizens are eligible to buy them.

Condominiums

Similar to HDBs in terms of architecture, condominiums (also known as condos) are built and run by private companies. Bonding with the local community is made easy through big social spaces, gyms, swimming pools, communal areas and bar-beque areas.

Shophouses and Conservation Homes

These houses date back to the pre-war era and are usually part of two or three storey structures, decorated with colourful shutters or tile work. Originating from the 18th century, shophouses historically featured a shop on the ground floor and a residential space, intended to accommodate one or more families, either at the back of the building or on the second floor.

Similar to shophouses, black-and-white houses are conservation homes offering more distinct reminders of the colonial era in Singapore. Painted white with black trimmings, they range from quaint bungalows to large mansions which include separate guest quarters, parking areas and pool houses.

Serviced Apartments

Lastly, serviced apartments are an excellent choice for temporary accommodation. These fully-furnished apartments include hotel-style perks such as maid services and free buffet breakfasts. Here are a few providers to consider:

Great World Serviced Apartments
www.greatworld.com.sg

Fraser's Hospitality
www.frasershospitality.com

Far East Hospitality
www.stayfareast.com

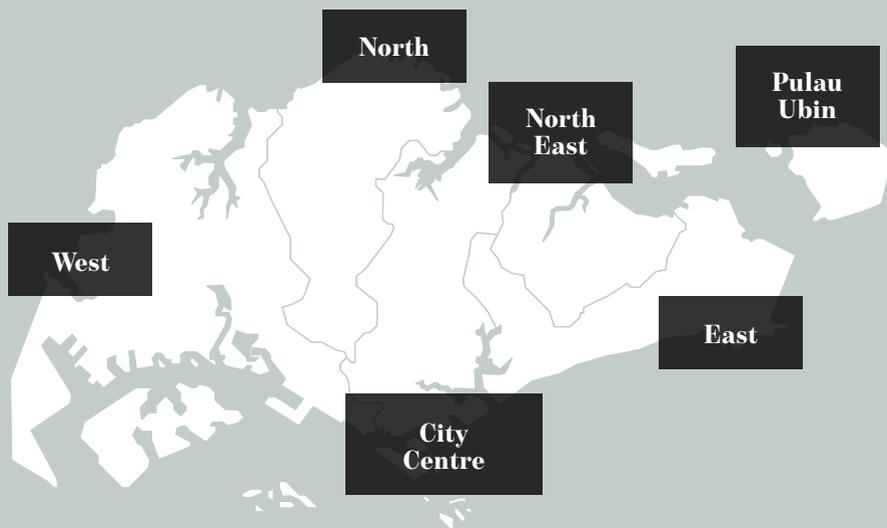
Treetops Executive Residences
www.treetops.com.sg

Service Apartments Association Singapore
www.servicedapartments.org.sg

8 on Claymore Serviced Residences
www.8onclaymore.com.sg

Pan Pacific Serviced Suites Singapore
www.panpacific.com/servicedsuites

Choosing your neighborhood



The next factor to take into consideration is the location of the accommodation. Singapore's neighbourhoods vary greatly and each has its own unique characteristics and history.

City Centre

Orchard - Dhoby Ghaut

Orchard Road's bustling boulevard is a retail and dining paradise, with over 5,000 establishments including prominent shopping malls, restaurants, cinemas, bars, health and wellness centres. All your needs can be met within a mile. Locals and expats are offered the ultimate lifestyle experience, yet many of the surrounding neighbourhoods are green and quiet.

Tanglin - Jervois Road

A walk and a world away from Orchard, Tanglin is a largely residential area that is home to many embassies. With a mix of single-story and mostly low-rise condominiums, the Tanglin area exudes an air of serenity with its tree-lined roads and green surroundings. Although there are no MRT stations nearby, it is easily accessible by bus and strategically located near the Botanic Gardens, Orchard Road and Dempsey Hill. The latter boasts a mix of quaint furniture shops, art galleries, cafes and restaurants.

Robertson Quay - River Valley

Situated between Orchard Road and the

Singapore River, Robertson Quay and River Valley are popular areas for young people who want to be near the Central Business District (CBD), so they can enjoy the wide range of amenities on offer and the buzzing nightlife. Robertson Quay boasts modern condominiums with impressive water views. Transportation is made easy via Clarke Quay, Outram and Chinatown MRT stations and the numerous bus services available here.

Central Business District (CBD) - Marina Bay

This area has an abundance of luxurious, high-rise new condominiums and is easily connected to Singapore's financial centre. It also has spectacular views of the island's breath-taking skyline. The small size and relatively high cost of apartments is compensated by the convenience of well-connected underground walkways, home to a large number of shops, supermarkets, restaurants, bars and MRT stations. With the famous Marina Bay Sands Integrated Resort, the Esplanade Theatres and numerous elegant eateries of One Fullerton Bay, you'll never get bored.

Suburbs

Holland Village - Clementi - Bukit Timah

Holland Village is a hamlet tucked away behind the Singapore Botanic Gardens and is less than 10 minutes away from Orchard Road. This little spot has been referred to as Singapore's "Bohemian" enclave because of its variety of art galleries, artisan shoe shops, tarot card readers and shops selling ethnic products. A traditional favourite for expats, Holland Village is served by its own MRT station. Holland Road leads to the Sixth Avenue and Clementi, both of which offer affordable detached houses, apartments and condominiums. A trip to the CBD takes approximately 30 - 40 minutes and the area is close to international schools like the United World College of South East Asia, the Tanglin Trust School and the National University of Singapore, which is Singapore's first university.

Bukit Timah, on the other hand, is a well-established residential area that

stretches all the way to the Bukit Timah Nature Reserve. It is close to Orchard Road and international schools and clubs like the Japanese Association, the Hollandse Club and the British Club. It is also home to the Italian Supplementary School (Scuola Supplementare Italiana Singapore), which is strategically located at Bukit Tinggi Road.

Thomson

The Thomson and Upper Thomson areas are home to the MacRitchie, Pierce and Seletar reservoirs. Condominiums here are generally more spacious and affordable. Singapore's famous wildlife attractions (the Singapore Zoo, Night Safari and River Safari) are also nearby, making it a fantastic regular hangout for parents with young children. Moreover, it is served by good bus routes and a new MRT line is being constructed to better serve the area.

West

Upper Bukit Timah Road

To the west of Bukit Timah lies the Upper Bukit Timah area, where you can find a wide choice of good-value condominiums, semi-detached houses and several shopping centres. It also contains Bukit Batok and the Dairy Farm Road, home to a rustic Dairy Farm Nature Park that provides numerous recreational and leisure facilities.

Multiple expressways make it easily accessible for car owners. It now has MRT access as well.

Pasir Panjang

Home to the recently renovated West Coast Park, Pasir Panjang is a new, up-and-coming residential area in Singapore, with its own MRT station and modern condominiums. Aside from the cool breezes of the South China Sea, there is no end to the leisure activities available here, with numerous recreational facilities at the West Coast Park, the Republic of Singapore Yacht Club, the Labrador Nature Reserve and the Tanjong Berlayer Park.



Sentosa

Previously called Pulau Blakang Mati, this popular resort island offers exclusive homes at a high price, complete with unparalleled sea views. Attractions include a 2 km long sheltered beach, biking trails, golf courses, private boat berths and the Resorts World Sentosa, featuring the Universal Studios Singapore theme park. Sentosa offers a respite from the hustle and bustle of city life, without being disconnected from it. A monorail train brings Sentosa residents to Vivo City, one of Singapore's largest shopping malls. The closest MRT station is Harbourfront.

East

East Coast

The East Coast area stretches for 18km and is another popular neighbourhood amongst expats. The East Coast Park, a breezy park with numerous cycling, running and entertainment options makes the East Coast area an attractive neighbourhood for getting together with family and friends. The area provides a variety of housing options for various budgets and the East Coast Parkway (ECP), Kallang-PayaLebar Expressway (KPE) and Pan-Island Expressway (PIE) provide easy access to the city and to the airport. International schools such as the United World College of South East Asia (UWCSEA), the Canadian International School and the Chatsworth International School also have their campuses here.

Katong

Affectionately known as the 'Home of the Peranakans', the Katong/Joo Chiat area is

a treasure trove of well-preserved heritage shophouses, quaint shops and restaurants catering for the culinary needs of this traditional and unique community. A perfect blend of modern and colonial bungalows and large shopping malls such as Parkway Parade and I12 Katong are also scattered around the area.

Siglap - Bedok

One of the oldest residential areas in Singapore, the Siglap and Bedok areas are far from the city centre but are jewels in their own right. They offer a village-like tranquillity that stands in contrast to the busy urban atmosphere that Singapore is known for. As a result of their long history, housing options are remarkably varied, from HDB apartments to townhouses, condominiums to spacious, detached bungalows. The areas are also well served by MRT connections running along to the EXPO Convention and Exhibition Centre, as well as to the airport.

North

Woodlands

Woodlands is another favourite among many expats primarily for its spacious, reasonably-priced houses, and the strategically-located Singapore American School. Not only does this area have a suburban ambience, it is also near the Woodlands Checkpoint: one of the two access points from Singapore to Malaysia

Seletar - Yio Chu Kang - Yishun

Right in the heart of Singapore, this area offers plenty of affordable houses and condominiums. Seletar Air Base has a small cluster of black-and-white houses which you can apply for (see 'types of housing'). The area is convenient for parents who wish to send their children to the American, Australian and French schools, as well as the GEMS World Academy.

Getting around Singapore



Singapore's transport system is highly efficient and easy to navigate. The various modes of transport used on the island are as follows.

Driving / Riding

Non-Singaporeans can drive on Singapore's roads, provided that they have an International Driver's Permit. Should your license be in another language, make sure you carry an English translated version of it. Drivers have a one-year grace period to obtain a Singapore driver's license, unless they become Permanent Residents, at which point a license conversion has to be done. This would require one to take the Basic Theory Test which can be booked online or at any one of the three driving centres located on different parts of the island. Below are the names of the schools and links to their websites:

Bukit Batok Driving Centre -
www.bbdcl.com.sg

Comfort DelGro Driving Centre -
www.cdc.com.sg

Singapore Safety Driving Centre -
www.ssdcl.com.sg

If you do not have a driving license and wish to obtain one, you can also sign up at any of the above-mentioned schools.

System Map



Public Transportation

BUSES AND TRAINS

Singapore is equipped with one of the world's best rail and bus networks, making it convenient and affordable to commute by train or bus. Trains and buses operate from 5.30am to as late as 1am, depending on the location.

Bus times can be tracked on Apps such as "MyTransport" and "SBS Transit Iris". These Apps also allow you to plan your journey by showing all the possible routes between your starting point and final destination. There are currently several train lines in Singapore. There are also Light Rail Transits (LRTs) that link MRT stations with HDBs public housing estates to reach as many residential areas as possible.

Payments for train and bus rides can be made with a simple swipe of an EZ-Link card, which is a pre-paid smart card that allows you to pay for all your public transport travel. You can purchase one at most MRT stations and 7-11 stores. Cash payment is also accepted, but this is highly impractical on buses and also rather inconvenient for the MRT.

TAXIS

Taxi services in Singapore are run by Comfort & Citycab, SMRT Taxis, TransCab, Grab and Prime Taxi. Getting a taxi is generally easy as they can be flagged down on the main road. However, if you are hard-pressed for time, you can also call the hotlines to make a booking. This can also be done in advance with a pre-booking service.

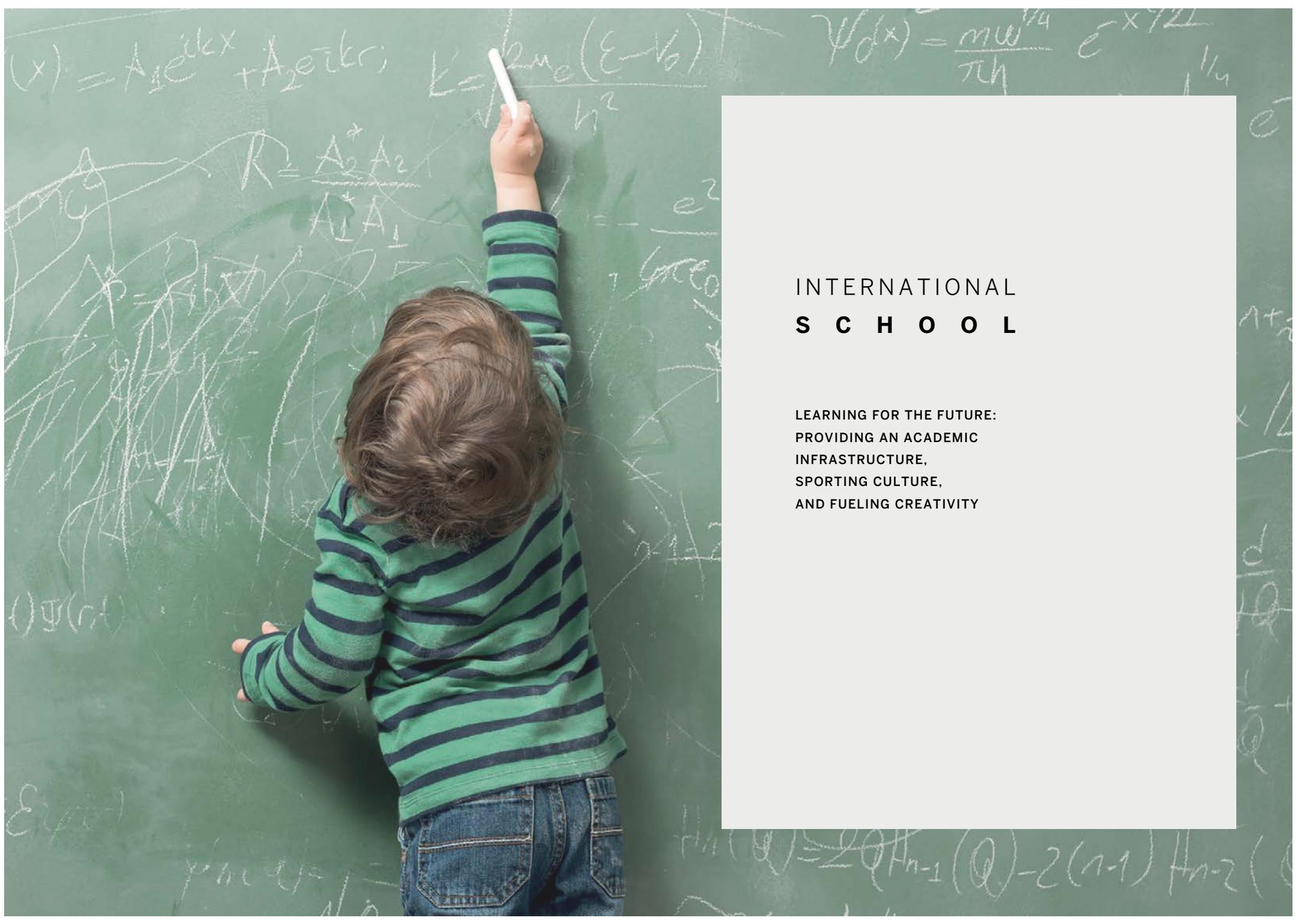
The numbers to the hotlines can be found in the links below:

Comfort & CityCab: www.cdgtaxi.com.sg

SMRT Taxis: www.smrt.com.sg

TransCab: www.transcab.com.sg

Grab: www.grab.com/sg



INTERNATIONAL S C H O O L

LEARNING FOR THE FUTURE:
PROVIDING AN ACADEMIC
INFRASTRUCTURE,
SPORTING CULTURE,
AND FUELING CREATIVITY

Creating a solid foundation for future learning

Choosing the right International school for your child can be a daunting task. Parents need to consider how a school meets the needs of the future. Look for a 21st century learning environment that is holistic in nature, one that develops students' academic development, nurtures core human values and builds real-life skills.

Before deciding on the right school for your child, look for institutions that demonstrate a commitment to a balanced approach, encompassing academic achievement, sport and the arts. Look for a school that develops students into creative, critical and reflective thinkers within and beyond the classroom. This type of school will prepare your child for success in further education and for life as a global citizen.

Our current world is evolving more rapidly than the capacity of any existing education system. The challenge of learning is getting even harder for the next generations. That's why you want your child to be able to solve real-world problems by applying a more comprehensive and creative way of thinking. To achieve this, our students learn to explore subjects in a more integrated fashion, developing a solid understanding of each subject and the relationship between each subject, fostering creativity and encouraging students to explore innovative solutions.

This interdisciplinary approach to education allows students to hone their analytical skills, while simultaneously providing them with the tools needed to develop creative reasoning. Not only will they learn the "traditional" skills they

will need to thrive in their careers, but they will also enjoy learning and finding creative solutions for important real-world problems.

When choosing a school, look at how a particular institution provides opportunities in all subject areas, and how students are encouraged to explore each subject and find answers to questions about the world around them. It is equally important for a school to have skilled and knowledgeable teachers who can address the needs of all students in a supportive and resource-rich environment.

Teachers in the best schools build upon the learning taking place in classrooms, giving students opportunities to apply the skills and knowledge they have learned in different contexts, solving problems that are relevant to them.

Commitment to a balanced approach beyond the classroom

Education driven by values plays a vital role in a child's holistic upbringing. This is why leading international schools focus on nurturing excellence in an environment that gives equal importance to developing strong emotional development, character building and a social conscience.

Sport is a key part of a balanced approach to education. Besides the obvious physical and mental benefits, students learn how to become team players and gain important transferable skills like respect, discipline, commitment and communication. Looking for a school with a strong sporting culture is important. However, it is not so much about the winning or losing (although winning can be the best part), but about developing the student's character.

Sport provides opportunities for students

to develop their personalities through hard work. They can learn to identify things that have worked and not worked, and then make changes to be better.

Schools that provide a diverse sports curriculum enable students to experience and gain knowledge in a number of physical and sporting disciplines. Physical health and well-being should underpin the sports curriculum so that your child develops a holistic understanding of the benefits of a balanced lifestyle.

By having a comprehensive sporting curriculum and a strong sporting culture, students learn to push themselves out of their comfort zones to be better than they have been before. Their hard work and dedication will pay off when they are competing.

Values and practical skills: equipping our students for the real world through creativity

Schools are in the business of shaping the future of their students. In our fast-changing world organizations are scouting for people who can bring new perspectives as sharp thinkers. When choosing a school, it is imperative that the school in question nurtures creativity in its students.

It is the Arts that foster creative thinking, or the 'soft skills' that allow for innovation, especially in problem-solving. This complements the traditional 'hard skills set'. The ability to think creatively and transfer this to everything that students do is a vital part of their development.

Schools that enable students to be at the core of the creative process give them free

license to be creative, to explore, to make mistakes and to have fun. The emphasis of the Arts should not just be on results, but the process as a whole: exploring, devising, revising, reflecting and sharing.

Fostering creativity and building self-confidence will encourage students, if they are given the opportunity, to embrace new ideas and different ways of doing things, to push the boundaries and to become risk-takers.

Schools that embrace these techniques instill confidence and develop collaborative skills in internationally minded young individuals. These experiences empower future generations to engage with their own learning.

Creating brighter futures through education



There are many factors to consider when choosing your child's next school: its fees and its reputation, its approach to teaching and learning, its personality and the people at the school. However, it is critical to also assess the academic, sports and arts facilities and infrastructure.

Look for schools that are true innovators and have a clear mission. Schools that are

driven to provide quality education. Not just rehearsing the past, but pioneering the future of learning. Schools that are passionate about instilling values and providing practical skills will equip your child for the real world. And lastly, look for passionate, pioneering educators that are dedicated to providing quality education and building real-life skills, every day, in every classroom.



ASSOCIATION FOR THE PROMOTION OF THE ITALIAN CULTURE IN SINGAPORE

APICS (Association for the Promotion of the Italian Culture in Singapore) is a cultural center for all things Italian: from cuisine to fashion, from art to design, and La Bella Vita!

We provide Italian language courses for adults: private classes for individuals, for groups, and for companies.

The Italian Supplementary School is part of APICS. It was founded in the 1970s by the Association of parents of the Italian School; and has been recognised by the Government of Singapore since 1986.

We teach Italian to students covering all age groups from toddlers to teenagers.



APICS ITALIAN CULTURAL CENTRE SINGAPORE SCUOLA SUPPLEMENTARE ITALIANA SINGAPORE

Address: 43A Beach Road
Level 2 - Evershine & Century Complex
Singapore 189681 - tel: +65 6336 3705
www.apics.com.sg

Address: Chatsworth International School
37 Emerald Hill Road,
Singapore 229313
www.scuolaitaliana.sg





**T A X A T I O N
A N D L E G A L**

**SINGAPORE,
THE GATEWAY TO ASIA**

**A BRIEF GUIDE FOR DOING
BUSINESS IN SINGAPORE**

**CURATED BY
FIDINAM SINGAPORE
PTE. LIMITED**

With a land area of 721 km², Singapore is one of the smallest nations of the world and yet is consistently ranked among one of the easiest places to doing business¹.

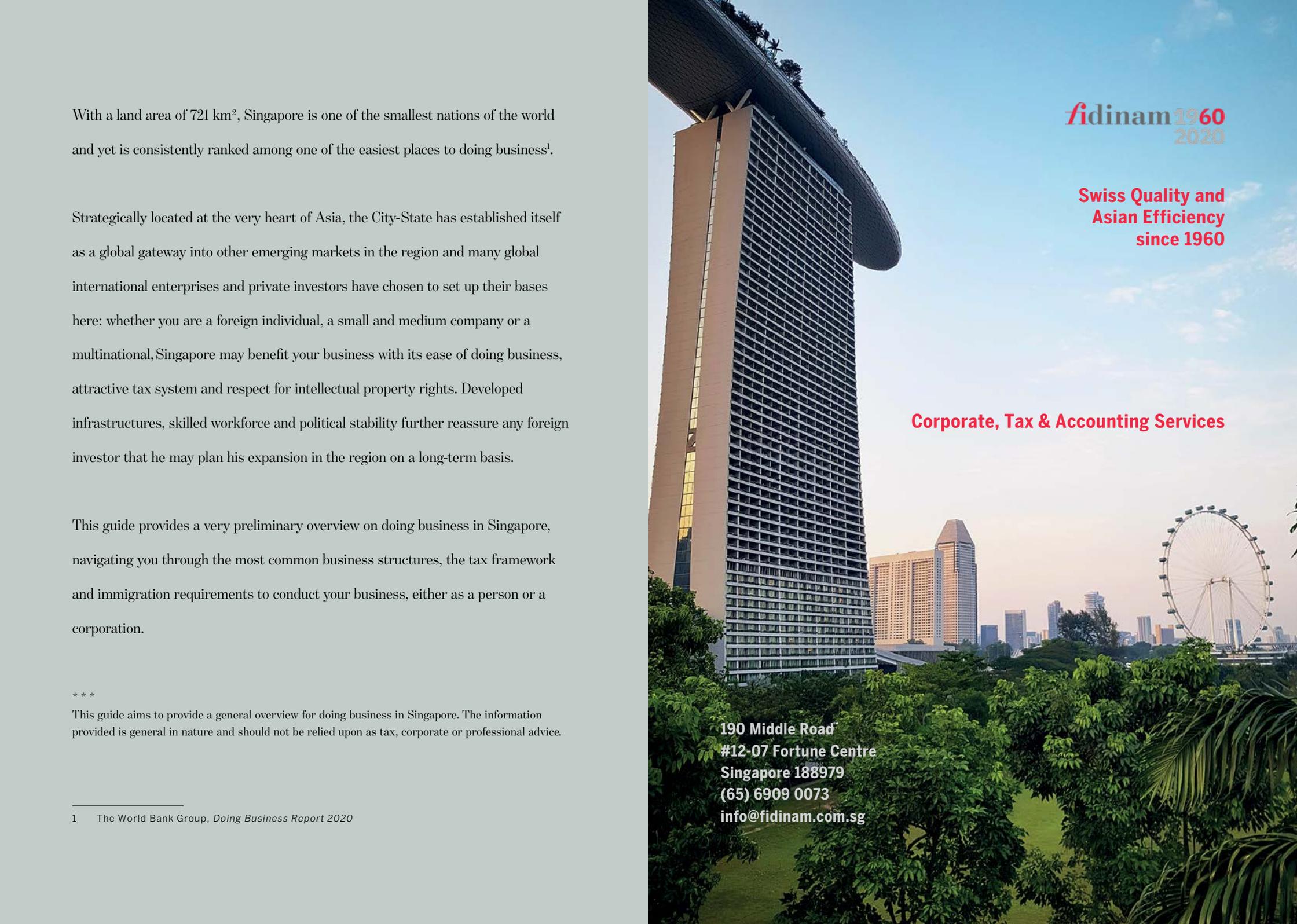
Strategically located at the very heart of Asia, the City-State has established itself as a global gateway into other emerging markets in the region and many global international enterprises and private investors have chosen to set up their bases here: whether you are a foreign individual, a small and medium company or a multinational, Singapore may benefit your business with its ease of doing business, attractive tax system and respect for intellectual property rights. Developed infrastructures, skilled workforce and political stability further reassure any foreign investor that he may plan his expansion in the region on a long-term basis.

This guide provides a very preliminary overview on doing business in Singapore, navigating you through the most common business structures, the tax framework and immigration requirements to conduct your business, either as a person or a corporation.

* * *

This guide aims to provide a general overview for doing business in Singapore. The information provided is general in nature and should not be relied upon as tax, corporate or professional advice.

1 The World Bank Group, *Doing Business Report 2020*



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2020

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General

The most common structures for doing business in Singapore are the following:

- a. **Representative office ('RO'):** RO is a preferred short-term arrangement for a foreign corporation wishing to assess the Singapore business environment. A RO is not allowed to generate profits and it may operate for a maximum of three years. Thereafter the foreign corporation must either set-up a permanent business structure or terminate its presence in Singapore.
- b. **Branch Office:** Branch Office is an extension (and not a subsidiary) of a foreign corporation: as such it is not a separate legal entity and its debts and liabilities are part of the debts and

liabilities of the foreign corporation. It is taxed as a non-resident entity without inheriting any tax benefit in Singapore.

- c. **Private company limited by shares:** this entity has separate legal personality in Singapore. It can benefit from any tax incentives and schemes granted by the Singapore Government.

In comparison of all the mentioned business models, private company limited by shares is preferred for foreign investors since it is (i) a separate legal entity, (ii) suitable with the scale of most business activities; and (iii) limited liability for shareholder. Below is the detailed information of private company limited by shares.

The Private Limited Company

A private limited company is a business entity registered under the Companies Act (Cap 50) (the 'Act'), where the number of shareholders is limited to 50 or less and where the right to transfer shares is restricted. An exempt private company has no more than 20 individual shareholders and none of its shareholders are corporations.

INCORPORATION REQUIREMENTS

- **Shareholder:** Have at least one shareholder, who can be a natural person or a corporate entity. No more than 50 shareholders, otherwise it will be a public company.
- **Capital:** Minimum paid up capital is SGD 1.00. It can be increased at any time.
- **Director:** At least one director must be an 'ordinarily resident' in Singapore, i.e. being a Singaporean resident (Citizen of Singapore or Permanent resident). An Employment Pass (EP) holder may be accepted as a director if employed by the company concerned. EP holders willing to undertake directorship position in another company will have to apply for a "Letter of Consent" (LOC) from Ministry

of Manpower (MOM), before their registration with Accounting and Corporate Regulatory Authority (ACRA).

- **Address:** A physical (residential or commercial) local address must be provided as the registered address of the company. Mailbox addresses are not accepted.
- **Secretary:** Within six months of incorporation, a Singapore based company secretary must be appointed; the secretary cannot be also a director of the company;
- **Auditor:** Within three months from the day of incorporation, the company must appoint an auditor, except for small companies which are exempt from auditing obligations.

Further to the usual corporate books, private companies are required to maintain Beneficial Ownership (BO) information in the form of a Register of Registrable Controllers, and to make this information available to government agencies upon request. A Controller is defined as an individual or a legal entity that has a "significant interest" in or "significant control" over the company.



ANNUAL COMPLIANCE:

- **The Annual General Meeting and the Annual Return:**

During the annual general meeting (AGM), the directors of the company present the Financial Statement to shareholders. A company must hold the AGM within 6 months from the end of the financial year and file the Annual Return with ACRA within the next 30 days. Under certain circumstances, private companies do not need to hold AGMs if all members have approved a resolution to dispense with the holding of AGMs. Due to the COVID-19 outbreak, companies may face difficulties to convene AGM for, among others, approve Annual Returns. Hence, companies have been authorized to convene AGM by electronic means. In addition, ACRA has granted

a 60 day timeline extension to hold the Annual General meeting to those companies for which it is due in the period between 16 April 2020 to 31 July 2020

- **Filing income tax declaration:** Enterprises in Singapore must conduct the following tax filing with the Inland Revenues Authority in Singapore (IRAS):

- a. **Estimated Chargeable Income (ECI):** Within 3 months after the end of the financial year, unless the company does not need to submit ECI (i.e., because it has no revenues).

- b. **Tax Return:** within 30 November of the following year, or 15 December for e-file.

Taxation: Corporate Tax

Singapore Companies and branches are subject to Singapore corporate income tax on all income derived from sources in Singapore, and on income from sources outside Singapore if received in Singapore.

Capital gains are not taxable in Singapore.

- Gains or profits from any trade or business;

- Income from investment such as dividends and interest;

- Royalties, premiums, rents and any other profits from property;

- Other gains of an income nature.

GENERAL CORPORATE TAX

Corporate Income Tax:

A company is taxed at a flat rate of 17% on its chargeable income. Income tax must be paid upon the income accruing in or derived from Singapore or received in Singapore from an overseas country in respect of:

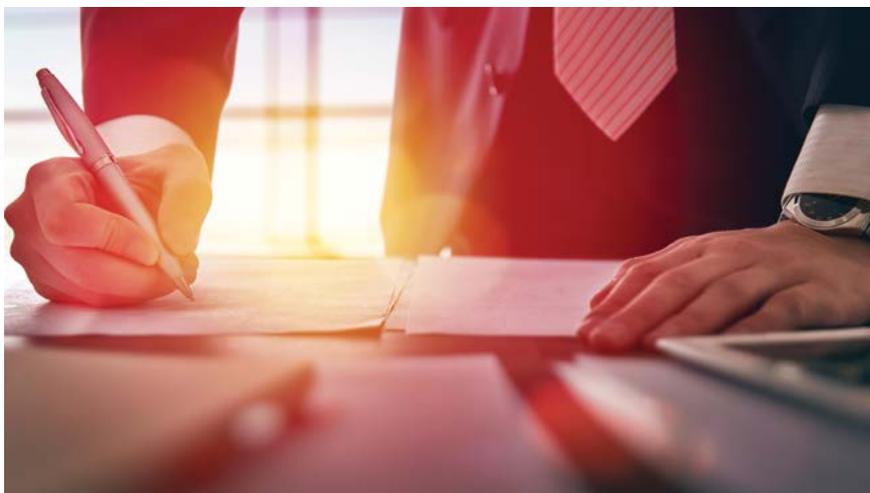
Foreign-source income is subject to tax in Singapore only if that income received in Singapore does not fall under the provision of the tax exemption for Foreign-Sourced Income.

All companies can enjoy a partial tax exemption on the chargeable income, as indicated below:

FROM YEAR OF ASSESSMENT 2020 ONWARDS

Chargeable Income	Exempted Percentage	Exempted Income
First S\$ 10,000	@75%	= S\$ 7,500
Next S\$ 190,000	@50%	= S\$ 95,000
Total S\$ 200,000		= S\$ 102,500





A CIT rebate of 25%, capped at S\$ 15,000, is granted to all Singapore companies for tax payable in Year of Assessment (“YA”) 2020. If a company incurs a loss carrying on trade and business, that loss can be deducted against the next year statutory income (if any). Under certain conditions, the loss can be brought forward and deducted without limitation in time. However, it must be deducted in the first available year where there is a statutory income.

Capital gain

Singapore imposes tax on trading income. Gain derived from investment, such as the sale of property, shares and financial instruments are not taxable in Singapore. Alienation of property from “trading in properties” might be taxed under certain circumstances.

Dividend

All dividends paid by resident companies are exempt in the hands of shareholders, either if paid out in Singapore or overseas.

Foreign dividends received by a Singapore company are offshore sources of income and therefore not subject to tax until they are remitted to Singapore. Once remitted to Singapore, the foreign dividends are, in principle, taxed at a rate of 17% unless the foreign dividend is tax exempt under the provision of foreign sourced income, in the Income Tax Act.

Withholding tax

Singapore has a withholding tax regime to ensure the collection of income tax from non-resident companies on income which are sourced or deemed sourced in

Singapore. The Withholding tax rate depends on the type of income, the status of the recipient and the Double Taxation Agreement signed with the country of residence of the recipient of the income.

The most common income subject to withholding tax are the following:

- **Interest paid by a Singapore company:** interest, commissions, fees or other payments in connection with any loan or indebtedness are subject to a final withholding tax of 15% on the gross amount, unless reduced under a more favorable tax treaty.
- **Royalties paid by a Singapore company:** Royalties paid to non-resident companies are generally subject to a final withholding tax of 10% on the gross amount of the royalty, unless reduced under a more favorable tax treaty.
- **Fees for technical assistance and management assistance paid by a Singapore company:** fees paid in connection with the application of technical information or with the assistance in the management of any trade are subject

to a non-final withholding tax of 17%, unless reduced under a more favorable tax treaty.

- **Dividends paid by a Singapore company:** Singapore does not levy any withholding tax on dividends.

STARTUP TAX EXEMPTION SCHEME

Tax exemptions applies to certain newly incorporated companies for the first three consecutive Years of Assessment following the incorporation if all the following conditions are met:

- the company must be incorporated in Singapore;
- the company must be tax resident in Singapore for such Year of Assessment (YA); and
- the company must have less than 20 shareholders (with at least one individual shareholder holding at least 10% of the issued ordinary shares).

The tax exemption scheme is as follow:

FROM YA 2020

Chargeable Income	Exempted Percentage	Exempted Income
First S\$ 100,000	@75%	= S\$ 75,000
Next S\$ 100,000	@50%	= S\$ 50,000
Total S\$ 200,000		= S\$ 125,000



GOODS AND SERVICE TAX

Goods and Service Tax or GST is a broad-based consumption tax levied on nearly all supplies of goods and services in Singapore, as well as on the import of goods (collected by Singapore Customs). In other countries, GST is known as Value-Added Tax.

The standard GST rate is 7%; however, goods that are exported and international services are zero-rated, while provision of financial services and lease of residential properties are exempt.

The GST Tax Rate was planned to increase from 7% to 9% sometime between 2021

and 2025. Given the current economic headwinds, the Minister of Finance decided that the prospected GST rate hike will not take effect in 2021 and will remain at 7%.

Every company is liable to register for compulsory GST if the annual value of the taxable turnover is more than 1 million SGD or if it is expected to be more than this threshold.

You may also choose to voluntarily register for GST by submitting the request to IRAS, with approval subject to IRAS's sole discretion.

Immigration



EMPLOYMENT VISA SCHEME

Singapore encourages foreigners to stay and to work in Singapore with different types of visa.

For foreign professionals, there are Employment Pass (EP) or Personalized Employment Pass (PEP). Foreign investors can apply for Entrepass to initiate their investment in Singapore.

Type of Pass	EP	EntrePass	PEP
Eligibility	<p>Have a job offer in Singapore;</p> <p>Work in a Managerial, executive or specialized job;</p> <p>Fixed month salary (FMS) >= S\$ 3,600 (from 1 May 2020 the minimum salary will be raised to S\$ 3,900 while salary criteria for older and more experienced candidates will be raised in tandem);</p> <p>Have a good university degree</p>	<p>Have started or intend to start a private limited company registered with ACRA</p> <p>If registered, the company must be less than 6 months</p> <p>If not registered, you can register after you know the outcome of your application</p> <p>Meet the minimum eligibility criteria for Entrepreneur/ Investor/Innovator</p>	<p>Must be an overseas foreign professional and your FMS overseas >= S\$ 18,000 (within 6 months before application); or</p> <p>Must be an Employment Pass with FMS > = S\$ 12,000</p>
Validity	New pass or first renewal (up to 2 years), subsequent renewals (up to 3 years)	New pass or first renewal (1 year), Subsequent renewals (2 years)	Duration up to 3 years. The PEP is not renewable.
Quota system	No quota system	No quota system	No foreign worker levy or quota
Permanent Residence Eligibility	EP holders are eligible to apply for permanent residence (PR) in due course	EntrePass holders are eligible to apply for PR in due course	PEP holders are eligible to apply for PR in due course

GLOBAL INVESTOR PROGRAM

Beside Entrepass, Singapore also grants the Singapore Permanent Residence Status (PR) to foreign investors through the Global Investment Program (GIP).

There are two available investment options for foreign investors: (i) Invest at least S\$2.5 million in a new business entity or in the expansion of an existing business operation; (ii) Invest at least S\$2.5 million in a GIP fund that invests in Singapore based companies.

There are, however, only 22 industries (i.e. media & Entertainment, medical technology, professional services, family office and financial services, etc.) where foreign investors can invest in to apply for PR. To qualify for these two investment options, the investor must have a sustainable business track record (i.e. proved by financial statements of the last 3 years of the investor's company) and a successful entrepreneurial background.

The GIP can help the investor's family, including spouse and unmarried children under 21 years of age, to also become PR. For unmarried children above 21 years of age, they can apply for the long-term visit pass scheme.

Tax Consideration for Italian Individuals

Every country has the right to levy tax on income which falls within the country's tax net, which means the nexus or link between the country and the taxpayer, property or transaction. The extent of each country's tax net is stated in its tax legislation.

In general, there are two different tax systems, namely:

- Worldwide tax system, under which a country would tax its fiscal residents on all their income arising anywhere in the world.
- Pure territorial system, under which a jurisdiction would tax only income sourced within that jurisdiction.

Italy applies the worldwide tax system. Singapore, instead, applies a variation of the Pure Territorial System, and therefore it taxes all income accrued or derived in Singapore or received in Singapore from outside Singapore.

Resident individual in Singapore are taxed only on income sourced in Singapore and are granted with an exemption on the foreign-sourced income remitted in Singapore.

The application of Italian system and/or Singapore system depends on the tax residency status of the individual, either in a country or/and in the other country. Moreover, tax residency is not exclusive - meaning that being a tax resident in Singapore does not imply that the individual is a tax resident in Italy as well.

We would like to highlight three common situations that Italian expatriates may face:

ITALIAN INDIVIDUAL MOVING BACK TO ITALY

It is common practice that an Italian expatriate, when reverting back to the status of being an Italian tax residence, maintains a bank account or financial investment in Singapore. All financial investments owned outside of Italy by an Italian tax resident are subject to the Italian Wealth Tax on financial investments owned outside of Italy.

The taxable base is the value of the financial investment as of 31 December or the end of the holding period and the applicable tax rate is equal to 0.2%.

LAVORATORI "IMPATRIATI"

Expatriates who move back to Italy may enjoy a partial tax exemption of the Italian employment income, as follows:

- Tax exemption of the 70% of the Italian employment income, from the year of assessment in which the residence is transferred and for the following four years,
- Tax exemption of the 90% of the Italian employment income, if the residence is taken in certain regions, namely Abruzzo, Molise, Campania, Puglia, Basilicata, Calabria, Sardinia and Sicily.

The above scheme applies provided all the following conditions are met:

- The individual was not a resident in Italy in the two tax periods prior to the transfer,
- The individual undertakes to reside in Italy there for at least two years, and

- The employment activity is carried out in the Italian territory.

TAXATION FOR PUBLIC SECURITY CONTRIBUTIONS

In Singapore in general, contributions made by an employer in respect of an employee to any overseas pension or provident fund are taxable for the employee. However, on a case by case basis, these contributions may be granted with an exemption and, consequently, may not be taxed if the following conditions are met:

- The contributions are made to a government pension scheme or social security scheme;
- The contributions are compulsory by law; and
- The contributions are neither borne nor claimed by the Singapore company or Permanent Establishment.



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VISION FINANCIAL

Vision Financial Group is a leading financial services agency with more than 25 years in providing comprehensive solutions in the areas of life insurance, investment linked products, general insurance, accident and health plans and group insurance.

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Firstly, we assist enterprises to provide quality medical benefits and fun wellness programs to members of their organisations.

Secondly, we work with individuals to create customised solutions to protect life, and to provide health coverage. We also focus on accumulating and preserving wealth for retirement. Some of our strategies include wealth distribution through wills and trusts.

We work extensively with professionals and families in the global community with presence in Singapore.



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C U L T U R E

L E I S U R E

F A M I L Y

A N D S P O R T

Leisure activities

Singapore is a melting pot of cultures and boasts a myriad of things to see, taste and experience. As one of the most vibrant countries in the world, it offers a wide variety of leisure activities. Not only is Singapore one of the safest countries in the world, its compact size and efficient public transport network make it very easy to explore.

Whether you're craving new flavours or seeking new frontiers, you are truly spoilt for choice in and around Singapore.

Local food

Hawker centres are open-air food markets, packed with stalls serving fresh and affordable street food dishes like Chicken Rice, Fishball noodles, Chilli Crab and the vegetarian Yong Tau Fu dish. Visiting hawker stalls is the best way to learn how to eat like a local while enjoying high-quality food. There are hundreds of hawker centres all over Singapore and they are a favourite for food connoisseurs who want to treat themselves to their favourite cuisine.

The most famous hawker centres in Singapore are:

Chinatown Complex Food Centre:
335 Smith Street

Maxwell Road Hawker Centre:
1 Kadayanallur Street

Market Hawker Centre:
30 Seng Poh Road

Lau Pa Sat:
18 Raffles Quay



Entertainment

In Singapore's numerous entertainment venues, there is almost always some event taking place. There is something for the whole family, including sporting activities, theatre productions, amusement parks and live music concerts.

The Esplanade in Marina Bay often hosts performances by professional touring groups, while at the National Stadium you can watch friendly matches. For a more laid-back affair, the Projector, a trendy cinema, shows classic films that are no longer shown in standard cinemas.

The Projector:

theprojector.sg/filmsandevents

The Esplanade:

www.esplanade.com

The Singapore National Stadium and Indoor Stadium:

www.sportshub.com.sg

Events

National Day

The National Day of Singapore is celebrated every year on 9 August, in commemoration of Singapore's independence from Malaysia in 1965. Many different ceremonies take place on this date, such as the National Day Parade, usually held at Marina Bay, in the presence of the Prime Minister and includes a fireworks display. To encourage the audience to arrive early and take their seats, there is a variety of different types of entertainment before the parade, including sky-diving displays, performances by local choirs, concerts by school bands and lots of fun to keep the audience entertained.

streets are lined with beautifully-designed lanterns. You will also be able to soak up the festive atmosphere throughout the island with celebrations in the form of colourful processions, seasonal markets and lively lion dance performances.



Chinese New Year

Also known as Lunar New Year, Chinese New Year is the Chinese festival that celebrates the beginning of a new year in the traditional Chinese calendar and is undoubtedly the most important event in the Chinese calendar. Festivities begin weeks before the official start of Chinese New Year, so you can head down to Chinatown for the street illuminations, in which the

Deepavali

Every autumn, the Hindu festival of lights called Deepavali (also known as "Diwali") celebrates the triumph of good over evil. Thousands of Hindu families in the city and abroad transform their homes into beacons of light, exchange gifts, enjoy meals together and perform pooja (prayers) to their deities such as Lakshmi, the goddess of fertility and prosperity.

Visiting a museum

There is so much you can learn about the rich history and cultural diversity of Singapore by visiting one of its museums. The Asian Civilisations Museum and the Singapore Philatelic Museum are particularly child-friendly and interactive, providing activities and features to intellectually stimulate young minds. For a taste of Singapore's origins and national/cultural evolution, you can take a trip to the National Museum of Singapore where you can view Singapore's 10 National Treasures.

For more details on what the various museums have to offer, visit their websites:

The National Museum of Singapore:

www.nationalmuseum.sg

The Asian Civilisation Museum:

www.acm.org.sg

The Peranakan Museum:

www.peranakanmuseum.org.sg

The Singapore Philatelic Museum:

www.spm.org.sg



The Art Science Museum:

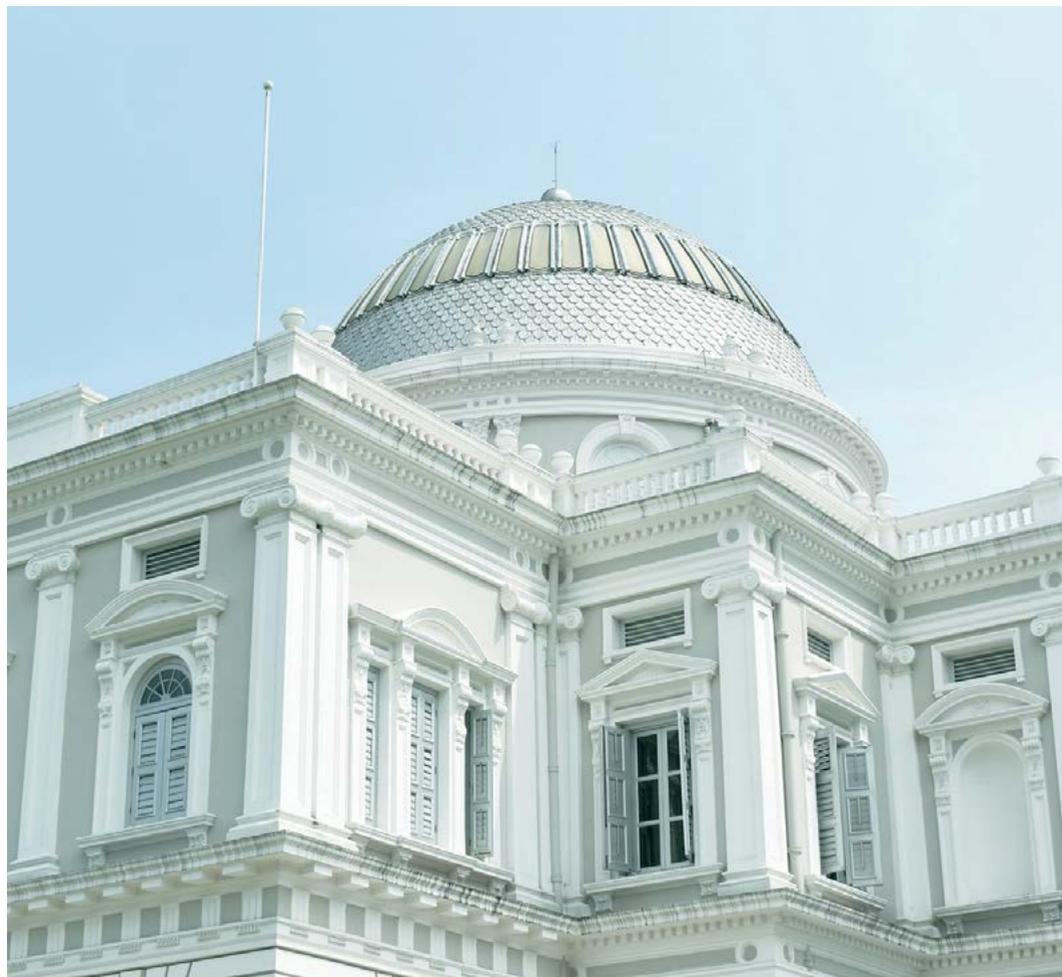
www.marinabaysands.com/singapore-museum

The Singapore Art Museum:

www.singaporeartmuseum.sg

The National Art Gallery:

www.nationalartgallery.sg



Outdoor activities



Singapore has more trees per capita than almost any other city in the world, which is why it's known as a "Garden City". Despite the heat, there is no shortage of outdoor activities.

Swimming pools and water playgrounds

Given Singapore's humidity, water activities, such as water playgrounds and swimming pools, are especially welcome. Swimming pools and sports centres (often including extras such as gym facilities) are strategically located around the island, so families can keep fit by swimming together. For something more thrilling there are two popular water parks in Singapore, the Wild Wild Wet water park and the Adventure Cove water park. More information can be found on the following websites:

Pools and Exercise Hubs:
www.sportsingapore.gov.sg

Wild Wild Wet Water Park:
www.wildwildwet.com

Adventure Cove Water Park:
www.rwsentosa.com/language/en-US/Homepage/Attractions/AdventureCoveWaterpark

Walks & Parks

Singapore is a walker-friendly city, and you can enjoy it on foot using maps, mapping apps or by joining an organized walking tour. The Urban Redevelopment Authority (URA) provides brochures on parts of the city that may be of interest to new visitors, which can be printed from the URA's website (www.ura.gov.sg) or obtained from the URA Resource Centre.

Gardens By The Bay

Covering an area of 101 hectares, Gardens by the Bay comprises three waterfront gardens, towering supertrees and two massive indoor environments, the Flower Dome and the Cloud Forest.

Singapore Botanic Garden

Declared a UNESCO World Heritage Site in 2015, Singapore's Botanic Gardens feature the child-friendly Jacob Ballas Children's Garden and the Symphony Lake, a lovely

spot for family picnics and open-air concerts. More information can be found here: www.sbg.org.sg

MacRitchie Reservoir

Take a stroll along the boardwalks at the water's edge, or hike through the forest on one of the cross-country trails or undertake the 250m long HSBC Tree Top Walk aerial suspension bridge, a major attraction. The lengths of the routes vary from one to five hours.

East Coast Park

The East Coast Park, known in short as the ECP, is the largest and most popular park in Singapore and boasts a long stretch of sea and swaying palm trees. The refreshing evening breeze makes the park popular in the evenings for walking, cycling, rollerblading, picnics and barbeques.

Sport Leagues

Many residents take advantage of the city's year-long summer to keep fit and active, joining local sports leagues and participating in marathons. Many organisations also offer gentle beginner classes for anyone looking to try something new during the weekend. Below is a list of sports clubs and marathons held throughout the year:

Marathons and Races:

www.runsociety.com/calendar/singapore

Football:

www.fas.org.sg

Volleyball:

www.vas.org.sg

Basketball:

www.bas.org.sg

Tennis:

www.singtennis.org.sg

Tchoukball:

www.tchoukball.org.sg

Dragon boat:

sdba.org.sg

Ice Hockey:

siha.org.sg

Getting to know the local cultures

As a nation that's home to a wide range of cultures, ethnicities and religions, Singapore's diversity is its strength. The majority of the population is made up of ethnic Chinese people (76,2%), Malays (15,0%), and ethnic Indians (7,4%) and each community has its own festivities, traditions and practices.

Singapore has a strong connection with its past, honouring its history by drawing from its eclectic mix of cultures.

Chinatown

As the name suggests, Chinatown is the home of authentic Chinese culture where you can buy traditional merchandise and souvenirs such as snacks, costumes, decorations and crockery, to name just a few. Serviced by its own MRT Station, the area bustles with activity on weekdays and weekends. It is particularly lively during the Chinese New Year season (January/February), with pop-up stores selling traditional Chinese snacks, streamers and decorations depicting the animal of the year.

Little India

A small enclave in Farrer Park/Serangoon Road, Little India is the home of traditional Indian culture. There are several stores selling different types of delicious Indian

and fusion food, all claiming that their food is mouth-wateringly good and the best Indian cuisine you will ever eat. There are also shops selling traditional costumes, jewellery and spices, a fundamental aspect of Indian cooking. There are also three temples along in this part of town.

Kampong Glam - Arab Street

Similar to Chinatown and Little India, Kampong Glam sells traditional Malay products such as (to name a few) fabrics, traditional garments, spices and food. Likewise, in Arab Street you can browse the Malay and Arabic merchandise, including clothes and food items. It also offers delicious Mediterranean and Mexican food that is highly appreciated by locals and expats alike.



Traveling in the region



Many young professionals and families take advantage of Singapore's position as the gateway to the region, with a wide variety of destinations just a short flight or boat ride away.

SINGAPORE

The area to the south of Singapore is home to several small, lesser-known yet beautiful islands where you can enjoy a short respite away from the hustle and bustle of the city.

Major Destinations:

Pulau Semakau, Pulau Ubin, Coney Island

AUSTRALIA

The world's smallest continent and largest island, Australia is almost the same size as the United States but has a population the size of New York State and some of the most unique wildlife and best beaches on the planet.

Major destinations:

Sydney, Melbourne

VIETNAM

Most travellers to Vietnam are drawn to the country's wonderful natural beauty: from the green rice fields in the north to the fascinating hubbub of the Mekong Delta in the south. Vietnam is also a country with a long history and ancient traditions, which is evident from its large number of historic attractions and ancient temples, as well as its vibrant city centres.

Major destinations:

Hanoi, Ho Chi Minh City, Hoi An

THAILAND

Bordered by the Andaman Sea and the Gulf of Thailand, the nation is known for its picture-perfect beaches. In the mountains, hill tribes live as they have for millennia. Wherever you travel in Thailand you can be sure to come across the country's famous fresh seafood, as well as endless varieties of curries and noodle dishes.

Major destinations:

Bangkok, Chiang Mai, Krabi, Phuket

MALAYSIA

Malaysia is often regarded as a cultural melting pot, making it particularly popular with tourists. You can find stunning architecture, both ancient and modern; lively nightlife; surreally pristine beaches and thrilling amusement parks.

Major destinations:

Kuala Lumpur, Malacca, Penang, Johor Bahru

PHILIPPINES

Home to over 7000 islands, the Philippines is known for its food and eco-tourism. Travelers usually visit resorts located on one of the many islands to enjoy a quiet and relaxing holiday.

Major destinations:

Palawan, Manila, Cebu

INDONESIA

Indonesia is an island country in Southeast Asia, located between the Indian and the Pacific Ocean. From its pristine beaches to smouldering volcanoes and verdant jungles, Indonesia is famous for its nature and wildlife.

Major destinations:

Bali, Borneo, Mount Krakatau

CHINA

One of the fastest-growing countries in the world, China is famous both for its ancient history and culture and its gigantic mega-cities. Whether you opt for the city or the country, there is a lot to explore in China.

Major destinations:

Beijing, Shanghai, Shenzhen, Hong Kong, Macau

JAPAN

Japan is known for its modern cities, unique culture, scenic countryside and amazing food. From bustling Tokyo and zen-like Kyoto all the way to laid-back Okinawa and wintry Hokkaido, Japan is a high-tech world combined with strong cultural traditions and a rich heritage.

Major destinations:

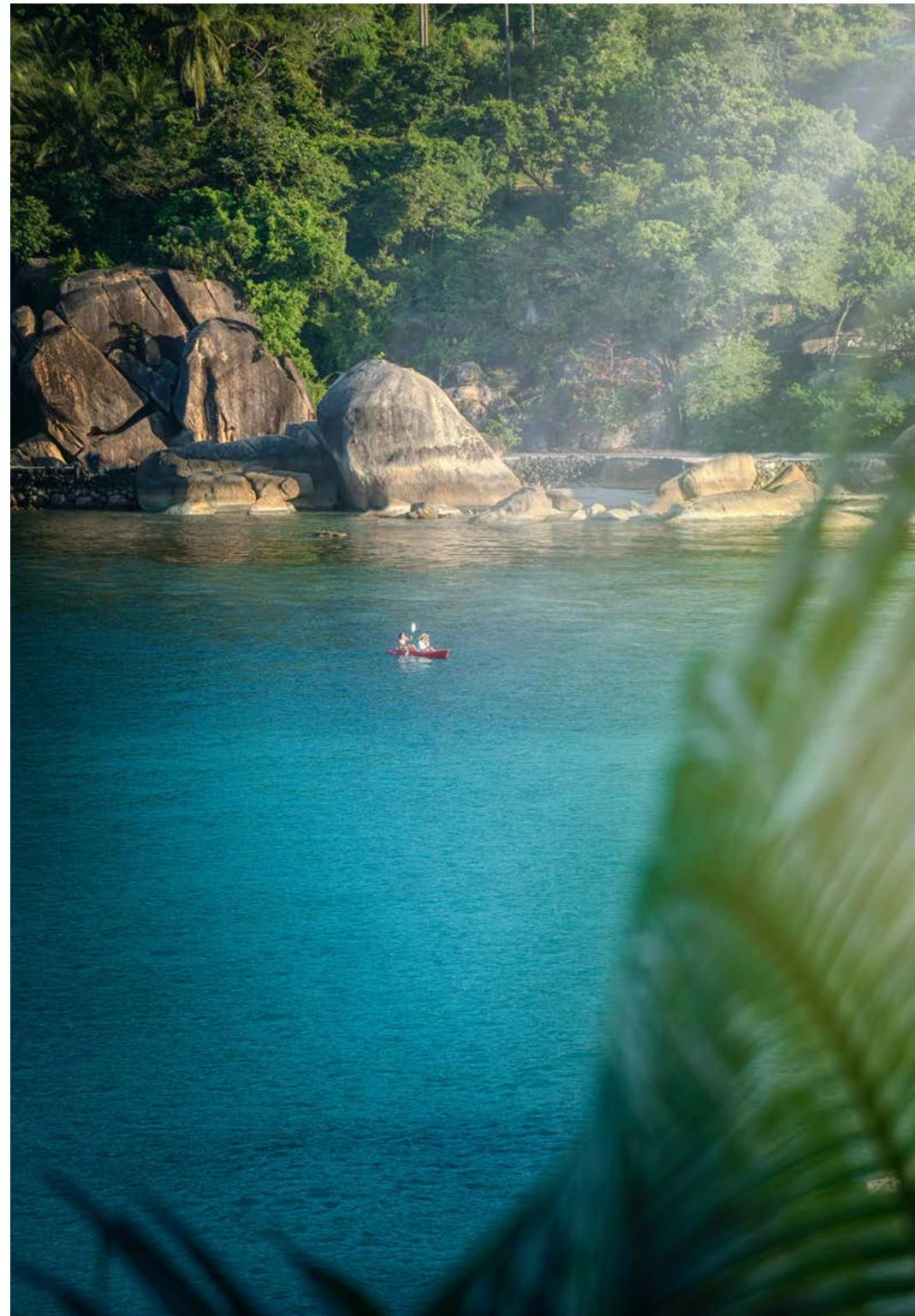
Tokyo, Kyoto, Osaka

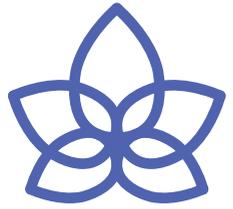
SOUTH KOREA

Korea's dense urban centres, large parks and leisure facilities, high-tech infrastructure and ultra-modern public transport systems are just some of the things that have made Korea a prestigious hotspot for international business and travel.

Major destinations:

Seoul, Busan





IWG Italian Women's Group
Singapore



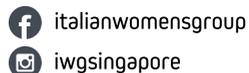
We, Italian Women's Group - IWG, are a not for profit, registered association that assists ladies new to Singapore by welcoming them and helping them fit into their new environment.

We aim to help the less fortunate by actively volunteering and organising charitable fundraising activities and events chosen by our committee and members.

We also help to promote the Italian language, art and culture in Singapore by organising events and helping other Italian institutions in Singapore with their events.

For more information, visit www.iwgsingapore.org

IWG is a member of Singapore Council
of Women's Organisations



Public Holidays

PUBLIC HOLIDAYS IN SINGAPORE (2020)

1 Jan	Wed	New Year's Day
25, 26 Jan	Sat, Sun	Chinese New Year
10 Apr	Fri	Good Friday
1 May	Fri	Labour Day
7 May	Thu	Vesak Day
24 May	Sun	Hari Raya Puasa
31 July	Fri	Hari Raya Haji
9 Aug	Sun	National Day
14 Nov	Sat	Deepavali
25 Dec	Fri	Christmas Day

PUBLIC HOLIDAYS IN ITALY (2020)

1 Jan	Wed	New Year's Day
6 Jan	Mon	Epiphany
12 Apr	Sun	Easter Sunday
13 Apr	Mon	Easter Monday
25 Apr	Sat	Liberation Day
1 May	Fri	International Workers' Day
2 Jun	Tue	Republic Day
15 Aug	Sat	Assumption Day
1 Nov	Sun	All Saints' Day
8 Dec	Tue	Immaculate Conception
25 Dec	Fri	Christmas Day
26 Dec	Sat	St Stephen's Day



HEALTHCARE

Healthcare in Singapore



Singapore boasts one of the best healthcare systems in the world, ranked 6th by the World Health Organization in 2016. It provides easy access and its standards, not only in curative medicine but also in prevention, are exemplary. There is no shortage of medical professionals available to take care of your healthcare needs.

Healthcare in Singapore - how it works

In Singapore, healthcare is delivered via a multi-functional approach consisting of outpatient primary care, specialist care and hospitalization.

Finding a doctor

Whilst doctors can be found practically everywhere in Singapore, it is important to find one who understands your individual needs. There are General Practitioners (GPs) and specialist physicians in Singapore who are highly qualified to look after your primary healthcare needs.



Types of Doctors

General Practitioners (GPs)

Across Singapore, there are approximately 1,500 GP clinics. Since there are so many clinics, it's pretty likely that you'll be able to find one that is relatively convenient to visit no matter where you are in Singapore. GPs are qualified to address your primary medical needs and can give annual check-ups and other basic tests. GPs have flexible working hours and are generally open all day until about 8.30pm. Some clinics operate 24 hours a day and are open on weekends and public holidays.

Polyclinic Doctors

There are currently 20 polyclinics, located throughout the country and distributed in a manner which is proportionate to the population density. They are open from 8.30am – 4.30pm Monday to Friday and 8am – 12.30pm Saturday. They are closed on Sundays and Public Holidays.

For more information visit the following websites:

SingHealth Polyclinics:

www.polyclinic.singhealth.com.sg

National Healthcare Group Polyclinics:

www.nhgp.com.sg

Both General Practitioners and Polyclinic Doctors may refer you to a specialist, if necessary. However, if you have been able to carry out a self-diagnosis, you may want to contact the specialist directly. These specialists typically do not have a centralised website or directory, but a quick internet search will provide you with plenty of options.

Paediatrician

A local medical physician who treats infants, children, and adolescents. Many of us think of Paediatricians as GPs for children, when in fact they are specialists. Paediatricians are not to be confused with Paediatric Surgeons who are trained as General Surgeons. After GPs and dental clinics, Paediatric clinics are the most common types of clinics found in residential areas.

Gynaecologist / Obstetrician

A surgeon who treats problems related to

women's reproductive organs. Doctors who deal mainly with pregnant women and childbirth might be considered Obstetricians. Some do not deliver babies but deal mostly with other gynaecological issues. For example, a Gynaecological Oncologist is a gynaecologist trained to treat women with cervical cancer and endometriosis and perform other complex surgeries.

Orthopaedic Surgeon

A surgeon who treats patients for problems and injuries affecting their spine, bones, ligaments, tendons and joints. This might include fractures, hip or knee replacements and amputations. Orthopaedic surgeons often work hand in hand with Cosmetic or Plastic Surgeons.

Otolaryngologist

You may have never heard this term; an Otolaryngologist is a Head & Neck Surgeon, commonly known as an ENT Specialist (Ear, Nose and Throat). ENT or Head & Neck Surgeons are not to be confused with Neurosurgeons who perform surgery on the brain and spine.

Other Healthcare Practitioners:

Chiropractic

Chiropractic is a form of alternative medicine that aims to address musculoskeletal issues with massages and mechanical adjustment, particularly in the spine.

NOTE: Chiropractors are not doctors. www.chiropractic.org.sg

Physiotherapy

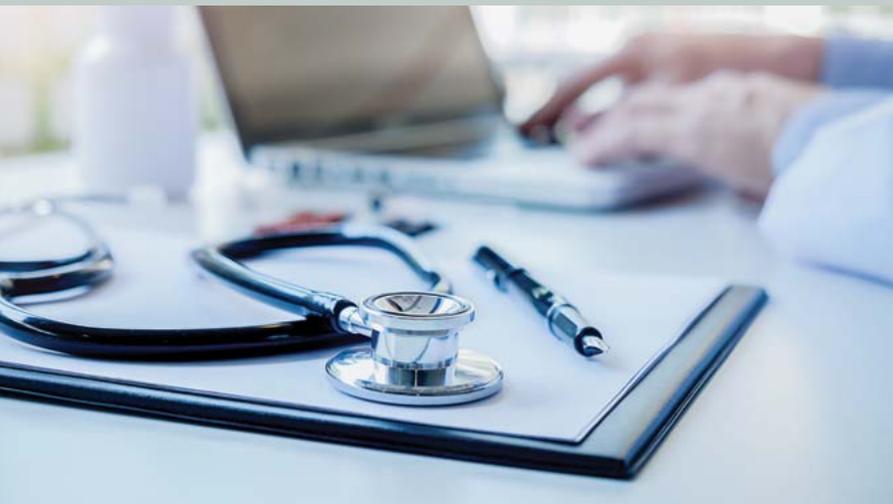
Physical therapy, also known as physiotherapy, is one of the allied health professions. It uses mechanical force and movements, manual therapy, exercise therapy and electrotherapy to cure impairments and promote mobility and function. A variety of clinics can be found on the web.

Nutritionists & Dietetics

Nutritionists aim to improve overall health and wellness by recommending changes in diet. They can advise on how to lower the consumption of certain nutrients and provide guidance on meal and snack planning.

Find out more on the Singapore Nutritionists and Dietetics Association's website: www.snda.org.sg

Hospitals



There are 9 public hospitals: 7 general hospitals, a women's and children's hospital and a psychiatry hospital. As with clinics, there are both public and private hospitals in Singapore which are equally hygienic, well-respected and efficient.

State Hospitals

Singapore's public hospitals are spread around the island, catering to the needs of residents, irrespective of their location.

Central Business District:
Tan Tock Seng Hospital
www.ttsh.com.sg

North:
Kho Teck Puat Hospital
www.ktph.com.sg

Paediatrics and Women's Health:
Women's and Children's Hospital
www.kkh.com.sg

East:
Changi General Hospital
www.cgh.com.sg

West:
National University Hospital
www.nuh.com.sg,
Ng Teng Fong General Hospital
www.juronghealth.com.sg

NorthEast
Sengkang General Hospital
www.skh.com.sg

Southwest:
Alexandra Hospital
www.ah.com.sg

Central:
Singapore General Hospital
www.sgh.com.sg

Private Hospitals

At private hospitals, patients can typically expect to be admitted within an hour after seeing an emergency room doctor. Just like public hospitals, all private hospitals offer a wide range of medical services and have 24-hour Accident & Emergency departments.

Private practice doctors generally operate from specialist centres, which in turn are often connected to nearby private hospitals. Here are a few well-known, privately-owned specialist medical centres/hospitals:

PARKWAY MEDICAL

The largest private medical provider in Singapore, Parkway operates from the Mount Elizabeth Novena Hospital, Mount Elizabeth Hospital, Gleneagles Hospital and Parkway East Hospital. With over 1,300 professional specialist doctors, the Parkway team is well-equipped to deal with all your medical needs:

Mount Elizabeth Medical Centre

www.memc.com.sg



Mount Elizabeth Novena Specialist Centre

www.mountelizabethnovena.com

Gleneagles Medical Center

www.gleneagles.com

RAFFLES MEDICAL GROUP (RMG)

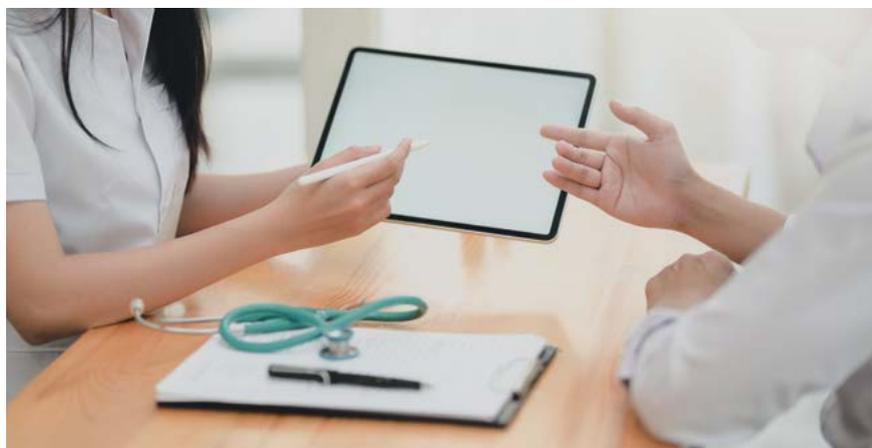
Also known as Raffles Medical, RMG offers diverse medical services in its private hospital and network of clinics. These clinics offer family medical care, travel healthcare, minor surgery, statutory medical check-ups, health screenings, x-rays and several other specialised services.
www.rafflesmedicalgroup.com.

THOMSON MEDICAL CENTRE SPECIALTY CENTRES (TMSC)

Renowned for its specialisation in maternity care and paediatrics, TMSC also has a 24-hour family outpatient clinic and a specialist outpatient clinic.
www.thomsonmedical.com

FARRER PARK MEDICAL SUITES

The first medical suites in Singapore, Farrer Park Medical Suites include a hospital, hotel, shopping centre and spa/wellness centre all under one roof. It is a one-stop luxurious medical services paradise. The hospital has a wide range of facilities and caters specifically to Singapore's growing expat population.
www.farrerpark.com



Allied Healthcare Services

Singapore also boasts a wide range of supporting allied health services. Do some research and ask your local and expat friends for advice on accredited and effective professional allied healthcare service providers. The following section looks in more detail at three areas that are becoming increasingly prevalent here in Singapore.

TRADITIONAL AND COMPLEMENTARY HEALTHCARE

While the healthcare systems in Singapore are deeply rooted in the Western model, the presence of diverse Asian ethnic groups has also seen the introduction and adoption of alternative medicinal forms. These healthcare practices focus on holistic and natural treatments, to improve strength and wellbeing.

When looking for such complementary therapies, which you may never have used, you should inform the practitioner about your medical history, any treatments you have received/are receiving and of any medicine you are taking. The various forms of traditional/complementary medicine are as follows:

TRADITIONAL CHINESE MEDICINE (TCM)

The most common form of complementary therapy in Singapore, it is so popular that Singaporeans often choose it over western medicine. TCM is often used to treat issues such as chronic neck, knee or back pain, arthritis, sports injuries, sciatica, migraines and help with weight loss, to name a few. It is highly respected and considered particularly effective for those with allergies. Reputable TCM clinics that you might consider are:

Eu Yan Sang

www.euyansang.com/
www.euyansangclinic.com

Thye Shan Medical Hall & TCM Clinic

www.thyeshan.com

Raffles Chinese Medicine @ Raffles Hospital

www.rafflesmedicalgroup.com

Thomson Chinese Medicine

www.thomsonchinesemedicine.com
(focused on women's health)

AYURVEDA

Originating in South India, Ayurveda emphasizes the importance of harmony between the body, mind and soul for guaranteeing good health. An Ayurvedic doctor will assess each patient before prescribing a personal programme that includes dietary guidelines, yoga, breathing exercises, meditation, massages, herbal medication and "panchakarma", as well as a personally tailored, re-balancing cleansing diet. For more information on the association and the various clinics in Singapore, visit www.aaos.org.sg.



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ABOUT

Inspired by an innate passion for beauty and design, **Florim** has been producing porcelain surfaces to meet all the needs of the construction, architecture and interior design sectors for almost 60 years. Headed by Claudio Lucchese, son of its founder Giovanni Lucchese, the company has a past firmly rooted in the ceramics district at Sassuolo (Modena) and a present as an international industry trendsetter. Today, the Group employs **1,400 people** worldwide and generates **turnover of more than 400 million Euro**. Famed for its quality, expertise and cutting-edge technology and design, it is known on the market through its high-end Italian brands (Floor Gres, Rex, CEDIT – Ceramiche d'Italia, Casa dolce casa – Casamood, Cerim and FLORIM stone) and Milestone, the brand manufactured in the USA for the North American market. With state-of-the-art production plants, distribution companies and partnerships in Europe, America and Asia and a number of flagship stores and single-brand showrooms, the company is well positioned in the world's top design districts. Its strategy focused on quality, innovation and sustainability combines with the creative drive and passion of its human resources to transform the value known as "made in Italy" into "**made in Florim**".

Florim

W www.florim.com

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ABOUT

Research of perfection, passion for details, aesthetical innovation and made in Italy are the historical prerogatives of Giorgetti, founded in Meda, Brianza, in 1898.

The company has always distinguished itself on the design furniture scene not only for the high quality of its raw materials but also for the manual skill that has not been lost over time, integrated with 4.0 craftsmanship.

Giorgetti style is characterized by its exclusivity and atypical uniqueness thanks to a shared ideal that both the company and the designers fully embrace that is to create "timeless" objects which never go out of fashion. Every new piece contributes towards defining a space, becoming part of a complex, harmonious and extraordinary whole.

Giorgetti

W www.giorgetti.eu

-  Giorgetti Official
-  @Giorgettiofficial
-  Giorgetti Official
-  Giorgetti Official

Poltrona Frau

ABOUT

Founded in 1912, **Poltrona Frau** has dedicated over a century of life and culture to leather. A leader in high-end 'Made in Italy' furniture and an ambassador of Italian excellence around the world, **Poltrona Frau** is now part of the Haworth Group, the leading American office furniture holding company.

Today, **Poltrona Frau** is known for its savoir-faire and 100 years of design intelligence. The drive to invent new forms, construction solutions and styles has led to the creation of timeless pieces which express a universal yet intimate and personal elegance: from Chester and Vanity Fair designed by founder Renzo Frau, Dezza by Gio Ponti, and Titanio a project by Pierluigi Cerri and winner of the company's first Compasso d'Oro award, to recent successes; collections by Jean-Marie Massaud and Roberto Lazzeroni.

Poltrona Frau boasts three business units: Residential which includes the Home & Office Collection, Interiors in Motion which manages the interiors for yachts, trains, helicopters and aeroplanes, and Contract with partnerships with more than 200 architects and designers from around the world.

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Technogym

ABOUT

Founded in 1983, **Technogym** is a world leading international supplier of technology and design driven products and services in the Wellness and Fitness industry. **Technogym** provides a complete range of cardio, strength and functional equipment alongside a digital cloud- based platform allowing consumers to connect with their personal wellness experience anywhere, both on the equipment and via mobile when outdoors.

With over 2,300 employees and 14 branches globally, **Technogym** is present in over 100 countries. More than 80,000 Wellness centers and 300,000 private homes in the world are equipped with Technogym.

Technogym has been appointed Official Supplier to the Tokyo 2020 Olympics for the eighth time, after Sydney 2000, Athens 2004, Turin 2006, Beijing 2008, London 2012, Rio 2016 and Pyeongchang 2018.

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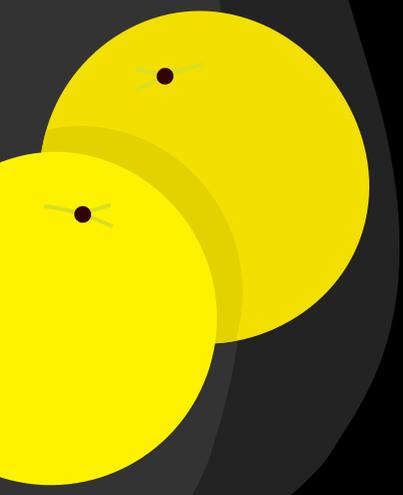
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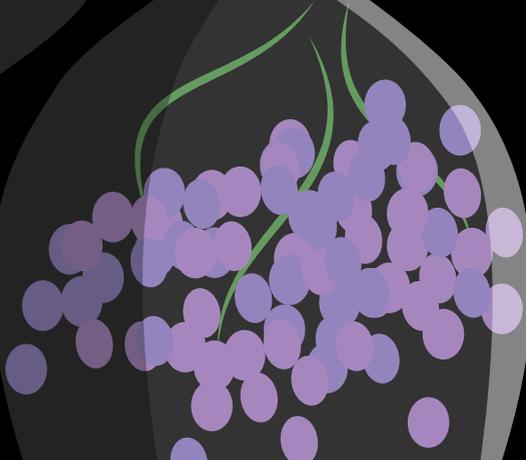
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ABOUT THE RESTAURANT

Located at 33 Hong Kong Street, the chic Italian restaurant **Amò** serves up a delicious slice of Italian food and drinks inspired by authentic traditions and modern techniques. Drawing the best culinary influences from all parts of Italy, the menu is an extraordinary communal feast of antipasti, true artisan pastas, homemade pizzas and generous mains for friends and large groups to enjoy over.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

Our pizza doughs are made from slow dough fermentation using temperature-controlled leavening and aged mother starter cultivated in-house, topped with the best Italian produce and cooked in a woodfire oven.

Amò placing the same heavy emphasis on its homemade pastas, each freshly made with eggs and semolina under the most optimal conditions. No expense has also been spared to its dried pastas - true artisan pastas from Italy's top pasta makers using the finest Italian durum wheat semolina and follow the best practice of slowly dehydrating the noodles over several days at a very low temperature. A comprehensive list of carefully curated wines completes the **Amò** experience.

SIGNATURE DISHES

- Crispy Calamari with Sumac and Sundried Tomato Aioli \$21
- Grilled Octopus, Friggitelli Peppers and Calabrian Chili Vinaigrette \$35
- Butter Roasted Spring Chicken with Rosemary Jus and Roman Potatoes \$35
- Grilled Angus Beef Tagliata with Rucola and Parmigiano Salad \$48
- Spaghetti Chitarra with Boston Lobster and Tarragon \$98 serves two
- Tagliolini with Spicy Young Cuttlefish and Squid Ink \$29
- Margherita DOP Buffalo Mozzarella, San Marzano Tomato, Basil \$25
- Mushrooms, Truffle, Mascarpone and Tuscan Pecorino \$35
- Tiramisù \$15

ADDRESS

33 Hongkong Street, Singapore 059672

T (65) 6723 7733

E book@amorestaurant.sg

W www.amorestaurant.sg

 [amorestaurantsg](https://www.facebook.com/amorestaurantsg)

 [amorestaurantsg](https://www.instagram.com/amorestaurantsg)

OPERATING HOURS

Monday - Sunday
12:00 pm - 2:30 pm
6:00 pm - 11:00 pm



ABOUT THE RESTAURANT

Art is an elegant contemporary Italian restaurant helmed by Michelin-star Chef-Restaurateur Beppe De Vito. Dining at **Art** takes one on a journey. The menu is an ever-evolving exploration of Italian tradition and evolution. A gastronomic anthology filled with culinary stories that take you through seasons. The food combines Beppe's Italian heritage with his worldly view. The dishes created are a reflection of Beppe's attitude to life: a spirited discovery of surprises and new experiences. A creative expression of his culinary philosophy which is the respect for Italy's rich culinary heritage while looking forward through technical innovation. **Art** is located on the 5th floor of the National Gallery Singapore.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

Helmed by Michelin-starred chef, Beppe De Vito, **Art** is about playful exploration of Italian culinary traditions through Italian ingredients. Each ingredient is carefully sourced by chef Beppe. Start your meal with a selection of Amuse Bouche that gives you a taste of the different Italian flavours. A range of degustation menu options (3, 4 & 5 courses and a luxe version of each, utilising top end ingredients, are available) Pastas are handmade using organic Khorasan semolina wheat imported from Chef Beppe's home region of Puglia. The impressive wine list boast over 600 labels of handpicked wines.

SIGNATURE DISHES

- Tuna Belly Carpaccio, Autumn Truffle and Piedmont Hazelnuts \$32
- Khorasan Wheat Tagliolini, Sea Urchins and Nubia Red Garlic \$58
- Milk Fed Piglet Rack, Young Zucchini, Vincotto and Grapes Sauce \$48
- Seabass, Turnips, Colatura and Green Apple Sauce \$48
- Gianduja Chocolate, Hazelnut Gelato, Espresso and Marsala \$18

ADDRESS

1 St Andrew's Road, #05-03
National Gallery Singapore
Singapore 178957

OPERATING HOURS

Monday - Sunday
12:00 pm - 2:00 pm
6:30 pm - 10:00 pm

T (65) 6866 1977

E book@artrestaurant.sg

W www.artrestaurant.sg

 [artrestaurant](https://www.facebook.com/artrestaurant)

 [@artrestaurant](https://www.instagram.com/artrestaurant)

ATIPICO

We love food.
We love to make food with our hands.
We love the taste of the best ingredients.
We love the traditional flavors of our childhood.
We love to travel and discover new tastes and unexplored combinations.
We love the familiar sound of soft voices melting with noisy cutleries.
We love the smiles and dreams roused by genuine food.

www.atipico.sg



DON'T DRINK AND DRIVE
aboutalcohol.com

Aura

Sky Lounge & Rooftop Bar



ABOUT THE RESTAURANT

Spanning across the top floor in the historic National Gallery Singapore, **Aura** is a luxe rooftop sky lounge overlooking the spectacular skyline of Marina Bay. This luxurious sky lounge boasts an alfresco terrace with a stunning 180° view of the Padang, and an indoors salon that's perfect for events and parties. **Aura** moves from day to night seamlessly, offering chic Italian bar bites together with top-notch wines and a sleek cocktail programme come sundown.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

A sleek cocktail program and a strong list of wines and spirits. Artisanal Italian bar snacks accompanies.

SIGNATURE DISHES

- Spicy Momo \$24 - Japanese Roku gin amped up with mouth-numbing peppers and tangy Japanese fruits
- The Gambler \$20 - Bourbon whiskey infused with toasty hazelnut, contrasts with bright citrus and sweet vanilla Bourbon Whiskey,
- Truffle Beef Sliders with Smoked Cheese \$24

ADDRESS

1 St Andrew's Road, #06-02
National Gallery Singapore
Singapore 178957

OPERATING HOURS

Monday - Sunday
11.30 am - 1:00 am
(last order at 11.45 pm)

T (65) 6866 1977

E book@aura.sg

W www.aura.sg

f [@aura.nationalgallery](https://www.facebook.com/aura.nationalgallery)

ig [@aura.nationalgallery](https://www.instagram.com/aura.nationalgallery)



Braci



ABOUT THE RESTAURANT

Perched on the two top floors of a heritage shophouse by the Singapore River, **Braci** is a modern Italian restaurant and rooftop bar by renowned restaurateur-chef Beppe De Vito. An exclusive Italian hideaway in the heart of bustling Boat Quay overlooking the river, the modern-luxe open-kitchen restaurant and rooftop bar features contemporary Italian cuisine and classic cocktails that are reinvented through modern techniques. With a name that literally means 'embers' in Italian, the restaurant re-defines and uplifts classic Italian cuisine with the most primitive of cooking methods: wood and fire, through the use of the Jospo oven and the shichirin grill.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

Awarded 1 Michelin-star since 2017, **Braci** features progressive Italian cuisine food is real, passionate and fresh while turning traditions on their heads. An open kitchen in this cosy 20 seater restaurant gives a sense of a private kitchen.

SIGNATURE DISHES

- Degustation menu (Come 1st April, **Braci** will have a Degustation only menu)
- Scampi, miso and nuts
- Beef Tartare, bone marrow and baby gem

ADDRESS

52 Boat Quay, Level 5/6
Singapore 048941

T (65) 6866 1933

E book@braci.sg

W www.braci.sg

 [@braci.sg](https://www.facebook.com/braci.sg)

 [@braci.sg](https://www.instagram.com/braci.sg)

OPERATING HOURS

Monday - Saturday
6.00 pm - 9.30 pm
(last order for dinner)
5.00 pm - 11.00 pm
(last order at Bar)

Tuesday - Friday
12.00 pm - 1.45 pm
(last order for lunch)



Guillaume (CEO), Francesca (Head of Marketing & Product Management), Andrea (Group Executive Chef), Judie and Paolo (Founders)

da paolo
Since 1989

Refining Italian Food & Beverage Concepts in Singapore

<p>ITALIAN DINING DRINKS</p>	<p>GOURMET DELI CAFE</p>	<p>PIZZA SALADS DRINKS</p>
<p>ALL DAY DINING APERITIVO CAFE</p>	<p>OFFICE & HOME FOOD DELIVERY</p>	<p>FRESH AUTHENTIC PERSONAL</p>

Da Paolo

ABOUT THE GROUP

Paolo & Judie Scarpa first opened **Da Paolo** in 1989. The husband-and-wife-run trattoria was one of the first authentic Italian restaurants in Singapore. They poured their passion into bringing honest Italian cooking and home-style hospitality to everyone who walked through the doors. Since then, the family recipes have been passed down, and with the same principles, the second generation continues to bring you freshly made Italian fare that is full of heart.

DA PAOLO DEMPSEY RESTAURANT & BAR

Set against the lush tropical backdrop of Dempsey Hill, Da Paolo Dempsey features a custom made wood-fired pizza oven, an artisanal pasta lab, a deli of unique cold cuts & cheese, and an irresistible gelato counter.

DA PAOLO GASTRONOMIA

Combining a gourmet cafe and retail, Gastronomia offers a wide array of freshly made, great-tasting food and imported fine food and wine from Italy.

DA PAOLO PIZZA BAR

Pizza Bar focuses on artisanal thin-crust pizzas, alongside a good selection of antipasti, salads and pasta. Its relaxed, contemporary setting makes it perfect for any time of the day.

DA PAOLO HQ

Sitting on the bustling Club Street, DPHQ is a chic all-day dining Italian bistro and bar. You'll find Da Paolo favourites here, with affordable set lunches and an all-day happy hour.

GOURMET GROCERY & FOOD TO ORDER

An online shop that aims to bring freshly prepared food to your office or home. From homemade pastries to our signature pasta and famed cakes, you need not fret about what to prepare for your next event.

DA PAOLO CATERING

The perfect accompaniment to your next private celebration or corporate event. Our team pays incredible attention to detail and know what it takes to provide an unforgettable experience.

W www.dapaolo.com.sg
 @dapaolosg

Etna

Etna Italian Restaurant

Truly Italian hospitality and contemporary cuisine.
For us **Every Table Needs Attention!**

ABOUT THE RESTAURANT

Nestled in an elegant and cosy setting decorated with unique Italian artifacts, **Etna** oozes an irresistible Italian charm and serves up a delightful contemporary Italian cuisine with a Sicilian touch.

Headed by the only female Italian Executive Chef in Singapore, Ms Anna Borrasi helms a team of young professionals in our kitchen to ensure that only the best creations are served to our customers. The kitchen team's exceptional culinary skills are visually enhanced by refreshing contemporary presentations shown in every dish. Some of our dishes have remained all-time favourites throughout the years. Moreover, you can also find the most authentic Italian pizzas with a wide range of selection. With our team of experienced service professionals, we promise each guest warm and personalized hospitality in true Italian style. **Etna's** in-house certified Wine Sommeliers would ensure the best pairing for an ultimate Italian dining experience. The service team takes pride and recognizes that Every Table Needs Attention, welcoming every customer with warmth and friendliness.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

- Specially-crafted set lunch menu (Monday-Friday)
- **Etna** is one of the 20 authentic Italian restaurants in Singapore proudly awarded the Ospitalità Italiana Gold Seal Award.
- Signature dishes: Burrata cheese, Linguine in crabmeat sauce, fresh Mediterranean seabass and Pistachio Tiramisu



49/50 Duxton Road, Singapore 089534
110 Upper East Coast Road, Singapore
455298

T (65) 6220 5513 (Duxton Road)
(65) 6444 9530 (Upper East Coast Rd)

W www.etnaitalianrestaurant.com

f Etna Italian Restaurant & Pizzeria

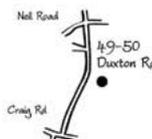
OPERATING HOURS

Lunch:
Monday to Sunday
12:00 pm - 2:30 pm

Dinner:
Monday to Sunday
6:00 pm - 10:30 pm

Open Daily
12.00pm - 2.30pm
6.00pm - 10.30pm

Etna@Duxton
Phone : 62205513



Etna@Upp East Coast
Phone: 64449530



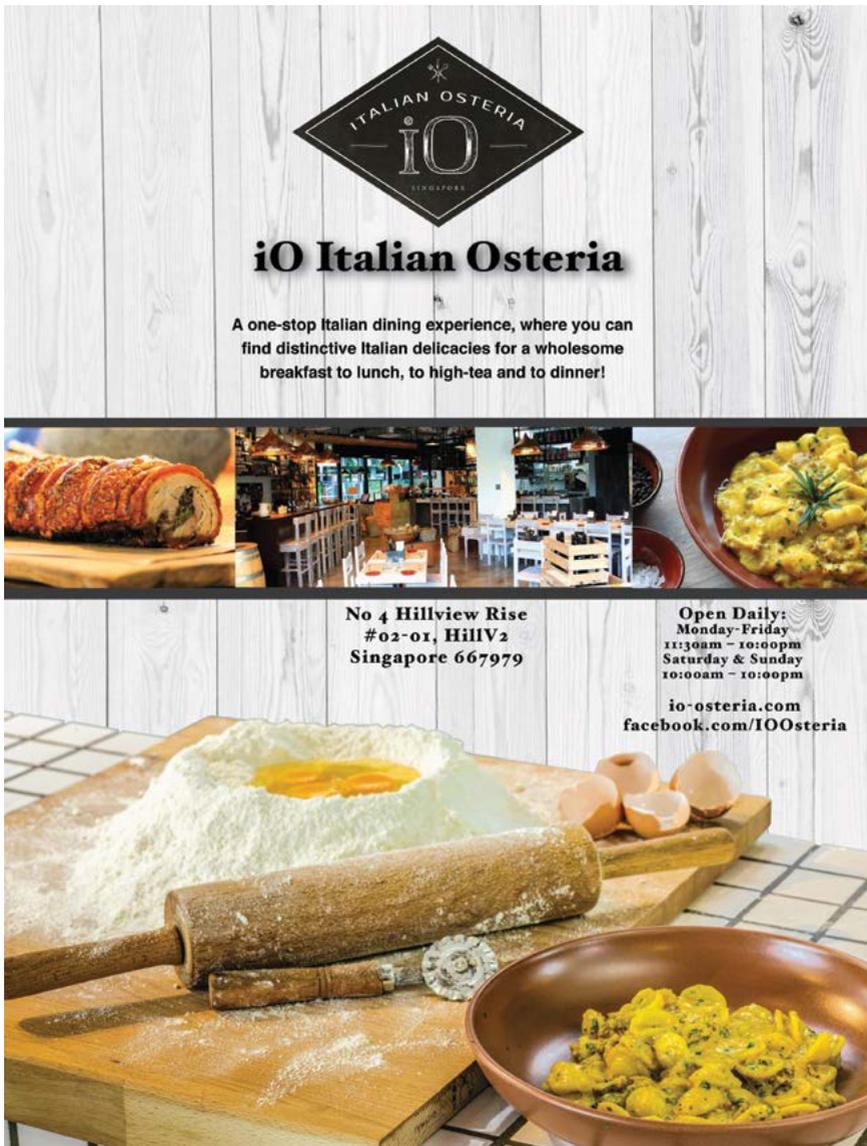
etnaitalianrestaurant.com
facebook.com/EtnaItalianRestaurantPizzeria

Awarded 2 Gold Stars for
Top Singapore Restaurants
& Italian Hospitality by

WINE&DINE



Italian Osteria



The image is a promotional graphic for iO Italian Osteria. At the top center is a diamond-shaped logo with the text 'ITALIAN OSTERIA' at the top, 'iO' in the center, and 'SINGAPORE' at the bottom. Below the logo, the text 'iO Italian Osteria' is written in a bold, serif font. Underneath that is a tagline: 'A one-stop Italian dining experience, where you can find distinctive Italian delicacies for a wholesome breakfast to lunch, to high-tea and to dinner!'. The graphic is divided into three horizontal sections. The top section shows a close-up of a long, golden-brown braided bread on a wooden board. The middle section shows the interior of the restaurant, which has a rustic, open-kitchen feel with wooden tables and chairs. The bottom section shows a large mound of flour on a wooden board with a rolling pin and several cracked eggs, next to a pan of yellow scrambled eggs. Text on the right side of the bottom section provides the address, contact number, and opening hours.

iO Italian Osteria

A one-stop Italian dining experience, where you can find distinctive Italian delicacies for a wholesome breakfast to lunch, to high-tea and to dinner!

No 4 Hillview Rise
#02-01, HillV2
Singapore 667979

Open Daily:
Monday-Friday
11:30am - 10:00pm
Saturday & Sunday
10:00am - 10:00pm

io-osteria.com
facebook.com/IOOsteria

ABOUT THE RESTAURANT

Set in a laid-back area of Upper Bukit Timah, **iO Italian Osteria** is a hidden gem located away from the city centre. Situated in an open concept mall called HillV2, **iO** brings the aroma, flavours and atmosphere of traditional Italian tavern back to life in modern-day, where you can discover the truthful Italian concept of conviviality, the pleasure of dining, drinking and having a conversation. Fronted by Sicilia Mia Group Executive Chef, Ms Anna Borrasi, feast your eyes as you watch the culinary team prepare dishes from scratch with only the freshest and most flavourful seasonal products in the open kitchen. Allow your taste buds to dance with our creations of authentic Italian street food and specialties for all palates, and pair it with our House Sparking/Still wine by draft or a string of cocktails made diligently on the spot- All in our very own modern Osteria that you can never find in Singapore.

A mini Italy it resembles, pamper yourselves with our great and warm-hearted hospitality. The rustic ambience adorned with antique pieces, copper and real wood furniture creates a very cosy atmosphere. To put it simply, **iO** is a one-stop Italian dining experience, where you can find distinctive Italian delicacies for a wholesome breakfast to lunch, to high-tea and to dinner!

SIGNATURE DISHES

- **iO Italian Osteria** is one of the 20 authentic Italian restaurants in Singapore proudly awarded the Ospitalita Italiana Gold Seal Award.
- In-house bakery where the breads, pizzas, cookies and pastries on display are all freshly made and baked.



La Braceria



ABOUT THE RESTAURANT

Family owned and operated Italian restaurant in Bukit Timah, Singapore. We opened our doors on September 2005. Since that day Fabio Iannone, his family and his staff have been serving up the best Italian food in Singapore. After three successful years in Greenleaf Road (along Sixth Avenue), the restaurant moved in to Greendale Avenue where it is a hidden gem of an Italian restaurant that is tucked behind a more conspicuous row of restaurants in the Greenwood enclave in Bukit Timah.

La Braceria is renowned for its authentic, southern Italian cuisine, a gastronomic tribute to Italy's Neapolitan region. Menus are changed seasonally to reflect the authenticity of the food while using the very finest Italian ingredients and what is freshest in local markets. Apart from the delicious cuisine, La Braceria offers guests a cozy setting with its down-to-earth décor and rustic charm. The restaurant is the perfect rendezvous spot for families and friends with its hearty food and selections of wines.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

La Braceria's kitchen is headed by Chef Giovanni Minarelli, whose latest menu embodies his experience and philosophy of making authentic Italian cuisine. Chef Giovanni's "forte" is in pasta, seafood and steaks, and with that, he is rather confident that he will impress La Braceria's patrons.

SIGNATURE DISHES

- Fresh deep sea fish from Italy (seabass, octopus, calamari)
- Premium beef big cuts (tomahawk wagyu beef MbS5, cote de boeuf, t-bone)
- Homemade fresh pasta (fettuccine, ravioli, gnocchi)
- Neapolitan style wood oven pizza

ADDRESS

5 Greendale Avenue, Singapore 289501

T (65) 6465 5918

E labraceria@yahoo.com.sg

W www.labraceria.com.sg

 La Braceria

OPERATING HOURS

Monday - Close
Tuesday to Sunday
12:00 pm - 3:00 pm
6:00 pm - 11:00 pm

last food order 10:30 pm



Latteria

mozzarella bar

Our restaurant offers the freshest Mozzarella and Burrata cheeses interpreted in various ways, as well as an extensive traditional Italian cuisine. Located in a historic shophouse, our cosy indoor restaurant comes with a lush alfresco terrace which provides an idyllic setting - perfect for an unforgettable dining experience.



ABOUT THE RESTAURANT

Latteria Mozzarella Bar is a slice of Southern Italy located just behind Singapore's bustling CBD area, in the charming Duxton Hill. The multi-award-winning restaurant is famous for the freshest Mozzarella and Burrata cheeses, interpreted in various ways and creatively crafted into more than 10 flavorsome, unique signature dishes. In addition, **Latteria** promises to satisfy any Italian food lover's palate with its authentic antipasti, home-style pastas, grilled meat, seafood specialties and delectable desserts. On the beverage list is a curated selection of Italian wines, beers, cocktails and non-alcoholic ciders.

Latteria proudly showcases the diverse wine heritage Italy has to offer, stocking wines from famous regions in Tuscany, Piedmont and Veneto but also lesser known vineyards in Marche, Sardinia and Calabria.

LOCATION

Latteria Mozzarella Bar is located in the historic shophouse conservation area of Duxton Hill; easily accessible via MRT, bus or taxi. The restaurant itself is especially sought-after for al fresco dining, with its large and lush terrace equipped with fans and awnings that provide much-needed shade. The indoor restaurant has recently been re-furbished and offers the retro-classic look and feel of a diner, comprising captivating elements, such as beautiful Singapore Shophouse floor tiles.

SPECIALS & PROMOTIONS

- Set Lunch from S\$29++ (weekdays from 12:00 to 02:30)
- Weekly Sunday Brunch from S\$48++ (12:00 to 02:30) with optional free-flow of Prosecco & House Pour wines (additional S\$30++)
- Special Sharing Lunch & Dinner Menus for groups of 8 pax or more
- Regular wine pairing dinners

CORPORATE FUNCTIONS & PRIVATE EVENTS

Whether you are looking for the perfect place to host your next big private party or you are scouting restaurants suitable for a team lunch or dinner, Latteria should be on top of your list. The restaurant is not only spacious both indoors and outdoors, it is also fully audio- and video-equipped.

- Weddings, Solemnizations, Family Re-unions, Birthday Dinners, Anniversaries
- Teambuilding, Business Lunch, Corporate Dinner, Year-end functions, Corporate Events

40 Duxton Hill, Singapore 089618

OPERATING HOURS

T (65) 6866 1988
E info@latteriamb.com
W www.latteriamb.com
f @latteria.mb
i @latteriamozzarellabar

Monday to Friday, Sunday:
12:00 pm - 2:30 pm
6:00 pm - 10:30 pm
Saturday:
6:00 pm - 10:30 pm



Limoncello



Pizza & Grill

ABOUT THE RESTAURANT

Limoncello Restaurant is the brainchild of Chef and Owner Mr. 'Fabio Iannone' who has brought about a team of talented individuals. Fabio Iannone is a Chef by Profession, having founded La Braceria (2005). Since 2010 Limoncello strives to exceed the expectations of its guests by bringing genuine service and traditional fare from the coast of Amalfi. A memorable dining experience is not just about good food, but also about a pleasant dining environment. **Limoncello** offers an al fresco dining area with a serene view of the Singapore River and a tranquil, cascading waterfall, as well as an indoor dining area, where the crackling of **Limoncello's** very own stone pizza oven lends a homely atmosphere. Patrons who are spoilt for choice on what to order can ease slowly into their appetites with a few refreshing drinks at the outdoor bar.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

Limoncello serve traditional Italian cuisine - dishes that resonate with the palates and memories of Amalfi Coast. The restaurant's specialties such as Neapolitan wood-fired pizzas made from white brick oven, meat and seafood specialties. "We pride ourselves in providing one of the most authentic Italian dining experiences as we stay true to our Italian roots. Hence, we have created a nice Italian menu where diners will be able to experience Southern Italy with their family and friends through a feast filled with tradition and home."

SIGNATURE DISHES

- Deep Sea Italian Calamari
- Linguine with fresh live Boston Lobster in natural juice
- Prime Tomahawk steak Wagyu Beef (MBS 5, Australia)
- Deep Sea Italian Fish
- Wood Oven (Neapolitan) Baked Pizza
- Two private rooms available:
- Wine Cellar maximum capacity 16pax
- Black & White maximum capacity 24-26pax
- For both rooms we required a minimum spending of 800\$++ for dinner and 400\$++ for lunch time.

95 Robertson Quay
RiverGate Condominium #01-18/19/20
Singapore 238256

T (65) 6634 5117
E limoncellosg@gmail.com
W www.limoncello.sg

f Limoncello Pizza & Grill
@ @limoncello_pizza_grill

OPERATING HOURS

Monday - Tuesday
5:30 pm - 11:45 pm

Wednesday to Sunday
12:00 pm - 3:00 pm
5:30 pm - 11:45 pm

last food order 10:30 pm

Marcello



marcello.sg | 6826 5041 | marcello@ihg.com
InterContinental Singapore Robertson Quay
1 Nanson Road, Singapore 238909
#HelloMarcello

Marcello

ABOUT THE RESTAURANT

Marcello is your all-day eatery serving up high quality comfort and healthy foods, complemented by our specialty coffees, refreshing beverages and everything in between. From cosy indoor booths to outdoor dining, together with friendly service, **Marcello** creates a rethought casual atmosphere in the heart of Singapore's most vibrant Quay, idyllic for intimate get-togethers, working lunches and private events.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

- The team of baristas take pride in their coffee craft, which is consistently well regarded as one of the best coffee spots in the Quay.
- The café features a leafy yet sheltered outdoor terrace.
- A bespoke cocktail bar can be activated for private events.

SIGNATURE DISHES

- **Banana Pancakes** – light, fluffy buttermilk pancakes, butterscotch, banana, whipped cream, walnut crumble
- **Tuna Poke** – marinated fresh tuna, brown rice, avocado, edamame, cucumber, carrots, baby radish, white & purple cabbage, sesame dressing
- **Marcello Burger** – Australian wagyu beef patty, Scamorza cheese, prosciutto, balsamic onion confit, rocket, spicy tomato jam, served with fries

InterContinental Singapore
1 Nanson Road, Singapore 238909

T (65) 6826 5041
E marcello@ihg.com
W www.marcello.sg

f MarcelloSingapore
@marcello_sg

OPERATING HOURS

Monday to Sunday
6:30 am - 17.00 pm

Oso

ABOUT THE RESTAURANT

Established in 2004 by two long-time friends, Stephane Colleoni & Diego Chiarini, **OSO Ristorante** is a contemporary fine Italian restaurant located on the 27th floor of Oasia Hotel Downtown, iconic award-winning vertical garden hotel.

*"Fresh Ingredients has twenty four qualities, one each hour.
Our Mission is to Ensure guests savour each and every quality."*

Diego Chiarini, Cook / Owner

*"I strive to make our guests happy
since I'm always very happy to see them."*

Stephane Colleoni, Waiter / Owner

SIGNATURE DISHES

- **House Cured Beef Tenderloin** • Wild Rucola • Pear • Orange Zest
- **Risotto** Black Truffle "Tartufo" Puree • Mascarpone
- **Braise Seabass** "Acqua Pazza" style • Olives • Tomatoes
- **Stracci** Whole Wheat Pasta • Wild Boar • Cheese
- **Pork Belly** Slow Cooked • Black Figs • Red Wine • Honey
- **Tomahawk** Grilled in Oakwood fired oven
- **70% Dark Chocolate** Crostata • Milk Ice Cream

ADDRESS

27th Floor, Oasia Hotel Downtown,
100 Peck Seah Street,
Singapore 079333
T (39) 6327 8378
E reservations@oso.sg
W www.oso.sg

OPERATING HOURS

Monday - Sunday:
12 pm - 2.30 pm
6 pm - 12 am
(last order 10.30pm)



By COLLEONI & CHIARINI





Otto

Ristorante & Bar



ABOUT THE RESTAURANT

Otto Ristorante is offering contemporary Italian cuisine alongside traditional Italian hospitality. **Otto** serves up an intimate dining experience in a warm yet elegant setting. With a stylish black and white facade, **Otto** comprises a cosy indoor dining area, a breezy alfresco lounge, and a bar for intimate drinks. Using only premium ingredients and serving delectable cuisine with finesse and style, **Otto Ristorante** evokes the very essence of Italian gastronomy. Diners can look forward to savouring the best of authentic Italian flavours, customised every day for a unique dining experience. At **Otto Ristorante**, experience only the best quality of food, the highest standard of service and the cosiest ambience.

SIGNATURE DISHES

- **Spaghetti ai Ricci di Mare e Bottarga di Cabras**
(Spaghetti with Sea Urchin and Sardegna Grey Mullet Bottarga)
- **Filetto di Manzo con Salsa al Midollo e Funghi Porcini**
(Grain Fed Beef Tenderloin with Bone Marrow Sauce and Porcini Mushroom)



3 Private Rooms (from left)
"Negroni" capacity seating 8 pax.
"Martini" capacity seating 14 pax.
"Bellini" capacity seating 16 pax.

32 MAXWELL ROAD
#01-02/03 MAXWELL CHAMBERS
069115 SINGAPORE

ADDRESS

32 Maxwell Road #01-02/03 Maxwell
Chambers Singapore 069115

T (65) 6227 6819

E info@ottoristorante.com.sg

W www.ottoristorante.com.sg

f @OTTO.Ristorante

OPERATING HOURS

Monday - Friday
Lunch: 12:00 pm - 2:30 pm

Monday - Saturday
Dinner and cocktails:
6:30 pm - 10:30 pm

Closed on Sundays

T A S T E D S O M E T H I N G S I M I L A R ?

You must be from Italy.



Publico Ristorante brings a slice of Italy to Singapore, with an emphasis on authentic and evocative Italian flavours. Highlighting provenance and seasonality, the finest and freshest produce sourced from growers and artisans all over Italy are crafted into a seductive symphony for the senses, infused with natural yet intense flavours that can be savoured in a medley of ways: brunches, gatherings with friends or dinners for two.

PUBLICO RISTORANTE, 1 NANSON ROAD, SINGAPORE 238909
PUBLICO.SG | 6826 5040 | RISTORANTE@PUBLICO.SG

PUBLICOSG PUBLICO_SG #PUBLICOSG

PUBLICO
RISTORANTE

Publico

ABOUT THE RESTAURANT

Publico Ristorante brings a little slice of Italy to Singapore, with an emphasis on authentic and evocative Italian flavours. With interiors designed by New York firm AvroKO, the award-winning restaurant & bar boasts a multi-sensory culinary experience where you can enjoy contemporary Italian fare highlighting provenance and seasonality. Situated along the Singapore River, this lively Italian restaurant is a social hotspot that offers a haven of tropical paradise away from the bustle of city life.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

- Drenched with natural light by day and sparkling with atmosphere in the evenings
- Open plan interiors seamlessly flow into generous al fresco dining spaces
- A riverside Terrazza Lounge features an outdoor cocktail bar and surrounded by lush greenery
- Two roaring wood fire ovens, serving pizzas which have been voted the best in Singapore

SIGNATURE DISHES

- **Publico Loster Spaghetti** -handmade spaghetti, fresh Boston lobster, cherry tomatoes, garlic, white wine, chilli
- **Burrata Pizza** - fresh burrata, cherry tomatoes, sundried tomatoes, Ligurian basil
- **La Fiorentina** - josper grilled Australian t-bone, melting herb butter, garden salad

ADDRESS

1 Nanson Road, Singapore 238909

T (65) 6826 5040

E ciao@publico.sg

W www.publico.sg

@publicosg

@publico_sg

OPERATING HOURS

Monday - Thursday
12:00 pm - 11:00 pm

Friday - Saturday
12:00 pm - midnight

Sunday
12:00 pm - 10:30 pm

Southbridge

ABOUT THE RESTAURANT

Southbridge is the city's ultimate destination for chic and buzzy bar dining, with arguably one of the best 360° view of the city, which spans from the historic Parliament House, across the Singapore River, to the iconic Marina Bay Sands and Boat Quay skyline. The elegant yet unpretentious atmosphere is coupled with convivial service and the finest quality in the food & beverage. Indulge in crafted G&Ts, cocktails, wines and bubbly to pair with the freshest oysters and morish bar bites.

SPECIALITIES AND HIGHLIGHTS OF THE RESTAURANT

A vast array of gin selection curate across the world served with premium tonic. Refreshing cocktails, wines, champagne and beer accompanies fresh oysters.

SIGNATURE DISHES

- Selection of Gin from across the world
- Oysters



80 Boat Quay,
Rooftop Level 5,
Singapore 049868

T (65) 6877 6965
E info@southbridge.sg
W www.southbridge.sg

f [@southbridge.sg](https://www.facebook.com/southbridge.sg)
i [@southbridge.sg](https://www.instagram.com/southbridge.sg)

OPERATING HOURS

Monday - Tuesday
5:00 pm - 11:00 pm

Wednesday - Saturday
5:00 pm - midnight

Sunday
5:00 pm - 11:00 pm



Waterfall Ristorante Italiano

An Authentic Southern Italian experience made with the freshest seasonal produce combined with classic Italian hospitality.

Shangri-La Hotel, Singapore
22 Orange Grove Rd, Level One, Garden Wing, Singapore 258350
T: 6737 3644 E: dining.sls@shangri-la.com

Waterfall

Ristorante Italiano

ABOUT THE RESTAURANT

The freshest seafood, hand-me-down recipes and homemade pastas are what to expect at **Waterfall Ristorante Italiano**. Here, Southern Italian classics are served up with seasonal produce and sprinkles of la dolce vita. These dishes are best paired with a bottle from the extensive wine collection that takes diners on a journey across Italy

Situated in the Garden Wing of the Shangri-La Hotel, Singapore the restaurant reflects its calming ambience with greenery and fresh flowers which only add to the sublime dining experience.

ADDRESS

22 Orange Grove Road
Level One, Garden Wing
Shangri-La Hotel,
Singapore 258350

CONTACTS

W www.shangri-la.com/singapore/shangrila/dining/restaurants/waterfall/

 @ShangriLaSingapore
 @shangrilasg

Zafferano

ITALIAN RESTAURANT & LOUNGE



Zafferano

ABOUT THE RESTAURANT

Crowning the Ocean Financial Centre, 43 storeys above the bustling Collyer Quay in the heart of Singapore business district, **Zafferano** provides a sublime dining experience and an unforgettable taste of all-round Italian hospitality – beautiful food, impeccable service, enjoyed within a convivial ambience and panoramic views over Marina Bay waterfront.

Zafferano offers a contemporary interpretation of traditional Italian cuisine.

A vibrant all-occasion destination, **Zafferano** is the highest Italian restaurant in Singapore with a chic al fresco Terrace Lounge.



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THE ACADEMY AND ITS OBJECTIVES

The Italian Academy of Cuisine, which is a Cultural Institution of the Italian Republic since 2003, was founded in Milan on July 29, 1953 by Orio Vergani along with a group of talented experts in the field of culture, industry and journalism. Its mission is to defend and protect traditional Italian Cuisine, and to promote its diffusion and improvement in Italy and abroad. The Academy works with public officials, entities, associations, public and private institutions, and it can authoritatively guarantee objectivity and neutrality in its judgements in the field of cuisine thanks to its independence from any and all commercial interests.

Through its Study Center and its Delegations in Italy and abroad, the Academy works to promote initiatives aimed at spreading a broader understanding of the values of traditional Italian cuisine. This constitutes the basis for all its concrete innovations.

Those people with a direct commercial interest in the restaurant industry or culinary schools are not eligible for admission to the Academy.

Milano: info@accademia1953.it
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Born from the brilliant intuition and creativity of Marco Marchi, **Liu Jo** was founded in 1995 in Carpi, Italian area of excellence for knits. The creative philosophy of the brand is devoted to the enhancement of the natural femininity and beauty of every woman, expressed through a style that is refined, glamorous and always open to individual interpretations. Thanks to a multibrand strategy capable of structuring a complete offer of total look from clothes to shoes to Accessories, today **Liu Jo** is present in 48 countries and 3 different continents – Europe, Africa and Asia – through a distribution network including more than 500 mono-brand points of sales and around 5500 multi-brand points of sales world-wide.



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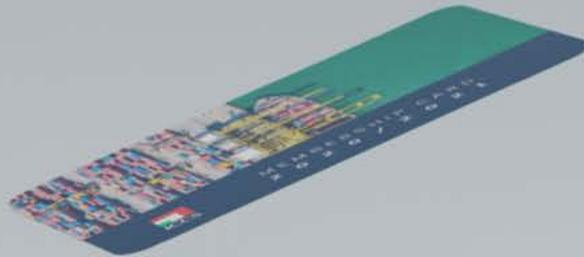
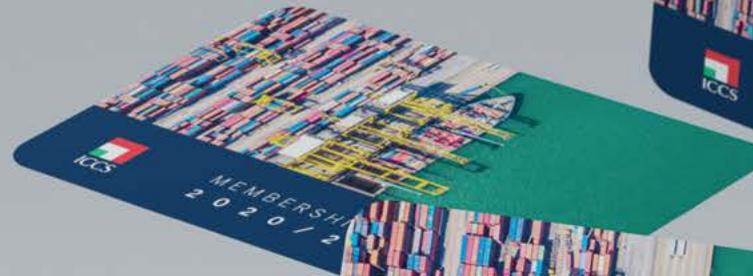
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RESTAURANTS



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- Present ICCS Membership Card prior to booking to enjoy the discount.
- Only applicable to event above 20 pax and minimum duration of 3 hours.
- Discount is applicable only to Food & Beverage.
- Discount does not apply to customised menu, catering service fee and operational charges.
- Not valid for event on festivities, eve of Public Holiday, Public Holiday & special occasions.
- Da Paolo Group reserves the right to change, modify or terminate the promotion at any time.
- Promotion is applicable till 31 March 2020.

catering@dapaolo.com.sg

Tel: (65) 9322 0850

DA PAOLO GASTRONOMIA

10% off total bill

- Present ICCS Membership Card to enjoy the discount.
- Not valid with other promotions or discounts.
- Da Paolo Group reserves the right to change, modify or terminate the promotion at any time.
- Promotion is applicable till 31 March 2020.

- **Bukit Timah** | Cluny Court #01-01 | +65 6468 7010
- **City Hall** | Raffles City #B1-45 | +65 6265 4850
- **Holland Village at Raffles Medical** | 118 Holland Avenue #01-06 | +65 6475 1323
- **Marina Bay** | The Shoppes at Marina Bay Sands #01-87 | +65 6688 7161
- **Raffles Place** | 6 Battery Road #K1-01 | +65 6535 4339
- **Orchard** | Paragon #B1-K8 | +65 6738 1462
- **Harbourfront** | VivoCity #01-108 | +65 6259 1838

DA PAOLO RESTAURANTS

20% off total bill at Da Paolo PizzaBar

20% off total bill at Da Paolo BistroBar

20% off total bill at Da Paolo HQ Club Street

- Present ICCS Membership Card to enjoy the discount.
- Not applicable on Sat, Sun, eve of Public Holiday, Public Holiday & special occasions.
- Not valid with other promotions or discounts.
- Limited to 1 redemption per table per bill. Only one bill will be given per booking/group/table.
- No splitting of bills will be allowed.
- Da Paolo Group reserves the right to change, modify or terminate the promotion at any time.
- Promotion is applicable till 31 March 2020.

• **Da Paolo PizzaBar** | 44 Jalan Merah Saga #01-46 | +65 6479 6059

• **Da Paolo BistroBar** | 3 Rochester Park | +65 6774 5537

• **Da Paolo HQ** | 80 Club Street | +65 6224 7081



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Jamie's Italian Singapore will be offering all members of the Italian Chamber of Commerce 15% off the total Food and Beverage menu

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- All members have to flash their Club21 identity card to enjoy the discount before payment of the bill
- Not to be used in conjunction with any other offers, promotions, discounts and set menus.
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enquiries@jamiesitalian.sg



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OSO

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We will also include a Welcome Box such as hand wraps and t-shirts to get them started with. We also have Class Packages options rolling out soon, which i can send through all those details altogether in an infographic.

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- 1st and last month fees are required as deposits on the /month options

- **Kim Yam Outlet** | (65) 6385 1488
- **Cecil Outlet** | (65) 6588 1137



I C C S
MEMBERS

LIST OF ALL MEMBERS

Contents by
alphabetical order

DIAMOND MEMBERS

ACCENTURE Pte Ltd	212
GIANNI, ORIGONI, GRIPPO, CAPPELLI & PARTNERS	213

SUPPORTING MEMBERS

A. MENARINI Asia-Pacific Holdings Pte Ltd	217
BANK JULIUS BAER & Co. Ltd	218
BNP PARIBAS	219
BONCAFÉ International Pte Ltd	220
COECLERICI Far East Pte Ltd	221
COMELIT South East Asia Pte Ltd	222
ERMENEGILDO ZEGNA Far East Pte Ltd	223
FEDEGARI Asia Pte Ltd	224
FERRERO Asia Pacific Pte Ltd	225
FIDINAM Singapore Pte. Limited	226
FRATELLI COSULICH Bunkers (Singapore) Pte Ltd	227
GRUPPO CIMBALI Singapore Pte Ltd	230
HAWKSFORD Singapore Pte Ltd	231
INTESA SANPAOLO S.p.A. Singapore Branch	233
ITALMEC HOLDING Pte Ltd	234
LUXOTTICA SEA Pte Ltd	235
MRC GLOBAL SINGAPORE Pte Ltd	236
MANNI Group S.p.A	237
PIRELLI Asia Pte Ltd	238
SACMI Singapore Pte Ltd	239
THE FULLERTON HOTEL Singapore	241
STMICROELECTRONICS Asia-Pacific Pte Ltd	242
UBS AG	243
UNICREDIT BANK AG, Singapore Branch	245
VIMAR Asia Pacific Pte Ltd	246

MULTINATIONAL CORPORATIONS

ALFAGOMMA Pacific Pte Ltd	252
ARISTON THERMO Pte Ltd	253

AZ INVESTMENT MANAGEMENT Singapore Ltd	254
BANK PICTET & CIE (Asia) Ltd	255
BELLUZZO & PARTNERS Pte Ltd	257
BARILLA Singapore Pte Ltd	258
BI-QEM Pte Ltd	259
CAMBIASO RISSO Asia Pte Ltd	260
CAMERA DI COMMERCIO INDUSTRIA ARTIGIANATO E AGRICOLTURA DI BERGAMO	261
CAMPARI Singapore Pte Ltd	262
CANNON Far East Pte Ltd	263
COIM ASIA PACIFIC Pte Ltd	264
CREDIT SUISSE AG	265
CRIF Pte Ltd	266
D'AMICO SHIPPING Singapore Pte Ltd	267
DAMIANI Singapore Pte Ltd	268
DE' LONGHI S.p.A	269
DZ ENGINEERING Srl	271
DWF LLP	272
EDA INDUSTRIES (Asia Pacific) Pte Ltd	273
ELETTRONICA GROUP - Singapore Branch	274
ENEOS ITALSING Pte Ltd	275
ENI TRADING AND SHIPPING S.p.A	276
ENOTECA Co. Ltd Singapore Branch	277
EVOCA SINGAPORE Pte Ltd	278
FACI Asia Pacific Pte Ltd	279
FERRAGAMO (Singapore) Pte Ltd	280
FERRARI Far East Pte Ltd	281
FIAMM Asia Pacific Pte Ltd	282
FINCANTIERI S.p.A	283
FINNAIR PLC (Singapore Branch)	284
FOPPIANI SGP Pte Ltd	285
GEFRAN SIEI Asia Pte Ltd	286
GESSI Singapore Pte Ltd	287
GUCCI Singapore Pte Ltd	288
HJM Asia Law & Co LLC	289
JAMIE'S ITALIAN Singapore	290
KELMER Singapore Pte Ltd	291

LIST OF ALL MEMBERS

Contents by
alphabetical order

PUBLICO RISTORANTE	366
RISTORANTE DA VALENTINO Pte Ltd	367
RISTORANTE PIETRASANTA Pte Ltd	368
SACCO Pte Ltd	369
SCE PROJECT Asia Pte Ltd	370
SET IN BLUE Pte Ltd	371
SGMC CAPITAL Pte Ltd.....	372
SHAFT PH CONSULTING Pte Ltd.....	373
SICILIA MIA Pte Ltd	374
SINAPSE Pte Ltd.....	375
SOFT MOVEMENT ACCORDING TO THEKKEKARA Pte Ltd	376
SOILMEC Singapore Pte Ltd.....	377
TEXERE ADVISORS Pte Ltd.....	378
THE CAPITOL KEMPINSKI HOTEL SINGAPORE.....	379
THE EXECUTIVE HOME STORE Pte Ltd (XZQT)	380
VISIONNAIRE Pte Ltd.....	381
WATERFALL RISTORANTE ITALIANO	382
WEB STRUCTURES Pte Ltd	383
ZAFFERANO Italian Restaurant & Lounge.....	384

FINETTO LUCA	390
GADDA GABRIELE.....	390
GRIGNANI TEODORO	390
MAJOLO PIERO.....	390
MALINTOPPI LORETTA	390
MARTINELLI LAURA.....	390
MATTEUCCI GIANFRANCO.....	390
MISURALE PAOLO	391
PASQUETTI FRANCESCO	391
POZZI CARLO MAURIZIO	391
POZZI LUCA	391
RESMINI ANDREA	391
RICCARDI LORENZO	391
ROSSINI PAOLO.....	391
SABADINI GIUSEPPE	392
SAURINI PATRICK.....	392
SERRECCHIA ALAN.....	392
TONELLO LUCA	392
TUCCI MICHELE.....	392

INDIVIDUAL MEMBERS

ARIGONI ALEXANDRA	388
BADUFLE BENOIT	388
BASAPA CELESTE ANN.....	388
BOIDO RICCARDO.....	388
BORSETTI MIKE MICHELE.....	388
CALOSSO ALBERT	388
CATELLANI MAURO	388
CENTOLA SIMONE.....	389
CICERO ILARIA	389
COPPOTELLI TIZIANO.....	389
DE BERARDINIS PAOLO	389
DE MARIA DANIELE	389
FERACO ANTONIO	389
FERRARI DOMENICO.....	389

LIST OF ALL MEMBERS

Contents by sector

AUTOMOTIVE

FERRARI Far East Pte Ltd	281
PIAGGIO Asia Pacific Pte Ltd	300
PIRELLI Asia Pte Ltd	238

BUSINESS SERVICES

CRIF Pte Ltd	266
FRATELLI COSULICH Bunkers (Singapore) Pte Ltd	227
HAWKSFORD Singapore Pte Ltd.....	231
HC Consultancy Services Pte Ltd.....	344
INTERINVEST Asia 2000 Pte Ltd.....	349
NEW VALUE GROUP Pte Ltd.....	360
PKM CONSULTANTS Pte Ltd.....	364
PROPOSITION MANAGEMENT SEARCH.....	304
SET IN BLUE Pte Ltd.....	371
SINAPSE Pte Ltd.....	375
TEXERE ADVISORS Pte Ltd	378

CHEMICALS

BI-QEM Pte Ltd	259
COIM ASIA PACIFIC Pte Ltd	264
FACI Asia Pacific Pte Ltd	279

CONSTRUCTION AND INFRASTRUCTURE

MANNI Group S.p.A	237
MAPEI Far East Pte Ltd.....	296
MERIDIONALE IMPIANTI Singapore Pte Ltd	297
SCE PROJECT Asia Pte Ltd	370
SOILMEC Singapore Pte Ltd.....	377
VIMAR Asia Pacific Pte Ltd	246
WEB STRUCTURES Pte Ltd	383

ENERGY

COECLERICI Far East Pte Ltd.....	221
ENI TRADING AND SHIPPING S.p.A.....	276
ITALCO (Far East) Pte Ltd	352

MRC GLOBAL SINGAPORE Pte Ltd	236
SINGAPORE CABLES MANUFACTURERS Pte Ltd.....	309

ENGINEERING, FISHERY AND SEAFOOD INDUSTRIES

TRI MARINE International Pte Ltd	311
--	-----

EVENTS AND COMMUNICATION

COCO Public Relations Agency	332
TRIUMPH Singapore	312
VISIONNAIRE Pte Ltd.....	381

FASHION AND TEXTILE

DAMIANI Singapore Pte Ltd	268
DE MARCA Pte Ltd.....	334
ERMENEGILDO ZEGNA Far East Pte Ltd	223
FERRAGAMO (Singapore) Pte Ltd	280
GUCCI Singapore Pte Ltd.....	288
LIU JO South East Asia Pte Ltd	294
LUXOTTICA SEA Pte Ltd	235
ONTHELIST Pte Ltd	298
PRADA Singapore Pte Ltd	302
SACCO Pte Ltd	369

FINANCE

ASIA MANAGEMENT FUND Pte Ltd	326
AZ INVESTMENT MANAGEMENT Singapore Ltd	254
BANCA POPOLARE DI SONDRIO SpA	328
BANK JULIUS BAER & Co. Ltd.....	218
BANK PICTET & CIE (Asia) Ltd.....	255
BNP PARIBAS	219
CAMBIASO RISSO Asia Pte Ltd	260
CAMERA DI COMMERCIO INDUSTRIA ARTIGIANATO E AGRICOLTURA DI BERGAMO..	261
CREDIT SUISSE AG.....	265
EIGHTSTONE OCLANER Pte Ltd.....	338
INSITOR PARTNERS Pte Ltd	348
INTESA SANPAOLO S.p.A. Singapore Branch.....	233

LIST OF ALL MEMBERS

Contents by sector

LGT BANK (Singapore) Ltd	292
MINDFUL WEALTH Pte Ltd.....	359
SGMC CAPITAL Pte Ltd.....	372
UBI BANCA Representative Office Registered in Singapore.....	313
UBS AG.....	243
UNICREDIT BANK AG, Singapore Branch	245

FOOD AND BEVERAGE

6DM (S) Pte Ltd - Peroni.....	322
ALFA INTERNATIONAL.....	323
ANGRA WINE & SPIRIT IMPORTERS Pte Ltd	325
BARILLA Singapore Pte Ltd	258
BONCAFÉ International Pte Ltd	220
CAMPARI Singapore Pte Ltd	262
CELLI Asia Pte Ltd	331
ENOTECA Co. Ltd Singapore Branch	277
FERRERO Asia Pacific Pte Ltd	225
JUPITER 57.....	355
SALOV S.p.A. Singapore Branch	306
UNIGRÀ SRL (Singapore Branch)	314

FURNITURE AND HOME APPLIANCES

DECORA A&C Pte Ltd.....	335
DE' LONGHI S.p.A	269
FLORIM	341
GESSI Singapore Pte Ltd	287
GIORGETTI Asia Pte Ltd.....	343
LINEA LIGHT Singapore Pte Ltd.....	293
POLTRONA FRAU (Asia Pacific) Pte Ltd	301
THE EXECUTIVE HOME STORE Pte Ltd (XZQT)	380

HEALTH CARE

A. MENARINI Asia-Pacific Holdings Pte Ltd	217
BH SWISS SA.....	329
HK DOSHI ORTHOPAEDIC CENTER Pte Ltd	346
PETRONE GROUP Asia Pacific Pte Ltd.....	299

SOFT MOVEMENT ACCORDING TO THEKKEKARA Pte Ltd	376
---	-----

HOTELS

THE CAPITOL KEMPINSKI HOTEL SINGAPORE.....	379
THE FULLERTON HOTEL Singapore	241

INFORMATION TECHNOLOGY

ACCENTURE Pte Ltd	212
ETERE Pte Ltd	340
POSSESSIO Singapore Pte Ltd.....	365
SIAE MICROELETTRONICA	308
STMICROELECTRONICS Asia-Pacific Pte Ltd	242

LEGAL AND ACCOUNTING FIRMS

ALGEBRA Pte Ltd.....	324
BELLUZZO & PARTNERS Pte Ltd.....	257
DENTONS RODYK & DAVIDSON LLP.....	336
dMTV Global Pte Ltd	337
DWF LLP.....	272
FIDINAM Singapore Pte Ltd	226
GIANNI, ORIGONI, GRIPPO, CAPPELLI & PARTNERS	213
HJM Asia Law & Co LLC	289
KELMER Singapore Pte Ltd	291
LUTHER LLP	295
PFC (Singapore) Pte Ltd	363
PRICEWATERHOUSECOOPERS Advisory Services Pte Ltd.....	303
SHAFT PH CONSULTING Pte Ltd.....	373

LUXURY AND WELLNESS

TECHNOGYM	310
-----------------	-----

MANUFACTURING

ENEOS ITALSING Pte Ltd.....	275
EVOCA SINGAPORE Pte Ltd.....	278
FEDEGARI Asia Pte Ltd	224

LIST OF ALL MEMBERS

Contents by sector

MECHANICAL AND INDUSTRIAL / ENGINEERING

ALFAGOMMA Pacific Pte Ltd.....	252
ARISTON THERMO Pte Ltd.....	253
CANNON Far East Pte Ltd.....	263
DZ Engineering Srl.....	271
EDA INDUSTRIES (Asia Pacific) Pte Ltd.....	273
ELETTRONICA GROUP - Singapore Branch.....	274
FIAMM Asia Pacific Pte Ltd.....	282
FINCANTIERI S.p.A.....	283
GEFRAN SIEI Asia Pte Ltd.....	286
GRUPPO CIMBALI Singapore Pte Ltd.....	230
ITALMEC HOLDING Pte Ltd.....	234
ITALPROGRAM Far East Pte Ltd.....	353
METASENSING AP Pte Ltd.....	357
SACMI Singapore Pte Ltd.....	239
URBANA SMART SOLUTIONS Pte Ltd OSMAP Asia Pacific Pte Ltd.....	315

RESTAURANT

ATIPICO Pte Ltd.....	327
BISTECCA RESTAURANT Pte Ltd.....	330
DA PAOLO GROUP Pte Ltd.....	333
GIACOMO RESTAURANT Pte Ltd.....	342
ILLIDO Pte Ltd.....	347
JAMIE'S ITALIAN Singapore.....	290
LIMONCELLO Pte Ltd.....	356
MILANO VENTURES Pte Ltd.....	358
OSO RISTORANTE Pte Ltd.....	362
PUBLICO RISTORANTE.....	366
RISTORANTE DA VALENTINO Pte Ltd.....	367
RISTORANTE PIETRASANTA Pte Ltd.....	368
SICILIA MIA Pte Ltd.....	374
WATERFALL RISTORANTE ITALIANO.....	382
ZAFFERANO Italian Restaurant & Lounge.....	384

RETAIL

ORCHARD TURN Retail Investment Pte Ltd.....	361
---	-----

SECURITY SYSTEMS

COMELIT South East Asia Pte Ltd.....	222
--------------------------------------	-----

SHIPPING / FREIGHT FORWARDING / TRANSPORTATION

D'AMICO SHIPPING Singapore Pte Ltd.....	267
FINNAIR PLC (Singapore Branch).....	284
FOPPIANI SGP Pte Ltd.....	285
HELU-TRANS (S) Pte Ltd.....	345
INTERUNION (SEA) Pte Ltd.....	351
JENKAR FREIGHT SERVICES Pte Ltd.....	354
RINA Hong Kong Limited (Singapore Branch).....	305
SAVINO DEL BENE (S) Pte Ltd.....	307
WELLARD SHIPS Pte Ltd.....	316

TRANSLATION AND LANGUAGE SERVICES

INTERLINGUAE Pte Ltd.....	350
---------------------------	-----

TRAVEL

ERGO: TRAVEL Pte Ltd.....	339
---------------------------	-----

Diamond Members

CONTENTS

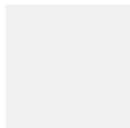
by alphabetical order

ACCENTURE Pte Ltd	212
GIANNI, ORIGONI, GRIPPO, CAPPELLI & PARTNERS	213

ACCENTURE Pte Ltd



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**ALESSANDRO
ZALONIS**
PARTNER



SMERALDA MAZZEI
ASSOCIATE - BUSINESS
DEVELOPMENT

SECTOR
LEGAL AND ACCOUNTING FIRMS

Supporting Members

CONTENTS

by alphabetical order

A. MENARINI Asia-Pacific Holdings Pte Ltd	217
BANK JULIUS BAER & Co. Ltd	218
BNP PARIBAS	219
BONCAFÉ International Pte Ltd	220
COECLERICI Far East Pte Ltd	221
COMELIT South East Asia Pte Ltd	222
ERMENEGILDO ZEGNA Far East Pte Ltd	223
FEDEGARI Asia Pte Ltd	224
FERRERO Asia Pacific Pte Ltd	225
FIDINAM Singapore Pte. Limited	226
FRATELLI COSULICH Bunkers (Singapore) Pte Ltd	227
GRUPPO CIMBALI Singapore Pte Ltd	230
HAWKSFORD Singapore Pte Ltd.....	231
INTESA SANPAOLO S.p.A. Singapore Branch	233
ITALMEC HOLDING Pte Ltd	234
LUXOTTICA SEA Pte Ltd	235
MRC GLOBAL SINGAPORE Pte Ltd	236
MANNI Group S.p.A	237
PIRELLI Asia Pte Ltd	238
SACMI Singapore Pte Ltd.....	239
THE FULLERTON HOTEL Singapore	241
STMICROELECTRONICS Asia-Pacific Pte Ltd	242
UBS AG.....	243
UNICREDIT BANK AG, Singapore Branch	245
VIMAR Asia Pacific Pte Ltd	246

Since 1886
Over 130 countries
17,600 employees
Soaring in Asia-Pacific



Invigorating Lives

Menarini has grown through generations to become the world's largest Italian biopharmaceutical company. Here in Asia-Pacific, Menarini has over 3,400 employees and a strong regulatory, sales and marketing footprint in 13 major healthcare markets, with a purpose driven vision – Health, Our Commitment for Life. Besides its proprietary brands, Menarini has a strong partnering tradition and offers a one-stop solution for biopharmaceutical companies wanting to tap into the Asia-Pacific growth story.



www.menariniapac.com



A. MENARINI Asia-Pacific Holdings Pte Ltd



Menarini Asia-Pacific is part of the world's largest Italian biopharmaceutical company with a heritage since 1886 and over 17,600 employees in more than 130 countries. Here in Asia-Pacific, **Menarini** has an established presence in 13 key healthcare markets with over 3,400 sales, marketing and support professionals.

Supported by the Group's R&D, manufacturing and infrastructure capabilities, **Menarini Asia-Pacific** operates across the entire commercial value chain, from clinical development, regulatory approval and product launch to lifecycle management with a diverse portfolio of proprietary and partnered brands in key therapeutic fields including Consumer Health, Derma-Aesthetics, Primary Care, Allergy/Respiratory, Cardiovascular, Pain Management, Specialty Care and Men's Health.

Menarini has a strong partnering tradition. As companies reprioritize portfolios and seek experienced partners to gain market access in this heterogeneous environment, **Menarini** is a trusted European partner who can be the gateway for companies that want to tap into the Asia-Pacific growth story.

To spearhead leading edge research and development efforts internationally, **Menarini Asia-Pacific** established A. Menarini Biomarkers Singapore in 2014 with R&D capabilities to study rare cells and determine the biological significance of distinct subpopulations of cells within a sample. With this knowledge, new diagnostic and therapeutic strategies can be developed to improve patient outcomes and address unmet medical needs.

For more information about **Menarini Asia-Pacific**, please visit www.menariniapac.com



LUCA LASTRUCCI
CHIEF EXECUTIVE
OFFICER



CHRISTOPHER TAY
CHIEF ADMINISTRATIVE
OFFICER

SECTOR
HEALTH CARE

BANK JULIUS BAER & Co. Ltd

Julius Baer is the leading Swiss private banking group, with a focus on servicing and advising sophisticated private clients and a premium brand in global wealth management.

At the end of October 2019, assets under management amounted to CHF 422 billion. **Bank Julius Baer & Co. Ltd.**, the renowned Swiss private bank with origins dating back to 1890, is the principal operating company of **Julius Baer Group Ltd.**, whose shares are listed on the SIX Swiss Exchange (ticker symbol: BAER) and are included in the

Swiss Market Index (SMI), comprising the 20 largest and most liquid Swiss stocks.

Julius Baer is present in over 25 countries and more than 60 locations. Headquartered in Zurich, we have offices in key locations including Dubai, Frankfurt, Geneva, Hong Kong, London, Luxembourg, Milan, Monaco, Montevideo, Moscow, Mumbai, Singapore and Tokyo. Our client-centric approach, our objective advice based on the **Julius Baer** open product platform, our solid financial base and our entrepreneurial management culture make us the international reference in private banking.

For more information visit our website at www.juliusbaer.com/asia



**ALBERTO MARIA
MARTINELLI**
MANAGING DIRECTOR
SENIOR ADVISOR



**GIOVANNI
TAMBURRINI**
EXECUTIVE DIRECTOR
SENIOR CLIENT
PARTNER



GIORGIO RIGOTTI
EXECUTIVE DIRECTOR



WEN HAN CHOY
EXECUTIVE DIRECTOR

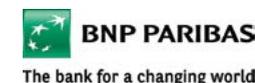


WANYING LIM
ASSOCIATE DIRECTOR

SECTOR
FINANCE

Julius Bär

BNP PARIBAS



Worldwide, **BNP Paribas** has a presence in 71 countries with more than 198,000 employees. It has key positions in its three main activities: Domestic Markets and International Financial Services (whose retail-banking networks and financial services are covered by Retail Banking & Services) and Corporate & Institutional Banking, which serves two client franchises: corporate clients and institutional investors.

Asia Pacific is a key strategic region for **BNP Paribas**. It is one of the best-positioned international financial institutions in the region with an uninterrupted presence since 1860. Currently with more than 18,000 employees* and a presence in 13 markets, **BNP Paribas** provides corporates, institutional and private investors with a wide range of financial services covering corporate & institutional banking, wealth management, asset management, insurance, as well as retail banking and consumer financing through strategic partnerships.

In Southeast Asia, the Group has been present for more than 50 years, since the opening of its Singapore office in 1968. The Group has core banking licences in all five Southeast Asian markets in which it operates – Indonesia, Malaysia, Singapore, Thailand and Vietnam – with diversified business offerings covering capital markets, investment banking, corporate banking, private banking, securities services, asset management and insurance. Singapore is the Group's Southeast Asia hub.

* excluding partnerships



JORIS DIERCKX
REGIONAL HEAD FOR
SOUTHEAST ASIA AND
CHIEF EXECUTIVE
OFFICER, SINGAPORE



ABED ISLAM
MANAGING DIRECTOR,
DEPUTY HEAD OF
MULTINATIONAL
CORPORATION
COVERAGE FOR ASIA
PACIFIC

SECTOR
FINANCE

BONCAFÉ International Pte Ltd



Boncafé Group of Companies is a member of Italy based Massimo Zanetti Beverage Group – the world’s largest Italian Coffee company with a heritage of over 40 years with 55 subsidiaries in 36 countries encompassing a number of well-known international brands that includes Puccino’s, Kauai Coffee, Chock Full of Nuts and their most globally recognized Italian Coffee brand – Segafredo Zanetti.

Founded in 1962 in Singapore, **Boncafé** is a leading gourmet coffee manufacturer and supplier in South East Asia / East Asia and the Middle East. As the pioneer European-style gourmet coffee roaster in Southeast Asia, and guided by the Swiss tradition of precision and pursuit of perfection, **Boncafé** prides itself on its quality products and services to its valued, blue-chip customers in foodservice – international hotels and resorts, airlines, restaurants, clubs and retail outlets by being a one-stop beverage solution provider, supplying roasted and ground coffee, tea, juices, ready-to-drink products, sauces and syrups, coffee machines, smoothies and frappé mixes.

Boncafé is proud to be the official importer and marketer of Segafredo Zanetti Coffee. Dedicated to constant research and advanced roasting facilities, Segafredo Zanetti reconciles tradition and innovation to produce the best coffee beans possible. The brand’s mission is to spread the taste and Italian “espresso” culture to the whole world.

For more information about us, please visit
www.boncafe.com



JOE MOHAN
CHIEF EXECUTIVE
OFFICER



JILLIAN KWANG
GENERAL MANAGER



TAMMY CHUA
REGIONAL MARKETING
MANAGER

SECTOR
FOOD AND BEVERAGE

COECLERICI Far East Pte Ltd



The **Coeclerici** Group, founded in Genoa in 1895, is one of the world leaders in the coal sector for the energy and steel industries and recently also active in the industry sector. Headquartered in Italy and with offices throughout the world (Europe, Asia, Australia and the Americas), the company employs over 1,200 people.

Characterized by a strong international vocation, the Group operates through three main business units: the Mining division, which deals with the extraction of energy coal from its own mines; the Trading division, which operates mainly in the marketing of raw materials such as coal, anthracite, coke and iron ore; the Industry division, established at the beginning of 2017 with the acquisition of IMS Deltamatic, now IMS Technologies, one of the world’s leading operators in the production of high-tech industrial machinery and plants for the converting, packaging and automotive industries.

The Group is continuing the process of diversification of its business with an industrial approach and great ability for innovation.



GIACOMO CLERICI
MANAGING DIRECTOR



JEAN-MARC COULERU
HEAD OF TRADE
FINANCE &
OPERATIONS



PIERO MARZI
TRADER

SECTOR
ENERGY

COMELIT South East Asia Pte Ltd



Comelit Group is an Italian manufacturer of Security Electronic Systems for residential and commercial applications.

Comelit was founded in Rovetta (Bergamo province, 80km far from Milan) in 1956 and it was one of the first European company to develop an audio-video intercom system. **COMELIT** means COMmunication ELEctronics ITalian.

Comelit Group is nowadays a worldwide leader in Audio-Video Intercom, Access Control, Home Automation, CCTV Systems, Alarm Systems and Fire Protection with an international presence in more than 70 Countries and a platform of 16 branches around the World.

In Singapore, **Comelit** has a successful experience having installed its first residential audio-video intercom system in 1982. In 2011 **Comelit** opened its branch **Comelit South East Asia Pte Ltd** that is actually handling the whole SEA region with Rep Office in Hong Kong, Indonesia, Malaysia and Vietnam.

Comelit devices are installed in more than 100 condominium around Singapore thanks to the reliability of its systems and the long experience in this market.

Comelit always focused its attention to home security, that's why launched "VIP" in 2010, the new revolutionary intercom system based on Internet Protocol that sets aside the typical limits of BUS systems, simplify the installation and opens to the Internet allowing remote control and supervision by the use of smartphone and tablet apps.



GIANLUCA FERRETTI
DIRECTOR



FEDERICO CALZAVARA
SALES MANAGER

SECTOR
SECURITY SYSTEMS

ERMENEGILDO ZEGNA Far East Pte Ltd



The **Ermenegildo Zegna** Group is the worldwide leader in luxury menswear with more than 6,500 employees worldwide and revenues totaling €1.159 billion through 480 stores in the most important cities of 100 countries.

Zegna is solidified its position as a leading global luxury and lifestyle brand, the company has implemented a comprehensive strategy of verticalization, creating a global luxury brand which now ranges from fabric to clothing to accessories, and is focused on retailing, pioneering early entry in emerging luxury markets, in addition to being the first luxury brand to open a monobrand store in China in 1991. Today, with the management of the fourth generation, the commitment to the highest quality of fabrics, garments and accessories, the continuous investment in innovation and the penetration of emerging markets are strategic elements that define **Zegna**'s identity and its 110 years of excellence. From 2016 through today, the Group has made multiple strategic acquisitions to consolidate and diversify its luxury offer starting with an agreement to acquire the majority share of Bonotto SpA, a textile manufacturing company based in Molvena, Vicenza. To strengthen its creative and productive capacity, the Group acquired controlling shares of Pelle Tessuta, which specializes in woven leather, and Cappellificio Cervo, a historic hat producer from Biella. In August 2018, **Ermenegildo Zegna** Group finalized a landmark agreement for 85% of Thom Browne, Inc. These acquisitions demonstrate the pioneering strategic focus that has characterized the Group since the very beginning.

The **Ermenegildo Zegna** Group also pursues continuous research to ensure the highest quality of its products in respect of the environment. Moreover, the Group manages the philanthropic activities of the Zegna family supporting organizations that work to improve society and the environment. The Group continues to lead in the field of culture with yearly donations of over 5% of net profits.



KAZUYA FURUSAWA
GENERAL MANAGER



GIULIA BEDENDO
SENIOR MANAGER
MARKETING SEA &
OCEANIA

SECTOR
FASHION / LUXURY LIFESTYLE

FEDEGARI Asia Pte Ltd



Fedegari Asia was founded in 2008 in Singapore to offer support to its holding company in Italy, Fedegari Autoclavi SpA.

Fedegari manufactures machines, systems, components and provides services in the field of sterilization, chemical bio-decontamination and contamination control for the bio-pharmaceutical and food industry worldwide.

Other than commercial support, **Fedegari Asia** guarantees the presence of skilled technical personnel for after-sales support and a spare parts warehouse in Asia Pacific.



LUCA INNACOLO
MANAGING DIRECTOR



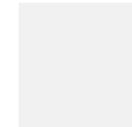
PAOLO MELGRATI
FINANCIAL DIRECTOR

SECTOR
MANUFACTURING

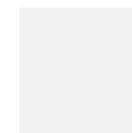
FERRERO Asia Pacific Pte Ltd



Ferrero began its story in the little town of Alba in Piedmont, Italy, in 1946. Today, with a consolidated turnover of over 10 billion euros, **Ferrero** is amongst the market leaders of the confectionery sector and the third worldwide Group in the chocolate confectionery market. The **Ferrero Group** is present with more than 40,000 people across more than 50 countries; it has 25 production plants around the world, of which 3 are part of the Michele Ferrero Entrepreneurial Project in Africa and Asia. In addition, at the beginning of 2015, the Group set up the **Ferrero Hazelnut Company** (HCo) that includes 6 agricultural companies and 7 manufacturing plants. **Ferrero** products are present and sold in more than 170 countries.



NICOLAS NEYKOV
GENERAL MANAGER



RAVI CANNETTA
REGIONAL DIRECTOR,
INSTITUTIONAL
AFFAIRS & PUBLIC
RELATIONS - ASIA
PACIFIC

SECTOR
FOOD AND BEVERAGE

FIDINAM Singapore Pte. Limited

fidinam1960
2020

Fidinam Singapore is a member of **Fidinam** Group, established in Lugano, Switzerland, in 1960. With a direct presence in Europe, South-East Asia, Greater China, Middle East and Australia, and a wide network of business partners, **Fidinam** Group has 60 years of experience in providing professional tax advisory services to corporations and individuals.

Our portfolio of services includes domestic and international tax planning, corporate, tax and accounting services, wealth and estate planning, citizenship and residency planning, real estate services, strategy and business consulting, and crypto services.

Fidinam Group has recently set up a direct presence in Vietnam, and the Singapore office works very closely with our Ho Chi Minh City office to handle inbound and outbound investments in Vietnam.



PICCOLI RAFFAELLA
MANAGING DIRECTOR



**PEDRINONI
ALESSANDRO**
CEO ASIA PACIFIC

SECTOR
LEGAL AND ACCOUNTING FIRMS

FRATELLI COSULICH Bunkers (Singapore) Pte Ltd

Fratelli Cosulich

Fratelli Cosulich is a diversified multinational group, fully owned by the Cosulich family, now at its 6th generation. The Group started in 1857 as a shipowner and today operates out of 15 countries with revenues in excess of USD 1.9bn per year. Main activities include ship agency, bunker trading / broking / physical supply, manning, catering, yacht services, freight-forwarding, travel agency, construction / steel-products trading, and IT consulting.

The Group has offices in Italy (Genoa, Venice, Trieste, Naples, Milan, Bari, Livorno), U.K., Ireland, Turkey, France, MonteCarlo, Singapore, Hong Kong, Vietnam, China, U.S.A., Brazil, and Dubai.

Fratelli Cosulich Bunkers (S) Pte Ltd was established in 1991 and operates as one of the leading licensed bunker supplier in Singapore. With volumes of approximately 3 million tons per year, the Company is one of the leading fuel suppliers in the country, employing approximately 40 people and operating a fleet of 7 tankers built to comply with the latest shipping regulations and requirement.

Since 2014, **Fratelli Cosulich** is also one of the main providers of services to yachts at all marinas throughout Singapore and in South East Asia. Our experienced staff offers a wide range of services, from cleaning, to maintenance, repairs, agency, fuel, catering, skippering, chartering, and others.



TIMOTHY COSULICH
GROUP CEO



**FEDERICO MUSSO
PIANTELLI**
CFO, ASIA PACIFIC



SILVIA BORDONI
SHIPPING MANAGER

SECTOR
BUSINESS SERVICES



ITALIAN EXCELLENCE,
BEAUTIFULLY AUTOMATED.

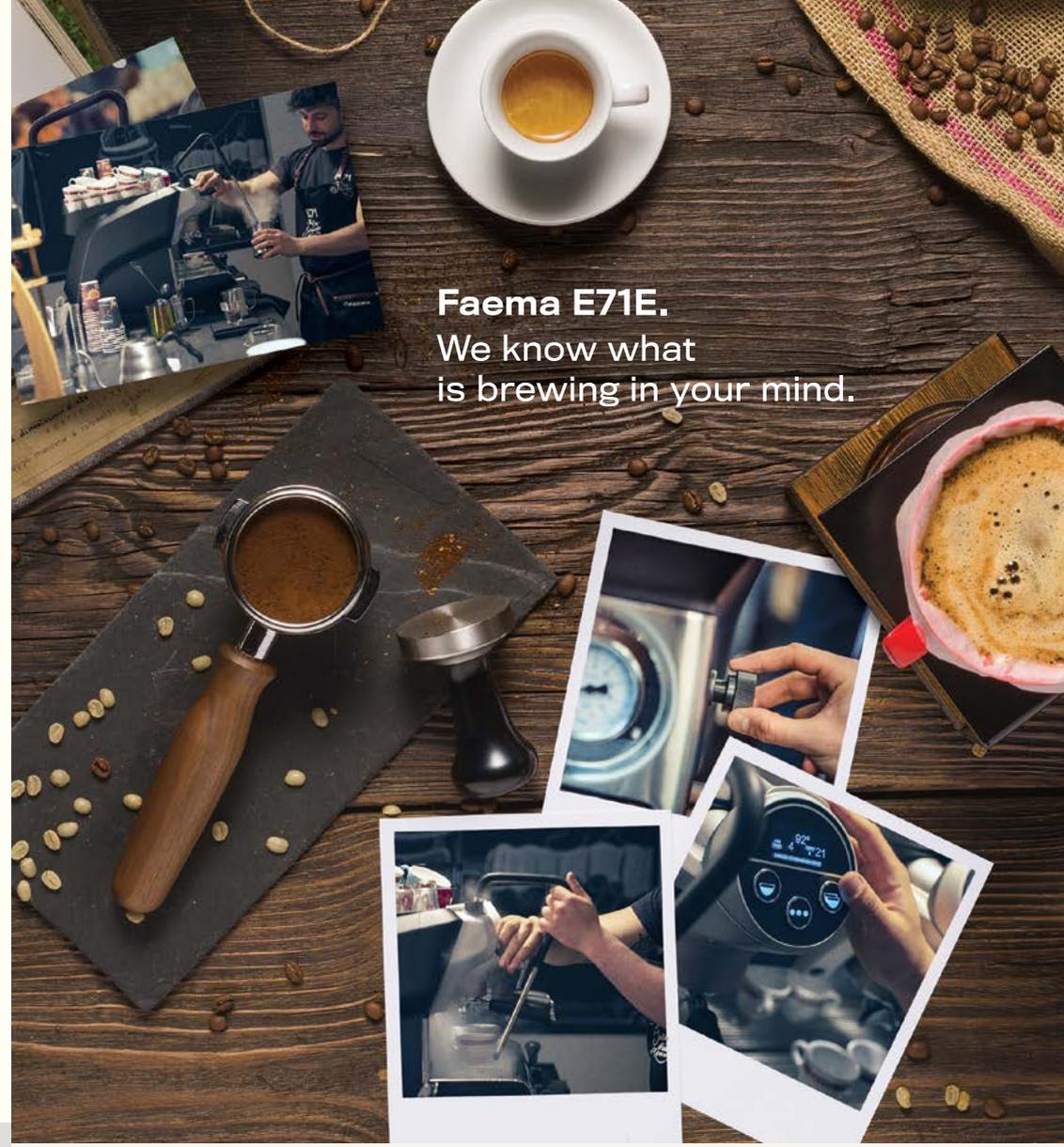


LACIMBALI S20: THE FULLY-AUTOMATIC MACHINE FINELY ENGINEERED TO BRING THE BEST ITALIAN QUALITY TO YOUR COFFEE CUP.

LaCimbali expertise and technology brings you the simplest way to access the finest Italian Coffee experience. Its fully automatic coffee machine range is designed to achieve the best "quality in cup" that has always been the LaCimbali trademark and which makes the Italian expertise and coffee culture accessible to everyone.

Discover all the distinctive features that prompt innovative interactions between user and machine: the automatic way to a perfect espresso.

Find out more on www.cimbali.com/beautifully-automated



Faema E71E.
We know what
is brewing in your mind.

For all those who seek a cup of happiness.

The ultimate blend between tech and tradition has found its shape. E71E, studied and designed for all those who seek great things in a tiny grain. And superior quality, and caffeine and a mug of Happiness.



e71.faema.com

GRUPPO CIMBALI Singapore Pte Ltd



Cimbali Group is the leader in the design and production of professional machines for coffee and milk-based beverages and of equipment specifically designed for coffee shops.

This corporate group from Milan, established over a period of four generations, is now the world leader in the sector of production of traditional coffee machines.

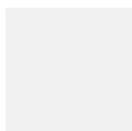
Gruppo Cimbali provides the market with the widest range of solutions for the HORECA sector, including traditional and superautomatic coffee machines, grinder/dispensers, and accessories, ensuring reliability, top performance ratings, user-friendliness, designer appeal and top quality coffee in the cup.

The Group includes 4 brands LaCimbali, Faema, Casadio and Hemerson. These are well-established brands (LaCimbali and Faema were founded in 1912 and 1945, respectively).



RENATO IZZOLINO

SE ASIA EXPORT
MANAGER



MILLE CHAN

ASIA REGIONAL
DIRECTOR

SECTOR

MECHANICAL AND INDUSTRIAL /
ENGINEERING

HAWKSFORD Singapore Pte Ltd



Hawksford is an international provider of corporate and fiduciary services, specialising in company formation and various advisory services including corporate governance, tax and accounting, management reporting, immigration and corporate secretarial services. We have many years of experience in delivering efficient administration and services to large and multinational corporate, FTSE listed companies, SMEs, entrepreneurs, start-ups, HNW individuals and intermediaries. We have offices in Singapore, Hong Kong, China, Jersey, London, Italy and Spain, providing businesses with a one-stop global solution to setup in Singapore or expand beyond.



DARIO ACCONCI

MANAGING DIRECTOR

SECTOR

BUSINESS SERVICES

**WE HAVE A SOLUTION
FOR EVERY CHALLENGE.
AND PASSION BEYOND BORDERS.**



A leader in Italy in all business areas,
we are passionate about our clients' work and fully committed to their success.
We create financial services and products for them all over the world.
And solutions as unique as their needs and ambitions.

INTESA  SANPAOLO

YOUR GLOBAL BANKING PARTNER.

INTESA SANPAOLO S.p.A. Singapore Branch

INTESA  SANPAOLO

Intesa Sanpaolo is among the top banking groups in Europe. The current market capitalization of 38,5 billion (as of February 2020), ranks in **Intesa Sanpaolo** as the 3th largest Bank in the Eurozone and the leader in Italy in all business areas (Retail, Corporate, Investment and Wealth Management).

The Group's Global Network (including subsidiary banks) covers over 35 countries.

The Corporate & Investment Banking Division - International Network, with a presence in 25 countries in support of cross-border activities of our customers, develops and manages the relationship with Financial Institutions and Industrial Groups with a high degree of complexity and multinational reach.

Intesa Sanpaolo established its presence in Singapore over 30 years ago. The branch has regional role serving both Italian and International customers throughout South East Asia. It extends support in the APAC region by working in close synergy with both the branches in Hong Kong, Shanghai, and Tokyo and the representative offices in Beijing, Seoul, Ho Chi Minh City, Mumbai, Jakarta and Sydney.



GIROLAMO BENEDETTI
GENERAL MANAGER



MATTEO RICCI
RELATIONSHIP
MANAGER - ITALIAN
DESK

SECTOR
FINANCE

ITALMEC HOLDING Pte Ltd

Holding company of **Italmec** Group of companies.

Sole distributor of Dalmec Industrial Manipulators.



FEDERICO CELLINI
MANAGING DIRECTOR



VIVIANA RIMOLDI
GENERAL MANAGER

SECTOR

MECHANICAL & INDUSTRIAL /
ENGINEERING

LUXOTTICA SEA Pte Ltd



Luxottica is a leader in the design, manufacture and distribution of fashion, luxury and sports eyewear. Its portfolio includes proprietary brands such as Ray-Ban, Vogue Eyewear, Persol, Oliver Peoples and Alain Mikli, as well as licensed brands including Giorgio Armani, Burberry, Bulgari, Chanel, Coach, Dolce&Gabbana, Ferrari, Michael Kors, Prada, Ralph Lauren, Tiffany & Co., Valentino and Versace.

Luxottica's international expansion has developed its geographic footprint worldwide. The Group's global wholesale distribution network covers more than 150 countries across five continents and is complemented by an extensive retail network of approximately 9100 stores, with LensCrafters and Pearle Vision in North America, OPSM and Laubman & Park in Australia and New Zealand, Spectacle Hut in Singapore, GMO and O'ticas Carol in Latin America, Salmoiraghi & Vigano` in Italy and Sunglass Hut worldwide.



ALESSANDRO MEDI
REGIONAL DIRECTOR -
RETAIL, SEA



ANDREA MUSCI
REGIONAL DIRECTOR -
WHOLESALE, SEA &
ANZ



ACHIN NARANG
MARKETING DIRECTOR -
WHOLESALE



WEDAAD LIMA
REGIONAL HEAD OF
MARKETING - RETAIL,
SEA

SECTOR

FASHION AND TEXTILE

MRC GLOBAL SINGAPORE Pte Ltd



MRC Global is the largest distributor of pipe, valve and fitting products and services to the energy and industrial markets. Operating from 300+ locations worldwide MRC Global distributes products to customers in more than 100 countries around the globe. This geographic presence is unmatched in our industry

MRC Global serves the oil and gas industry across the upstream, midstream and downstream sectors as well as the chemical and gas distribution market sectors worldwide.

MRC Global in Singapore is the Regional Headquarter for the ASEAN Market where we combine distribution with our first-class Valve and Engineering Centre for being a "one stop shop" to the main International Oil Companies.

The young and dynamic management team can count on a group of technical experts with a strong dedication to quality to assure our customers that everything we supply is exceeding their expectations.

Together with our customers, *We Make Energy Flow™*.



MATTEO BELTRAMI
MANAGING DIRECTOR



MARCUS LIM
SALES MANAGER



EDWARD BISHOP
APAC SALES DIRECTOR



CLAIRE TEO
HEAD OF PROJECT
MANAGEMENT



JACEK MARGAS
FINANCE MANAGER

SECTOR
ENERGY

MANNI Group S.p.A



Manni Group is an Italian based Company (Verona) operating in the Steel Industry. It is currently one of the leading players on the international steel market as well as in the metal insulated panels, renewable energy management and energy efficiency system. The Group and its subsidiaries worldwide represent a technical and strategic partner for clients thanks to its expertise, quality innovation and competence in terms of service. The holding includes 12 operating companies working on three business units on the production, processing and marketing or high tech.



VITTORIO MARCON
MANAGEMENT
REPRESENTATIVE



KARL C. K. LOH
EXECUTIVE DIRECTOR -
POLYLINE



RAYMOND LOH
BUSINESS MANAGER -
POLYLINE

SECTOR
BUILDING MATERIALS INDUSTRY

PIRELLI Asia Pte Ltd



Founded in 1872, **Pirelli** is a Pure Consumer Tyre company whose brand is globally known as an icon of technology and excellence. **Pirelli** stands for a premium, high-end style with an Italian heritage underlined by its distinctive position as a supplier to luxury car manufacturers. **Pirelli Asia** was established in Singapore in 1995 as headquarters for car & motorcycle in SEA and APAC region respectively.



ALESSANDRO MOTTA
DIGITAL CONSULTANT



DIEGO ZAMBON
CHIEF FINANCIAL OFFICER



MARCO ELLI
COMMERCIAL DIRECTOR
MOTO



ENRICO D'ALOJA
COMMERCIAL DIRECTOR



JANICE LOW
TRADE & CONSUMER
MARKETING
MANAGER



JESSLYN CHNG
HUMAN RESOURCES &
OFFICE MANAGER

SECTOR
AUTOMOTIVE

SACMI Singapore Pte Ltd



SACMI Singapore is in charge of Spare Parts and Commercial services for the Ceramic, Packaging, Beverage and Food Divisions of SACMI Group in South East and Far East Asia.



LUCA FERRARIS
GENERAL MANAGER

In Singapore since 1986, **SACMI Singapore** belongs to the Italian HQ SACMI Imola S.C. and represents all its brands and products in the region.

SACMI Singapore became in 2011 a shareholder of SACMI Thailand Co.Ltd., a newly created Group subsidiary in Bangkok to provide catered assistance services for the rising number of Customers of the Packaging and Beverage Divisions in Asia.

Since 2012, direct Management synergies with SACMI Shanghai and the Chinese market has consolidated the position of **SACMI Singapore** as one of the most important after sales Management Hubs for SACMI Group in the world, becoming in the years a major reference point for the Group's Divisions and its growing number of Customers in Asia.

In 2017, **SACMI Singapore** has further expanded its reach by incorporating SACMI Vietnam Co.Ltd. in Hanoi, a fully own foreign investment belonging 100% to the Singapore HQ, to improve the service in the fast growing Vietnamese territory.

SECTOR
MECHANICAL AND INDUSTRIAL /
ENGINEERING

In 2018, **SACMI Singapore** invested also in Sacmi Vietnam Co. Ltd. to expand its services and presence in an important and strategic South East Asian country such as Vietnam.

With its specific service oriented attitude, **SACMI Singapore** is continuously aiming to expand in order to consolidate the satisfaction among the Clients that have chosen **SACMI** as a business partner in their success.



FULLERTON

Memories

THE FULLERTON BAY HOTEL

THE FULLERTON
HOTELS AND RESORTS

THE FULLERTON HOTEL SINGAPORE
THE FULLERTON BAY HOTEL SINGAPORE
THE FULLERTON HOTEL SYDNEY
THE FULLERTON OCEAN PARK HOTEL HONG KONG (2021 AUTUMN)

FULLERTONHOTELS.COM

THE FULLERTON HOTEL Singapore



THE FULLERTON HOTEL
SINGAPORE



**CAVALIERE GIOVANNI
VITERALE**
GENERAL MANAGER

Gazetted as Singapore's 71st National Monument, **The Fullerton Hotel** was once home to the General Post Office, The Singapore Club and the Chamber of Commerce. It is a luxury hotel with 400 rooms and suites carefully designed to provide both business and leisure travelers with a sanctuary of serenity and comfort in which to retreat and rejuvenate. Dynamically located in the heart of the financial and arts districts, the hotel successfully blends rich heritage with contemporary style and personalized services to offer guests a world-class accommodation experience. Epicureans can enjoy a delectable array of dining selections. There are a total of five restaurants and bars in the hotel. Aside from the dining selections, **The Fullerton Hotel** also features an exquisite and intimate retail wing. Guests seeking to rejuvenate can pamper themselves with the indulgent treatments at The Fullerton Spa.

SECTOR
HOTELS

ST MICROELECTRONICS Asia-Pacific Pte Ltd



ST is a global semiconductor leader delivering intelligent and energy-efficient products and solutions that power the electronics at the heart of everyday life. ST's products are found everywhere today, and together with our customers, we are enabling smarter driving and smarter factories, cities and homes, along with the next generation of mobile and Internet of Things devices. By getting more from technology to get more from life, ST stands for life.augmented.

In 2019, the company's net revenues were \$9.56 billion, serving more than 100,000 customers worldwide. Further information can be found at www.st.com.



EDOARDO SIRTORI
GROUP VP, HEAD OF
TREASURY - ASIA



LUCIANO ZAPPALA
ASIA REGIONAL
DIRECTOR
CORPORATE AUDIT

SECTOR
INFORMATION TECHNOLOGY

UBS AG



UBS draws on its 150-year heritage to serve private, institutional and corporate clients worldwide, as well as retail clients in Switzerland. Our business strategy is centered on our pre-eminent global wealth management businesses and our leading universal bank in Switzerland, complemented by our Global Asset Management business and our Investment Bank, with a focus on capital efficiency and businesses that offer a superior structural growth and profitability outlook.

UBS is present in all major financial centers worldwide. It has offices in more than 50 countries, with about 35% of its employees working in the Americas, 36% in Switzerland, 17% in the rest of Europe, the Middle East and Africa and 12% in Asia Pacific. UBS employs about 60,000 people around the world.

Operating from one of the leading financial hubs in Asia, Singapore, GIAP (Global Investors Asia Pacific) offers a wide range of wealth management products and services to our European clients. With a strong team of client advisors, we are at the forefront to lead clients who are looking to seek exposure in the Asian financial markets and diversify the geopolitical risk of their assets.

Identifying business collaboration in Asia is one of our strengths, and we look to bring Asia closer to our clients, through client events and providing expertise in the respective business sectors in Asia. We share the vision of providing clients with a one-bank approach, and is in close collaboration with other booking centers outside of Singapore to achieve optimal results for our clients.



JAN HOFMANN
EXECUTIVE DIRECTOR



**DAMIANO TITO
MARTINONI**
ASSOCIATE DIRECTOR



ARNAUD BARTHOLIN
EXECUTIVE DIRECTOR



ENZO FORNARO
DIRECTOR

SECTOR
FINANCE

We support the real economy.

UniCredit, the leading Debt and Trade Finance House in Europe.

As a leading pan-European commercial bank, we support the economies in which we operate. Our commitment to contribute to the business success of our clients is confirmed by our long-standing track record in EMEA.

We would like to thank all our clients for their mutually beneficial trust in UniCredit.

The most active player in EUR Bonds



EMEA Bookrunner¹ no. of deals **2,584**
(cumulative data 2013 – 2019 ranking)

2019	Deals	433
2018	Deals	347
2017	Deals	374
2016	Deals	322
2015	Deals	371
2014	Deals	398
2013	Deals	339

¹Source: Dealogic as of 22 Jan 2020; cumulative data (2013 – 2019 ranking) 1 Jan 2013 – 31 Dec 2019

²Source: The Banker: www.thebanker.com/Awards/Transaction-Banking-Awards-2019?ct=true

³Source: Euromoney: www.euromoney.com/research-and-awards.html

Best in class Transaction Banking



WESTERN EUROPE
WINNER



**Euromoney Trade Finance
2019: Market Leader in
CEE and 10 countries³**



UniCredit Bank AG
Singapore Branch
singapore@unicredit.eu
cib.unicredit.eu

Banking that matters. 
Corporate & Investment Banking

UNICREDIT BANK AG, Singapore Branch



UniCredit in the Asia Pacific Region - Your bridge between Europe and Asia.

UniCredit is a simple, pan-European commercial bank providing unique access to Western, Central and Eastern Europe with an unrivalled strategic presence in 14 European core markets and an International Network spanning another 16 countries worldwide.

UniCredit Corporate & Investment Banking is fully plugged into **UniCredit Group** and serves 1,500 multinational corporates and key financial institutions and supports the Group's corporate banking units in delivering services to 600,000 corporate and public sector clients. Furthermore, we deliver investment solutions for 24 million retail and private banking clients.

As your gateway to Asia, we offer a wide range of products and services to Asian Multinationals, European Corporates and Financial Institutions through our extensive network of branches in Singapore, Hong Kong, China, Japan, as well as representative offices in Beijing, Hanoi, Mumbai and Seoul.

UniCredit in the Asia Pacific Region provides tailor-made services especially to our Italian, Austrian and German home market clients operating or transacting in the region. Thanks to our strong European roots, our global product excellence and our in-depth knowledge of the Asian markets, we are able to develop the best strategy for your local set-up, clearing the way for your expansion into Asia.



SIMON W. TUTT
CHIEF EXECUTIVE



TERENCE CHEE
RELATIONSHIP
MANAGER, EUROPEAN
CORPORATES
COVERAGE



MARIO OLIVIERO
HEAD OF FI CASH AND
TRADE SALES, SOUTH-
EAST ASIA & OCEANIA

SECTOR

BANKING AND FINANCIAL SERVICES

VIMAR Asia Pacific Pte Ltd



Vimar Group is an all-Italian company with a comprehensive range of products and solutions for wiring accessories, home and building automation under **Vimar** brand, and for video entry systems, and CCTV under ELVOX brand.



GIONATA BOSCO
GENERAL MANAGER

Vimar established in 1945 delivers unmistakably Italian design and uncompromised quality thanks to intense research and development and strong commitment to being Made in Italy. The heart of the company, where we conceive, design and manufacture, is in the North East of Italy (1h drive from Venice) to offer more than 100 different nations the technology and style that, for the last 70 years, have been the choice of leading architects, interior designers, developers for their prestigious projects throughout the world.

Vimar wiring accessories ranges for the Asia Pacific are EIKON, ARKE, PLANA, since they offer products and type of installation for the Italian, German and British standard. Our home automation system BY-ME and our hotel guest room management and access control system WELL-CONTACT Plus (KNX), come with same coherent design and finishing of our wiring accessories ranges for the best coherent aesthetic and interior design result.

ELVOX, founded in 1954 and recently part of **Vimar** Group, is one of the leading Italian producers of video door entry systems, gate and barrier automation and CCTV.

SECTOR
CONSTRUCTION AND INFRASTRUCTURE

Multinational Corporations

CONTENTS

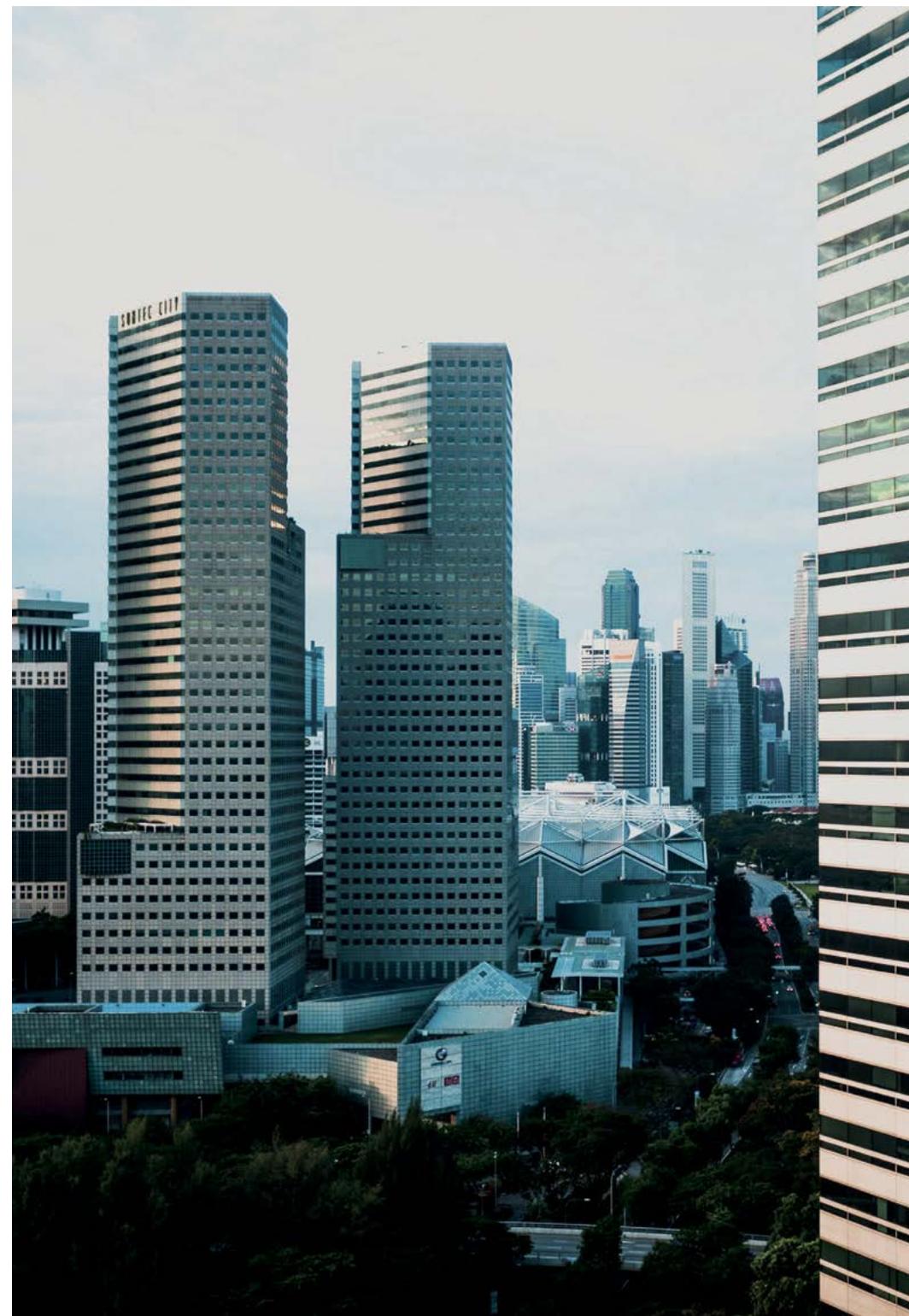
by alphabetical order

ALFAGOMMA Pacific Pte Ltd.....	252
ARISTON THERMO Pte Ltd.....	253
AZ INVESTMENT MANAGEMENT Singapore Ltd	254
BANK PICTET & CIE (Asia) Ltd.....	255
BELLUZZO & PARTNERS Pte Ltd.....	257
BARILLA Singapore Pte Ltd	258
BI-QEM Pte Ltd.....	259
CAMBIASO RISSO Asia Pte Ltd	260
CAMERA DI COMMERCIO INDUSTRIA ARTIGIANATO E AGRICOLTURA DI BERGAMO	261
CAMPARI Singapore Pte Ltd	262
CANNON Far East Pte Ltd.....	263
COIM ASIA PACIFIC Pte Ltd.....	264
CREDIT SUISSE AG.....	265
CRIF Pte Ltd.....	266
D'AMICO SHIPPING Singapore Pte Ltd.....	267
DAMIANI Singapore Pte Ltd.....	268
DE' LONGHI S.p.A.....	269
DZ ENGINEERING Srl.....	271
DWF LLP.....	272
EDA INDUSTRIES (Asia Pacific) Pte Ltd	273
ELETTRONICA GROUP - Singapore Branch.....	274
ENEOS ITALSING Pte Ltd.....	275
ENI TRADING AND SHIPPING S.p.A.....	276
ENOTECA Co. Ltd Singapore Branch.....	277
EVOCA SINGAPORE Pte Ltd.....	278
FACI Asia Pacific Pte Ltd	279
FERRAGAMO (Singapore) Pte Ltd	280
FERRARI Far East Pte Ltd	281
FIAMM Asia Pacific Pte Ltd	282
FINCANTIERI S.p.A.....	283
FINNAIR PLC (Singapore Branch)	284
FOPPIANI SGP Pte Ltd	285
GEFRAN SIEI Asia Pte Ltd	286
GESSI Singapore Pte Ltd	287
GUCCI Singapore Pte Ltd.....	288
HJM Asia Law & Co LLC	289

MULTINATIONAL CORPORATIONS

Contents by
alphabetical order

JAMIE'S ITALIAN Singapore.....	290
KELMER Singapore Pte Ltd	291
LGT BANK (Singapore) Ltd	292
LINEA LIGHT Singapore Pte Ltd	293
LIU JO South East Asia Pte Ltd	294
LUTHER LLP	295
MAPEI Far East Pte Ltd	296
MERIDIONALE IMPIANTI Singapore Pte Ltd	297
ONTHELIST Pte Ltd	298
PETRONO GROUP Asia Pacific Pte Ltd.....	299
PIAGGIO Asia Pacific Pte Ltd	300
POLTRONA FRAU (Asia Pacific) Pte Ltd	301
PRADA Singapore Pte Ltd	302
PRICEWATERHOUSECOOPERS Advisory Services Pte Ltd.....	303
PROPOSITION MANAGEMENT SEARCH	304
RINA Hong Kong Limited (Singapore Branch)	305
SALOV S.p.A. Singapore Branch	306
SAVINO DEL BENE (S) Pte Ltd	307
SIAE MICROELETTRONICA	308
SINGAPORE CABLES MANUFACTURERS Pte Ltd.....	309
TECHNOGYM	310
TRI MARINE International Pte Ltd	311
TRIUMPH Singapore	312
UBI BANCA Representative Office Registered in Singapore.....	313
UNIGRÀ SRL (Singapore Branch)	314
URBANA SMART SOLUTIONS Pte Ltd OSMAP Asia Pacific Pte Ltd	315
WELLARD SHIPS Pte Ltd.....	316



ALFAGOMMA Pacific Pte Ltd



Alfagomma Pacific Pte Ltd is Alfa Gomma SpA regional head office for the Asia Pacific region.

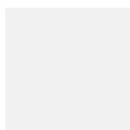
The **Alfagomma Group** is a global leading manufacturer of hydraulic and industrial fluid handling systems with a commitment to excellence in quality and innovation.

ALFAGOMMA strategy is to be a single source integrated system supplier supporting its partners with:

- Complete product range
- Continuous new product research and development
- Technical innovation and customized solutions
- Constant high quality exceeding ISO 9001 quality standards
- Full compliance with ISO 14001 environmental norms
- Global presence and logistic support
- Communication, training & advertising program
- Strong OEM expertise and customized solutions
- Proven customer satisfaction record and commitment to long term partnership



GUIDO GENNASIO
CHIEF EXECUTIVE
OFFICER



PIERANGELO CERIANI
REGIONAL MANAGER

SECTOR

MECHANICAL AND INDUSTRIAL /
ENGINEERING

ARISTON THERMO Pte Ltd



Ariston Thermo Pte Ltd is part of Ariston Thermo Group, a global expert in space heating and water heating for residential, commercial and industrial uses.

In Asia, **Ariston Thermo** operates in all the countries of the area, with leadership positions in several of them, and has a dedicated plant and competence center.

All over the world, **Ariston Thermo** is synonymous with thermal comfort, energy efficiency and respect for the environment, thanks to its high efficiency products, its plants in compliance with the most advanced production standards and its excellent pre- and after-sales customer support services. **Ariston Thermo** operates in three different sectors: thermal comfort, burners and components, with leading brands and an extensive range of products and services. The Group, with its 7,000 employees, has a leadership position in the global thermal comfort market.

Ariston Thermo's mission is to be the world's preferred partner in delivering energy efficient and renewable solutions for space heating and hot water.

For more info visit: www.aristonthermo.com or www.ariston.com/sg



FRANCESCO BUGLIOSI
MARKETING DIRECTOR
ASIA PACIFIC AND
INDIA



HENDRIK KRETZER
EXECUTIVE VICE
PRESIDENT ASIA

SECTOR

MECHANICAL AND INDUSTRIAL /
ENGINEERING

AZ INVESTMENT MANAGEMENT Singapore Ltd



AZ Investment Management Singapore Ltd. ("AZIM") is licensed in Singapore and is the Azimut Group specialist in the management of discretionary funds and portfolios with a focus on Asian equities.



MARCO CORA
MANAGING DIRECTOR

AZIM has 3 main lines of business.

Fund Management: **AZIM** manages various Asian Funds and the Asian portion of various global funds in advisory to its sister company AZ Fund Management SA.

Wealth Management: Today **AZIM** is one of the largest and fastest growing External Asset Manager in Singapore. It specialises in managing Private Clients' wealth through Limited Power of Attorney on their Private Banks accounts.

Fund Distribution: **AZIM** acts as wholesale distributor of Azimut Group's Funds to local Private Bank and Fund distribution company and currently has agreements in Singapore, Thailand, Malaysia and South Korea.

AZIM's approach is focused on a tight integration between relationship management and portfolio management while maintaining an unbiased multi-custodian and multi-execution platform that ensures best execution and costs minimisation.

SECTOR
FINANCE

BANK PICTET & CIE (Asia) Ltd

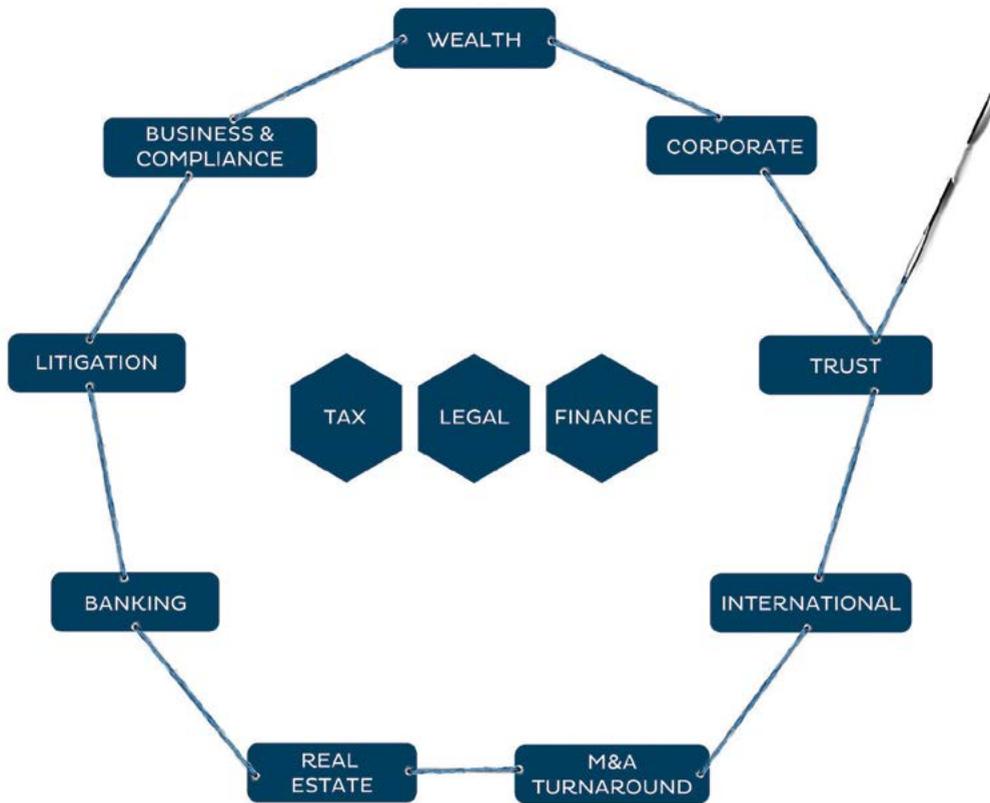
The **Pictet** Group is a partnership of seven owner managers, with principles of succession and transmission of ownership that have remained unchanged since foundation in 1805. It offers only wealth management, asset management and related asset services. The Group does not engage in investment banking, nor does it extend commercial loans. With more than CHF 576 billion in assets under management or custody at 31 December 2019, Pictet is one of the leading independent wealth and asset managers based in Europe.

Headquartered in Geneva, Switzerland and founded there, **Pictet** today employs more than 4,694 people. It has 28 offices in: Amsterdam, Barcelona, Basel, Brussels, Dubai, Frankfurt, Geneva, Hong Kong, Lausanne, London, Luxembourg, Madrid, Milan, Montreal, Monaco, Munich, Nassau, Osaka, Paris, Rome, Singapore, Stuttgart, Taipei, Tel Aviv, Tokyo, Turin, Verona and Zurich.



**DOMENICO DE
FRANCESCHI**
MANAGING DIRECTOR

SECTOR
FINANCE



Bespoke solutions to a complex framework.

We are more than 70 professionals spread over Italy, UK, Singapore and Switzerland. The main areas of our work are: Private & Wealth, Business Combinations M&A Group Re-Organizations, Corporate & Litigation, International & Cross-border.

We do not do everything, but we excel in what we do.

We always aim to find the best solutions, tailored to the needs of each Client.



BELLUZZO & PARTNERS Pte Ltd



Belluzzo is a consulting firm and has been active on the international scene since the opening of the office in London in 2007. It presently represents the largest professional Italian firm in England, where it employs more than 30 staff. **Belluzzo** employs 15 partners and more than 70 professionals across the offices in Milan, London, Verona, Singapore and Lugano. It represents a reference point for those entrepreneurial families looking for cross-border consultancy on wealth planning. This includes tax and legal services, professional accounting relating to extraordinary operations, activities linked to company structuring, merges and acquisitions, property and optimization of client's investment and projects.



MALCOLM LIM
DIRECTOR



ALESSANDRO BELLUZZO
DIRECTOR



MARCO NOTARNICOLA
MANAGEMENT
CONSULTANT

SECTOR
LEGAL & ACCOUNTING FIRMS

BARILLA Singapore Pte Ltd



Barilla Singapore Pte Ltd is a member of Barilla Group.

Founded in Parma, Italy, in 1877 as a shop that produced bread and pasta, **Barilla** is today one of the main Italian food groups, world leader in the pasta market, continental European leader in pasta sauces, Italian leader in bakery products and Scandinavian leader in crispy breads. **Barilla** owns 30 production sites (14 in Italy and 16 in the rest of the world) and exports to more than 100 countries.

For more information about **Barilla**, please visit www.barillagroup.com



FEDERICO VESCOVI
PRESIDENT OF ASIA,
AFRICA, AUSTRALIA



NG YEE PENG
MARKETING DIRECTOR
OF ASIA, AFRICA,
AUSTRALIA

SECTOR
FOOD AND BEVERAGE

BI-QEM Pte Ltd



Holding company with sales activities.

The Group operates in the chemicals market.



CLAUDIO COLOMBO
CEO

SECTOR
CHEMICALS

CAMBIASO RISSO Asia Pte Ltd



Cambiaso Riso Asia Pte Ltd is a Singapore registered Insurance and Reinsurance Broker highly specialized in Marine Insurance covers such as Hull & Machinery, P&I, Cargo, Shipyards and Yacht.

We are part of **Cambiaso Riso Group** which has been providing a wide range of Maritime Services, including Insurance Broking and Shipping Agency, since 1946. The Group has its headquarters in Genoa with further branches in Italy, Monaco, Marseilles, London, Bergen, Athens, Istanbul, Dubai, Singapore, Hong Kong, Shanghai, Seoul and Norfolk.



MARCO DAINI
MANAGING DIRECTOR



ALESSANDRO VALENTI
INSURANCE BROKER

SECTOR
FINANCE

Camera di Commercio Industria Artigianato e Agricoltura di Bergamo



Bergamo Chamber of commerce I.H.A. is an independent public institution. It represents and looks after the general interests of the province's firms and businesses and promotes their development. The services provided by the Chamber fall into two large groups: administrative services (eg. entrepreneurs must apply for when intending to start or alter the form of any businesses) and support services (services carried out to help foster the growth local business).



**RAFFAELLA
CASTAGNINI**
HEAD OF FOREIGN
TRADE PROMOTIONS

SECTOR
FINANCE

CAMPARI Singapore Pte Ltd

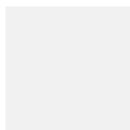
CAMPARI

Campari Singapore Pte Ltd, represents the Campari Group in Singapore as a Marketing office to oversee the Asia business (ex. China).

The Campari Group, founded in 1860, is a leading player in the global branded beverages industry with a portfolio including more than 50 premium and super premium brands spread across Global, Regional and Local priorities. The Group is today the 6th largest player worldwide in the premium spirits industry, and our products are marketed and distributed in more than 190 countries around the world. Key brands include Campari, Aperol, Glen Grant, Wild Turkey, Cinzano, Bulldog, SKYY, Grand Marnier and Appleton Estate.



JUSTIN WESTON
MANAGING DIRECTOR – ASIA



SARAH WONG
MARKETING SERVICES
MANAGER - ASIA

SECTOR
FOOD & BEVERAGE

CANNON Far East Pte Ltd

Cannon Far East

Cannon Far East in Singapore is a supplier of Polyurethane/Thermoforming technology, boiler, water treatment system, composite machines, aluminium die-casting machines, moulds. Our activities include Sales, technical services and spare parts support of Polyurethane foaming machines and plants for insulation, transportation/automotive, laboratory and other applications, Epoxy Resin infusion system for wind blade.



WONG LEE MENG
DIRECTOR



CHOW WAI MUN
SALES MANAGER

SECTOR
MECHANICAL AND INDUSTRIAL /
ENGINEERING

COIM ASIA PACIFIC Pte Ltd



Founded in 1962, **Coim** specialises in polycondensation products (esters), polyadditions (polyurethanes) and several other chemical specialty products. The high quality and variety of its products make **Coim** one of the main leaders in the field. **Coim Asia Pacific Pte Ltd** is a wholly owned subsidiary of **Coim SpA**.

Sales turnover: S\$202 million in the year 2013. **Coim** produces Polyester Polyols, Polyurethane systems for Shoe Sole, Rigid Foam and Insulation systems, Hot Cast Elastomers and Flexible Packaging Adhesive in Singapore.



**VIPUL KUMAR
RASTOGI**
CHIEF EXECUTIVE
OFFICER

SECTOR
CHEMICALS

CREDIT SUISSE AG



A leading wealth manager with strong investment banking capabilities.

Our strategy builds on **Credit Suisse's** core strengths: its position as a leading wealth manager, its specialist investment banking capabilities and its strong presence in our home market of Switzerland. We seek to follow a balanced approach to wealth management, aiming to capitalize on both the large pool of wealth within mature markets as well as the significant growth in wealth in Asia Pacific and other emerging markets, while also serving key developed markets with an emphasis on Switzerland.

Founded in 1856, we today have a global reach with operations in about 50 countries and 46,720 employees from over 150 different nations. Our broad footprint helps us to generate a geographically balanced stream of revenues and net new assets and allows us to capture growth opportunities around the world. We serve our clients through three regionally focused divisions: Swiss Universal Bank, International Wealth Management and Asia Pacific. These regional businesses are supported by two other divisions specializing in investment banking capabilities: Global Markets and Investment Banking & Capital Markets.

The Strategic Resolution Unit consolidates the remaining portfolios from the former non-strategic units plus additional businesses and positions that do not fit with our strategic direction. Our business divisions cooperate closely to provide holistic financial solutions, including innovative products and specially tailored advice.



FEDERICO DONATO
EXECUTIVE DIRECTOR



SACHA EUGSTER
EXECUTIVE DIRECTOR

SECTOR
FINANCE

CRIF Pte Ltd



Specializing in credit information systems, business information and credit management Solutions, **CRIF** offers banks, financial institutions, utility companies and business qualified support in every phase of the customer relationship: from the planning of the development strategies to acquisition, through to portfolio management and credit collection.

CRIF is the leading provider in continental Europe of Banking credit information, one of the key players worldwide providing integrated services and solutions for business & commercial information and credit & marketing management, and is included in the prestigious FinTech 100.



LAMBERTO BARBIERI
ASIA MANAGING
DIRECTOR



ALICE MENENTI
PRODUCT MANAGER

SECTOR
BUSINESS SERVICES

D'AMICO SHIPPING Singapore Pte Ltd



The **D'Amico** group today operates on two principal areas:

- the product tanker division for the transportation of refined petroleum products, chemical and vegetable oils in which **D'Amico** has been a major player since the 60s, when it turned the first oil tankers into product tankers.
- the dry bulk division, transporting mainly bulk commodities (grain, fertilizers, steels, steel pipes, forest products, core, iron ore).

The origins of the business date back to 1936, when the **D'Amico** family moved the first steps in the shipping industry while D'Amico Societa' di Navigazione SpA, the group holding was founded in Rome in 1952 while the Singapore office was opened in year 2000.

In 2007 **D'Amico International Shipping**, the tanker division of the group was successfully listed on the Milan Stock Exchange. The group's main offices are located in Rome, Monaco, Dublin, Luxemburg, Singapore, Stamford (USA), Vancouver, and Mumbai.

The Group's presence in Singapore additionally includes the following businesses:

Ishima Pte Ltd (www.ishimaship.com), a company providing ship management and new building services.

Rudder Pte Ltd (www.rudder.mc), an oil trading company primarily focused on bunker products.



ANTONIA D'AMICO
DIRECTOR



PAOLO VACCARO
HEAD OF OPERATIONS

SECTOR
TRANSPORTATION

DAMIANI Singapore Pte Ltd

DAMIANI

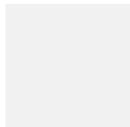
HANDMADE IN ITALY SINCE 1924

Damiani S.p.A., parent company of the **Damiani Group**, historically is a leading company in the Italian manufacturing and trade sector of jewelry and high level luxury watches. Founded in 1924, the **Damiani** brand excelled in Italian and International markets, becoming an ambassador of Italian style and a synonym of excellence and the best Italian jewelry tradition. Creativity, design and entrepreneurship are the key elements that have driven the **Damiani** family for nearly a century, together with a deep passion for an art that has passed on from father to son and also been transmitted to the third generation, now the head of the company. Strengthened by an almost centennial tradition, the **Damiani Group** has always been renowned for the quality of products and materials adopted and the exclusive design of its collections. The innovative marketing and communications strategy and the proven experience of the management team are two additional key elements that contribute to **Damiani's** leadership position in the jewelry market sector. The success of the **Gruppo Damiani** is the result of a perfect combination of creativity, research and innovation, merged with a profound knowledge of the goldsmith's tradition at an international level.

Today the **Damiani Group** can proudly claim ownership of a prestigious portfolio of perfectly complementary brands: Damiani, Salvini, Bliss, Venini, Calderoni and Rocca, the largest fine jewelry and high-end watches chain in Italy. Currently the Group operates in Italy and in the major markets worldwide with fully owned subsidiaries, managing 32 direct and 50 franchised points of sale, in the most exclusive streets of the world's major cities.

For more information, please visit www.damiani.com

ERNESTO MIRAGLIA
DIRECTOR



SECTOR
FASHION AND TEXTILE

DE' LONGHI S.p.A

The **De' Longhi Group** is the only pure player among the leaders in small domestic appliances, with a range of quality, innovative and well-designed products under three internationally renowned brands: De'Longhi, Kenwood and Braun.

With revenues of more than € 2 billion, the Group is active in the design, manufacture and distribution of coffee makers, kitchen and cooking appliances, air conditioners and heaters, as well as home care products. Besides being No.1 in the world in espresso coffee machines, **De' Longhi** aims to offer consumers innovative home appliances with a distinctive combination of style and performance, always turning "the everyday" into something special.



DēLonghi Group



HWEE HIAN POH
MANAGING DIRECTOR



STEVEN YEO
BUSINESS
DEVELOPMENT
EXECUTIVE & COFFEE
SOLUTION SPECIALIST

SECTOR
FURNITURE AND HOME APPLIANCES



**“From the racetracks
to Port Authorities.
You name it,
we light it up for you.”**



Port of Ravenna, Italy
www.dz-e.com

© Photo Lucrezia Roda

DZ ENGINEERING Srl



DZ Engineering, member company of **DZ Group Holding**, operates in the field of Lighting, MotorSport, Telecommunications and Audiovisual Systems through innovative and high-tech equipment: integrated systems for sporting events, automatic lighting for large areas and artistic lighting for places of worship, radio communications, audiovisual and TV broadcasting systems.



ROBERTO GRILLI
GENERAL MANAGER



MARCO SCAIOLI
DEPUTY BRANCH
MANAGER

SECTOR

ENGINEERING, CONSTRUCTION AND
INFRASTRUCTURE, IT

DWF LLP



Founded in 2017 and based in Milan, DWF Italy has 9 partners and 40 professionals committed to delivering effective solutions for our client's needs. We operate throughout the same sectors as our clients, so we can identify challenges and find solutions to the legal issues they face. We provide effective legal solutions and support clients in services including: Insurance & Reinsurance, M&A and Private Equity, Corporate & Commercial, Labour, Compliance, Bankruptcy & Restructuring, Banking & Finance, IP, Fintech & Insurtech, Tax, Private Clients, Energy, Public Law, Real Estate, Litigation & Arbitration, Transportation, Capital Markets, Financial Services and Listed Company Regulation.



LUCA CUOMO
PARTNER



GIOVANNI CUCCHIARATO
PARTNER

SECTOR

LEGAL AND ACCOUNTING FIRMS

EDA INDUSTRIES (Asia Pacific) Pte Ltd (Subsidiary company of EDA Holding S.r.l.)



EDA Industries (Asia Pacific) Pte Ltd, a subsidiary EDA Holdings srl (an Italian Group of Companies), is based in Singapore since 1998. On 13 December 2012 EDA Industries (Asia Pacific) Pte Ltd celebrated the Opening of the New Plant in Singapore.

Main business is related to the Burn-in Systems for Semiconductor Market and in particular for Automotive segment.

EDA Industries (Asia Pacific) Pte Ltd is now becoming a strategic Company of the EDA Group not only for its presence in Asia but also for its capability to perform a turn-key support including chamber and BIB production, service and engineering to all Customers located in Asia.

The Mission of EDA Industries (Asia Pacific) Pte Ltd is to be a global partner in Asia providing a wide range of products and services to the Semiconductor and Electronic market.



FORTUNATO PALELLA
MANAGING DIRECTOR



RABAH DERRADJI
SALES DIRECTOR



CHRISTINA ALLARCES
CUSTOMER SUPPORT
& ADMINISTRATION
DIRECTOR

SECTOR

MECHANICAL AND INDUSTRIAL /
ENGINEERING

ELETTRONICA GROUP - Singapore Branch



Elettronica Group, founded in 1951, is one of the European leaders in the production of Electronic Defence equipment (EW), Homeland Security and Cyber Intelligence solutions. In these fields the Group, through its subsidiaries (Elettronica SpA and Cy4gate SpA in Italy and Elettronica GmbH in Germany), is able to supply a diverse and comprehensive portfolio of solutions, systems and products, all characterized by the most advanced technologies: from interception capacity during law enforcement operations to surveillance of risk areas, from the self-protection of military platforms in hostile zones to the monitoring of the electro-magnetic scenario for electronic intelligence purposes and the most advanced AI solutions for cyber intelligence operations.

The experience acquired in almost 70 years guarantees reliable, effective solutions able to satisfy the changing needs of modern defence and homeland security.



LUIGI RASCHELLÀ
BRANCH MANAGER

SECTOR
MECHANICAL AND INDUSTRIAL /
ENGINEERING

ENEOS ITALSING Pte Ltd

ENEOS Italsing
Asia's Premier Lubricant Contract Manufacturer

Lubricant Contract Manufacturer.

Lubricants, Lubricant additives and base oils supplier.



FRANCIS SIA
GENERAL MANAGER



TAN AI LENG
FINANCIAL
CONTROLLER



JOJO LEE LAY BENG
ACCOUNT OPERATIONS
MANAGER

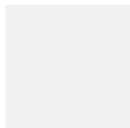
SECTOR
MANUFACTURING

ENI TRADING AND SHIPPING S.p.A.

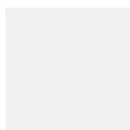


Eni S.p.A. (Eni) is the largest company in Italy by market capitalization and is the 6th largest publically traded oil and gas company in the world. As a major integrated energy company, **Eni** has operations in 67 countries with 33,500 employees and is active in the finding, producing, transporting, processing and marketing of oil and gas globally producing 1.9 M boe/d and 30 M tonnes of Oil products and Petchems annually.

Eni Trading and Shipping S.p.A (ETS) is a fully owned subsidiary of **Eni** and is responsible for the marketing and trading of **Eni**'s global equity crude and gas production and third party term supplies together with the optimization of **Eni**'s refining feedstock and marketing products requirements.



MATTEO RONCHETTI
GENERAL MANAGER



REBEKAH FORSTER
HUMAN RESOURCES

SECTOR
ENERGY

ENOTECA Co. Ltd Singapore Branch



Enoteca Singapore was established in 2009, growing rapidly in size and reach over the last 11 years to cover hotels, leading restaurants, bars and bistros in Singapore.

This is achieved with a strong exclusive portfolio of more than 40 international renowned, family owned vineyards all over the world. Working with the likes Baron Philippe de Rothschild, Bollinger, Ayala, Allegrini, Elvio Cogno, Sileni, Yangarra, Freemark Abbey, it is our honour and privilege to bring these exemplary wines to the Singapore consumers.

Our retail arm was opened in December 2010, carrying up to 700 labels of fine wines in our Century Cellar, as well as offering wine by the glass for tasting.

Keep true to our philosophy to source for and procure wine

"For All Wine Lovers"



HIDEYUKI TSUJI
CEO

SECTOR
FOOD AND BEVERAGE

EVOCA SINGAPORE Pte Ltd



EVOCA is a world-leading manufacturer of professional coffee machines and a major international player in both Ho.Re.Ca. and OCS sectors. The Group manufactures professional machines, such as compact table-tops and freestanding machines for delivering hot and cold drinks, snacks, cans and bottle products; multi-drink dispensers; fully automatic espresso machines for hotels, restaurants, cafés, offices, meeting rooms and kitchen worktops. The company also provides cashless payment system, telemetry and software solutions.



MARCELLO NAVA
DIRECTOR

We have a complementary brand portfolio which includes Necta, Saeco, Gaggia, Ducale, Wittenborg, Cafecton, SGL, Quality Espresso and Newis.

EVOCA was formerly known as N&W Global Vending and changes its name to **EVOCA S.p.a.** in November 2017. The company employs approximately 1,800 people: our headquarters are in Italy, we operate in more than 100 Countries worldwide and we have subsidiaries and representative offices in Austria, Belgium, Denmark, France, Germany, Poland, Russia, Spain, UK, USA, Brazil, Argentina, China, Singapore and Australia.

EVOCA SINGAPORE Pte Ltd is **Evoca**'s sales office in the Asia Pacific region.

SECTOR
MANUFACTURING

FACI Asia Pacific Pte Ltd



Manufacturing of fatty acids derivatives, non-toxic metal stearates and esters of fatty acids.

The company is accredited with the following standard: ISO, FSSC, Kosher, Halal, NSF, NK, EU 10/2011, FCC, BP, JPXIII, JHOSPA, USP and it is a member of the RSPO.



ROBERTO FABBRI
DIRECTOR



GABRIEL SONG
FINANCE MANAGER

SECTOR
CHEMICALS

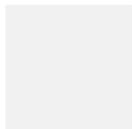
FERRAGAMO (Singapore) Pte Ltd

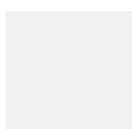
Salvatore Ferragamo

Salvatore Ferragamo S.p.A. is the parent Company of the **Salvatore Ferragamo Group**, one of the world's leaders in the luxury industry and whose origins date back to 1927. The Group is active in the creation, production and sale of shoes, leather goods, apparel, silk products and other accessories, along with women's and men's fragrances.

The Group's product offer also includes eyewear and watches, manufactured by licensees. The uniqueness and exclusivity of our creations, along with the perfect blend of style, creativity and innovation enriched by the quality and superior craftsmanship of the 'Made in Italy' tradition, have always been the hallmarks of the Group's products.

With approximately 4,000 employees and a network of 661 mono-brand stores as of 30 June 2019, the **Ferragamo** Group operates in Italy and worldwide through companies that allow it to be a leader in the European, American and Asian markets.

**ELAINE TEO**
GENERAL MANAGER

**ELAINE THAM**
SENIOR MARKETING
MANAGER

SECTOR
FASHION AND TEXTILE

FERRARI Far East Pte Ltd

Ferrari

The ultimate symbol of sporting excellence, **Ferrari** needs no introduction. Founded in 1947, its reputation as a sports car manufacturer has been built through numerous Formula 1 titles (16 times winner of the Constructors' championship and 15 times winner of the Drivers' championship) and, of course, an impressive series of legendary GT models – cars unique for their design, performance and pure driving pleasure that represent the best of Made in Italy the world over.

In early 2013, **Ferrari Far East Pte. Ltd.** was established and is today responsible for **Ferrari** operations in the Far East and Middle East regions, which covers North East Asia (Japan, South Korea), South East Asia (ASEAN countries), Australasia (Australia and New Zealand) and the Middle East (U.A.E, Saudi Arabia, Qatar, Bahrain, Kuwait, Oman, Lebanon) and India.

**DIETER KNECHTEL**
PRESIDENT

**FRANCESCO SOZZI**
CHIEF FINANCIAL
OFFICER

SECTOR
AUTOMOTIVE

FIAMM Asia Pacific Pte Ltd



Fiamm Asia Pacific Pte Ltd is the subsidiary of **FIAMM ENERGY TECHNOLOGY S.p.A.** - Reserve Power Solutions division, for the Asia Pacific region. For over 70 years **FIAMM ENERGY TECHNOLOGY** has been leveraging innovation and expertise to offer a broad range of stationary batteries, designed to guarantee uninterrupted power supply with the best energy backup products and solutions for every kind of application. Thanks to this approach **FIAMM** can intercept customer needs, guarantee clients satisfaction and build long-lasting relationship.

FIAMM Energy Technology S.p.A. is a joint venture between **FIAMM S.P.A.** and Japanese Hitachi Chemical, with the medium/long term goal of sharing technological know-how and expertise to increase its presence in the energy storage market, which is witnessing unparalleled global growth.

In February 2020 the purchase offer for the acquisition of Hitachi Chemical's shares was finalized by SHOWA DENKO K.K. and HCC started the procedure to become a subsidiary of SHOWA DENKO K.K.



CARLO BENAZZI
SALES & MARKETING
DIRECTOR

SECTOR
MECHANICAL AND INDUSTRIAL /
ENGINEERING, ENERGY

FINCANTIERI S.p.A



Fincantieri is one of the world's largest shipbuilding groups and number one for diversification and innovation. It is leader in cruise ship design and construction and a reference player in all high-tech shipbuilding industry sectors, from naval to offshore vessels, from high-complexity special vessels and ferries to mega yachts, as well as in ship repairs and conversions, production of systems and mechanical and electrical component equipment and after-sales services.

With over 230 years of history and more than 7,000 vessels built, **Fincantieri** has always kept its management offices, as well as all the engineering and production skills, in Italy. With over 8,600 employees in Italy and a supplier network that employs nearly 50,000 people, **Fincantieri** has enhanced a fragmented production capacity over several shipyards into a strength, acquiring the widest portfolio of clients and products in the cruise segment. To hold its own in relation to competition and assert itself at global level, **Fincantieri** has broadened its product portfolio becoming world leader in the sectors in which it operates.

With globalization, the Group has around 20 shipyards in 4 continents, over 19,000 employees and is the leading Western shipbuilder. It has among its clients the world's major cruise operators, the Italian and the US Navy, in addition to several foreign navies, and it is partner of some of the main European defense companies within supranational programs.

Fincantieri's business is widely diversified by end markets, geographical exposure and by client base, with revenue mainly generated from cruise ship, naval and offshore vessel construction. Compared with less diversified players, such diversification allows it to mitigate the effects of any fluctuations in demand on the end markets served.



DOMENICO ROCCO
CHIEF OF R.O.
HEAD SOUTH EAST
ASIA AND BANGLADESH
MARKET



PAOLO GIRASOLE
REGIONAL DIRECTOR

SECTOR
DESIGN AND SHIPBUILDING /
ELECTRONICS

FINNAIR PLC (Singapore Branch)



Finnair in brief

Finnair is a network airline specialized in flying passengers and cargo between Asia and Europe. We fly to 19 destinations in Asia, seven in the Americas and over 100 destinations in Europe.

For people in Finland, we want to offer the best possible flight connections to the world, whereas to people travelling between Asian megacities and Europe, we want to offer the smoothest and fastest connections in the northern hemisphere via Helsinki. The geographical location of Helsinki gives us a competitive advantage: the shortest connections between Asia and Europe go over Helsinki. In addition, our Helsinki Airport hub is an exceptionally great point to connect for your next flight.

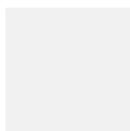
Our customer experience

We want to offer our customers a unique Nordic experience. This shows in the fresh interior of our flagship Airbus A350 XWB, Business Class menus emphasizing our Nordic roots, the design of **Finnair** lounges, our user-friendly digital services and the punctuality and reliability of our operations.

In addition, we are a member of oneworld, the alliance of the world's leading airlines committed to providing the highest level of service and convenience to frequent international travelers.



**SEBASTIAN
GROSSMAN**
REGIONAL MANAGER



AGUSTIN MARIA
CLIENT MANAGER

SECTOR
TRANSPORTATION

FOPPIANI SGP Pte Ltd



Foppiani Shipping & Logistics is a high efficiency, top service player in international freight forwarding, operating globally with a strong focus on Italy and APAC region. With over 30 branches in strategic positions and owned warehouses equipped with the latest technologies.

Our mission is to provide Italian companies with tailor-made solutions while they target the Asian markets, in order to better fulfill their needs in terms of planning, transportation and logistics. The strategy we adopted allowed us to over-perform any market benchmark in the last 15 years, registering a steady growth in terms of volumes, value, clients, network and investments. These results rely on the daily commitment and passion of our skilled team.

We are also innovative: we perform quality controls at production sites and in our warehouses in China and South East Asia Region. AIR&SEA West/East bound forwarding, Free Trade Zone operations, Quality Control service are our everyday job.

The structure of **Foppiani** proves that we focus on the concept of Made in Italy. We cover all industries that characterize the Italian market, providing the same quality and attention to details. As a result, our clients can concentrate on their core-business. That is why we promise: "We Grow Together".



SISI TANG
GENERAL MANAGER
SOUTH EAST ASIA



ALESSANDRO GEROSA
MANAGING DIRECTOR
ASIA PACIFIC

SECTOR
SHIPPING / FREIGHT FORWARDING /
TRANSPORTATION

GEFRAN SIEI Asia Pte Ltd



GEFRAN is an Italian multinational company, specializes in designing and manufacturing of systems and components for the automation and control of industrial processes.

Gefran stands out for its expertise, flexibility and quality of processes in the production of tools and integrated systems for specific applications in various industrial fields. It has a consolidated know-how in the industry of plastics, mobile hydraulics and heat treatment

The added value of **Gefran** product range lies in technology, innovation and versatility: electric drives, sensors, automation platforms, power regulators and controllers help to boost the efficiency of production processes, also in terms of energy consumption.

The company has more than 900 employees, including nearly 500 in Italy (in the main branches of Provaglio di Iseo and Gerenzano) and consolidated partnerships with research centres and national and international universities

Gefran operates in the major markets through six production branches in Brazil, China, Germany, India, Switzerland and the US. In addition, there are commercial subsidiaries in France, the UK, Belgium, India, Singapore, Turkey and more than 80 international distributors for global sales support.

Gefran is listed on the Milan Stock Exchange in the FTSE Italia STAR segment. For more information about the company, please visit www.gefran.com



GIUSEPPE DI LIETO
GENERAL MANAGER



MEGAN TAN
FINANCE MANAGER

SECTOR
MECHANICAL AND INDUSTRIAL /
ENGINEERING

GESSI Singapore Pte Ltd



Gessi has been a designer and manufacturer of exclusive bathroom fittings and furnishings, wellness fixtures and kitchen taps since 1992. Its brand is acknowledged worldwide for the style, innovativeness, quality and technology of its fashionable designs gracing all types of living environments, including hotels, spas, yachts and private residences. Genuinely "Made in Italy" with utmost respect for the user and the environment, the **Gessi** products create a new awareness and appreciation of design, focusing upon the objects' charm and elegance, empathy and usefulness as well as their ethical content.

Gessi has created a new style of living based on a "design total look" conceived to enjoy the most personal spaces of the home through a daily "private wellness" experience. The Company mission is to make everyday life more pleasant with objects of extraordinary beauty and functionality. The Company's research brought about products that explore new and original living functions and concepts, in an effort to interpret and foretell changes home dwelling habits. With an impressive range of over 6000 products, proposed in a vast collection of styles, models, application solutions, with diverse compositions and combinations, **Gessi** committed to allow unrestricted design possibilities for the bathroom and kitchen interiors. With these innovations, **Gessi** indeed revolutionized creatively the vision and design of these environments that had long been mere utilitarian spaces.



FABIO MINICOZZI
GENERAL MANAGER



ALESSIO VITALE
CHIEF FINANCIAL
OFFICER

SECTOR
FURNITURE AND HOME APPLIANCES

GUCCI Singapore Pte Ltd

GUCCI

Founded in Florence in 1921, **Gucci** is one of the world's leading luxury fashion brands, with a renowned reputation for creativity, innovation and Italian craftsmanship.

Gucci is part of the Kering Group, a world leader in apparel and accessories that owns a portfolio of powerful luxury and sport and lifestyle brands.

For further information about **Gucci**, visit www.gucci.com



EMMANUEL DELRIEU
PRESIDENT
SOUTH ASIA & PACIFIC



ALESSANDRO BELLOLI
GENERAL MANAGER
SINGAPORE &
MALAYSIA



SHERYL TAM
BRAND AND CUSTOMER
ENGAGEMENT
DIRECTOR OF SOUTH
ASIA & PACIFIC

SECTOR

FASHION AND TEXTILE

HJM Asia Law & Co LLC



HJM Asia Law & Co LLC has a team of lawyers based in Singapore, Guangzhou and Milan, fluent in English, Mandarin, Cantonese, Italian, Spanish and French. Combining more than twenty years of standing experience in Asia and an in-depth and practical corporate and commercial knowledge, we assist our clients in doing business in both Asia and Italy. We provide professional legal solutions to our clients on their business strategy, merger and acquisition transactions, intellectual property, employment matters, litigation and tax advice. The firm focuses on the following sectors: manufacturing, energy, entertainment, technology, trading, retailing, financial services and consulting.

For more information about HJM Asia Law, please visit www.hjmasialaw.com



CAROLINE BERUBE
PARTNER



RICCARDO CAJOLA
PARTNER

SECTOR

LEGAL AND ACCOUNTING FIRMS

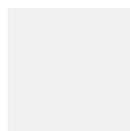
JAMIE'S ITALIAN Singapore



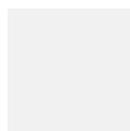
Jamie's Italian offers diners a taste of Italy with dishes that reflect Italian home-style cooking, inspired by Jamie Oliver's modern flair for presentation and unique recipe twists. From our epic antipasti planks and fresh home-made pasta to perfectly grilled meats and delectable desserts, there is something for everyone! Featuring a stunning antique brass counter top and hand painted decorative tiles, the bar boasts a fantastic selection of Italian wines as well as hand-crafted cocktails and mocktails.

For more info visit:

www.jamieoliver.com/italian/singapore/



ROBERTO PETTINAU
COUNTRY GENERAL
MANAGER



CASSANDRA SIM
MARKETING
COORDINATOR

SECTOR

RESTAURANT

KELMER Singapore Pte Ltd



Kelmer Group is an International Business Consulting company that assists entrepreneurs in their international ventures, solving bureaucratic, administrative and fiscal issues, from the start-up to the day-to-day operations.

In 1997, a group of professionals with a solid background in international business consulting decided to gather their experience to create a new project that would assist individual entrepreneurs and corporations in expanding their business into international markets.

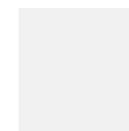
Kelmer Group was then founded, with the opening of its first office in London, and since then ensured its presence in the most strategic worldwide markets, such as UK, Ireland, UAE and China.

In 2018, **Kelmer Group** opened four new offices: Singapore, Hanoi and Manila, as part of the expansion plan in the Far East and Miami, USA. Last year the group inaugurated its first office in Melbourne, Australia.

Nowadays, thanks to its solid and growing network of offices, Kelmer Group has become the ideal one-stop-shop for Internationalization, providing its clients with a wide range of dedicated and customized services.

Our Mission

Kelmer Group aims to offer its clients the opportunity to focus entirely on the core activities of their business, knowing that all technical aspects of the Internationalization process are handled by a team of experienced professionals.



ROBERTO GRANELLO
GENERAL MANAGER



VERONICA EGIDI
MANAGER

SECTOR

LEGAL AND ACCOUNTING FIRMS

LGT BANK (Singapore) Ltd



LGT is a leading international private banking and asset management group that has been fully controlled by the Liechtenstein Princely Family for over 90 years. As of 30 June 2019, LGT managed assets of CHF 215 billion (USD 207.5 billion) for wealthy private individuals and institutional clients.

With over 30 years in the region, LGT has grown into a significant regional Private Bank with a presence in Singapore and Hong Kong and Thailand. Today, LGT employs over 800 professionals in the region and operates a full-fledged booking platform in both financial centres.

Our clients have access to a dedicated team of in-house professionals including a relationship manager, wealth structuring experts and investment advisors. We offer innovative, long-term oriented and bespoke investment solutions. Clients also have the option to invest in the same opportunities as our owners, the Princely Family, through our 'Princely Portfolio' investments. Our open architecture product and state-of-the-art investment platforms are the core tools that provide independent and customised investment advice to our clients.



GIAN PAOLO BARDELLI
MANAGING DIRECTOR



VITTORIO LOMANTO
ASSOCIATE DIRECTOR

SECTOR
FINANCE

LINEA LIGHT Singapore Pte Ltd

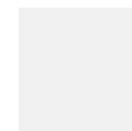


Linea Light Singapore Pte Ltd is a branch office of Linea Light s.r.l. based in Singapore.

We mainly support the market of the ASEAN Countries which includes Singapore, Malaysia, Indonesia, Thailand, Philippines, Myanmar, and Vietnam. Furthermore, we also support the market of Hongkong (China) and Macau (China) and South Korea. We bring our Decorative Lighting, Architecture, and Professional LED Lighting to these markets and at the same time providing them with technical supports.



ROBERTO BAGGIO
DIRECTOR



**ANTONIO
PENTANGELO**
SALES DIRECTOR

SECTOR
FURNITURE AND HOME APPLIANCES

LIU JO South East Asia Pte Ltd

Established in 1995 in Carpi, **Liu Jo** is an Italian fashion brand specializing in diverse lines for women including clothes, shoes, accessories, jeans, beachwear, underwear, and junior & baby wear. Currently, **Liu Jo** has 330 mono-brand stores and 4,500 multi-brand stores in 35 countries across four continents (Europe, Africa, Asia, North America).

Brothers & founders Marco and Vannis Marchi strive to drive the company to bring out every woman's natural beauty by interpreting and exalting their femininity with a glamorous and dynamic style. With this in mind, **Liu Jo** offers an extensive range of garments and accessories to create a contemporary, seductive, every day look. Each collection echoes **Liu Jo's** core values: femininity and quality. These values, along with a pragmatic and practical outlook, are what have launched **Liu Jo** into international success.

In Singapore, the brand is directly operated and opened a flagship store of 3,305 sqft in Paragon unit #02-49 last September 2016.

Website: www.liujo.com

Industry: Apparel & Fashion

Type: Privately Held

Headquarters: Viale Fleming 17 Carpi, Modena 41012 Italy

Company Size: 501 – 1000 employees

Founded: 1995

LIU JO
MILANO



CELIA PATOUX
REGIONAL RETAIL
DIRECTOR



DEWEN TAN
REGIONAL BRAND
EXECUTIVE

SECTOR
FASHION AND TEXTILE

LUTHER LLP

Headquartered in Germany, **Luther** is one of the top commercial law firms there. Our dedicated "**Italy team**", consisting of 14 lawyers, deals with all kind of Italy related matters and assists Italian clients with their matters in Germany and Asia. We focus on providing efficient and farsighted advice which leads to the desired commercial results. In Singapore, **Luther** is the largest continental European law with a total staff strength of about 100 in Singapore. We cover the whole range of corporate and commercial legal work as well as the structuring of investments in Asia. With offices in Singapore and Shanghai, we are present in 2 of the most important business centers in the region. Through our other offices in the region (Delhi-Gurgaon, Kuala Lumpur, Yangon, Jakarta and Bangkok) and longstanding relationships with regional partners, our network has expanded from Australia to countries such as Indonesia, Malaysia, Myanmar, Thailand, Vietnam and India. Knowledge of the market in which our clients are active is prerequisite for providing successful advice.

Our services include: start-up advice, incorporations, commercial law, tax structuring and advice, due diligence and transaction support, employment law, immigration and work permit matters, trade and distribution, joint ventures, M&A. Additionally, "**Luther Corporate Services**" offers all services which our clients expect of a "one stop concept": corporate secretarial services, provision of nominees, accounting, tax compliance, payroll.



VERONICA SALCEDO
ASSOCIATE



**BIRGITTA VON
DRESKY**
PARTNER

SECTOR
LEGAL AND ACCOUNTING FIRMS

Luther.

MAPEI Far East Pte Ltd



Founded in Milan in 1937, **Mapei** is today a world leading producer of adhesives and complementary products for the fixing of all types of floor and wall coverings. In addition, the company is an important worldwide player for the manufacture of chemical building products such as cementitious and resin flooring, structural strengthening, concrete repairs, masonry repairs, protective and decorative wall coatings, waterproofings, sealants, underground constructions, concrete admixtures and cement additives. More than 5,000 products are available making **Mapei** "THE BUILDERS' PARTNER WORLDWIDE".

Together with the 89 companies operating in 56 countries and the 31 research laboratories, **Mapei** has developed a technical-commercial network in major parts of the world. Current annual turnover is about 2.5 billion Euros. Research and Development expenditures take up 5% of turnover, employing 12% (1200 employees) of the workforce. We are fully committed to working and operating with the utmost respect for ethical practices combined with a strong responsibility to health, safety, social and environmental needs of our global community.

In the Asia Pacific, **Mapei Far East** started its presence in Singapore in 1989. Production facilities began from 1995, serving both the domestic and export markets. **Mapei's** innovative systems and solutions steadily gained good acceptance in the whole region. Presently, there are **Mapei** companies in 11 countries with plants in Korea, China, India, Vietnam, Malaysia, Singapore, Australia, Indonesia and trading subsidiaries in Hong Kong, New Zealand and Philippines.



ANDREA PEREGO
DIRECTOR
OPERATIONS,
ASIA PACIFIC



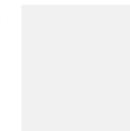
MARCEL SMIT
DIRECTOR, ASIA
PACIFIC

SECTOR
CONSTRUCTION AND INFRASTRUCTURE

MERIDIONALE IMPIANTI Singapore Pte Ltd



Global know-how and capability for local presence and customer support: Engineering Procurement and Construction of Ultra High Purity facilities and systems for gas, chemical and water; Tools hook-up; SCADA and FMCS; HVAC and clean rooms; exhaust and scrubber; automation and robot for wafer and mask handling systems in Semiconductor field. Supplying of new and refurbished chambers spare parts for production equipment in Semiconductor field. Engineering Procurement and Construction of power substation HV-MV, MV network, LV distribution, SMART City and Public lighting. Energy Service Company – ESCo, public and private tenders, Building Energy Management System. Design, assembly and certification of printed circuit boards and devices for IoT and industrial market.



RAFFA GIOVANNI
PAOLO MASSIMILIANO
DIRECTOR



MASSIMILIANO
MESCHINI
DIRECTOR

SECTOR
CONSTRUCTION AND INFRASTRUCTURE

ONTHELIST Pte Ltd



OnTheList offers an offline and online platform for international high-end and premium brands to remove excess inventory by holding independent, members-only flash sales stocking past-season items at heavily discounted prices for a limited number of days. This pioneer concept was founded in Hong Kong in January 2016 and recently expanded to Singapore in September 2018.



ADELE LEONG
MANAGING DIRECTOR,
SOUTHEAST ASIA



DELPHINE DULTZIN
CO-FOUNDER AND CEO
BASED IN HK

SECTOR
FASHION AND TEXTILE

PETRONE GROUP Asia Pacific Pte Ltd

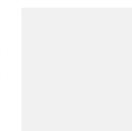


Petrone Group Asia Pacific is a sister company of the **Petrone Group**, a company that has been actively trading in the pharmaceutical sector since 1965.

The main goal of our office in Singapore is to develop the business with Asia Pacific Companies thanks to our presence in Singapore and to explore new opportunities in the pharma sector on daily basis and hopefully to become your main supplier of European goods.



**NORBERTO PANDOLFI
ORECCHIA**
DIRECTOR



**MASSIMILIANO
BRAVIN**
EXPORT MANAGER

SECTOR
HEALTH CARE

PIAGGIO Asia Pacific Pte Ltd



The **Piaggio** Group is the largest European manufacturer of two-wheel motor vehicles and one of the world leaders in its sector.

Piaggio Asia Pacific Pte Ltd (PAP) is selling Agency for HQ in Vietnam. Incorporated on 06/12/1994.

The **Piaggio Group** product range includes scooters, motorcycles and mopeds from 50 to 1,400 cc marketed under the Piaggio, Vespa, Gilera, Aprilia, Moto Guzzi, Derbi and Scarabeo brands. The Group also operates in the three- and four-wheel light transport sector with its Ape, Porter and Quargo (Ape Truck) ranges of commercial vehicles.

The key to the success of the **Piaggio** scooter has long lain in the company's great attention to issues such as the environment, quality of life and energy savings.

This has given rise to a concrete commitment to designing and producing scooters that significantly reduce fuel consumption and pollutant emissions, with a view to creating a sustainable transport system with low environmental impact.



SIMONE NICCOLAI
MANAGING DIRECTOR

SECTOR
AUTOMOTIVE

POLTRONA FRAU (Asia Pacific) Pte Ltd



Poltrona Frau (Asia-Pacific) Pte. Ltd. founded in 2001 is the representative office for Asia-Pacific of **Poltrona Frau Group**, world's leading Group in high-end furniture sector.

The Group is made up of three outstanding furniture Brands: Poltrona Frau, Cassina and Cappellini.

Poltrona Frau

With over 100 years of history, Poltrona Frau manufactures and markets exclusive, high-quality products, with both classical and contemporary design. Poltrona Frau also manufactures high-end office furnishings and it has an important market position in the contract sector providing leather interiors for luxury cars, yachts, premium airlines cabins and seating for the most prestigious theatres, concert halls and government projects worldwide.

Cassina

Cassina is a leader in the high-end furniture market as a result of the notoriety of the iconic works in the "I Maestri Collection". In the contract sector Cassina has furnished some of the most important international hotels, as well as showrooms and flagship stores worldwide.

Cappellini

Cappellini was founded in 1946. It is a leading company in the high-end furnishing sector, thanks to its significant catalogue of innovative international designers and its production of pieces that embodies great avant-guard, image and notoriety.



FEDERICO MUZIO
ASIA PACIFIC
COMMERCIAL
DIRECTOR



PAOLO VALENTE
DIRECTOR

SECTOR
FURNITURE AND HOME APPLIANCES

PRADA Singapore Pte Ltd

PRADA

A leading player in the luxury industry, **Prada** Group is an experimental workshop of ideas. Unfettered by preconceived style codes, the creations of the Group's brands - Prada, Miu Miu, Church's, Car Shoe and Pasticceria Marchesi - represent the answer to the exploration of society, at the same time, serving as precursors and pioneers of ever-changing scenarios. A perspective that places at the heart of its inspiring and operative principles basic values as uncompromised quality, valorisation of labour and freedom of creative expression.

The **Prada** brand offers men's and women's leather goods, ready-to-wear and footwear, combining contemporary, innovative and sophisticated design with the uniqueness of handcrafted products. Prada also operates in the eyewear and fragrance sector.

The **Prada** Group also includes: Miu Miu - Miuccia Prada's "other soul" - a brand with a provocative, nonchalant and sophisticated attitude; Church's, leading traditional high-end men's footwear manufacturer; Car Shoe, footwear brand known for its iconic studded rubber sole moccasin, and Pasticceria Marchesi, historic pastry shop, renowned for its traditional specialties, also reinterpreted with an innovative and contemporary twist.

As of December 31st, 2019, the Group's distribution network extends across 70 countries, counting 641 Directly Operated Stores, brand's e-commerce, a selection of luxury department stores and retailers in the most prestigious and exclusive locations as well as the most important e-tailers.

CHAN LI SA
GENERAL MANAGER
SINGAPORE, THAILAND,
MALAYSIA, INDONESIA

SECTOR
FASHION AND TEXTILE

PRICEWATERHOUSECOOPERS Advisory Services Pte Ltd



With over 250,000 people in more than 157 countries, **PricewaterhouseCoopers (PwC)** is one of the world's largest multinational professional services network with practices in Assurance, Tax, Advisory, Legal, and Entrepreneurial and Private Clients.



ANDREA FALLETI
SENIOR MANAGER



SABINA ALZIATI
SENIOR MANAGER

SECTOR
LEGAL AND ACCOUNTING FIRMS

PROPOSITION MANAGEMENT SEARCH



ProPosition Management Search was founded in 1997, operating in the field of Executive and Management Search to provide a tailor-made search and selection solutions for top-end management. We work with both multinational and Italian companies and operate primarily in industrial and financial markets. We strive to work in partnership with all of our clients to implement premium search processes to achieve the most efficient results. Our client-centered focus is coupled with our internally specialized teams. Each member of our staff brings their professional experience from various industries to create high quality search solutions.

Our company was founded in Turin and in 2012 we opened our office in central Milan. In 2015 our Milan office moved to a much larger office space within the city and began focusing on international business development. In 2015 our London office was opened to meet the needs of the European market, and in 2016 we launched the Hong Kong office which serves as our hub for business in the Asia-Pacific market. For further information and to access our candidate area, please visit our official website: www.propositionmanagementsearch.com



MANUELE BOSETTI
SENIOR
INTERNATIONAL
HEAD HUNTER & APAC
REGIONAL MANAGER

SECTOR
BUSINESS SERVICES

RINA Hong Kong Limited (Singapore Branch)



RINA is a multi-national group which delivers verification, certification, conformity assessment, marine classification, environmental enhancement, product testing, site and vendor supervision, training and engineering consultancy across a wide range of industries and services. **RINA** operates through a network of companies covering Marine, Energy, Industry, Infrastructures & Construction, Transport & Logistics, Food & Agriculture, Renewable Energy, Artificial Intelligence, Environment & Sustainability, Finance & Public Institutions and Business Governance. With a turnover of over 440 million Euros in 2018, over 3,800 employees, 200 offices in over 70 countries worldwide and growing, **RINA** is recognized as an authoritative member of key international organizations and an important contributor to the development of new legislative standards. We believe in helping businesses and organizations to achieve excellence through quality and value.



MARIO MORETTI
ASIA MARINE
SENIOR DIRECTOR

SECTOR
MARITIME

SALOV S.p.A. Singapore Branch

The **Salov Group** operates in the production and worldwide commercialization of extra virgin and olive oil both branded, under the **Filippo Berio** and **Sagra** brands, and unbranded, produced for private labels and industrial operators

Salov's core business consists of the production and commercialization of extra virgin and olive oil under the **Filippo Berio** brand, one of the most loved Italian food brands worldwide

The **Filippo Berio** brand boasts a leading position in numerous markets worldwide: it is market leader in the US and the UK, 1st imported brand in Japan with a significant position in 75 other countries SEA and emerging markets

For more information, please visit
www.filippoberio.com



SIMONE TARABUSI
COMPANY
REPRESENTATIVE,
MANAGER ASIA PACIFIC
SINGAPORE BRANCH



KATRI ESKOLA
BUSINESS
DEVELOPMENT OFFICER

SECTOR
FOOD AND BEVERAGE, FMCG

SAVINO DEL BENE (S) Pte Ltd

Savino Del Bene is a multinational company operating worldwide in International shipments and logistics support services. **Savino Del Bene** was established in Florence, Italy. Now with more than 285 offices and over 4,300 employees worldwide. **Savino Del Bene** manages air, sea and land transport services, offers tailor-made logistics solutions for the shipment and distribution of any type of merchandise.



NICOLA GENOVESE
SOUTHEAST ASIA AND
OCEANIA DIRECTOR



VALERIA CASELLI
OCEAN PROCUREMENT
MANAGER -
SOUTHEAST ASIA AND
OCEANIA

SECTOR
TRANSPORTATION

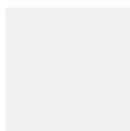
SIAE MICROELETTRONICA



SIAE Microelettronica is a multi-national company, leaders within the manufacturing and installation of telecommunication equipment and systems. With more than 60 years of history, it is now opening within Asia Pacific, with strong footholds in Malaysia, Indonesia, Myanmar, Thailand and just recently Vietnam and Singapore. Main sectors are microwave equipment and metro optical equipment, both hardware and software and related installation and maintenance services.



STEFANO POLI
PRESIDENT



SINUHE FERULA
DIRECTOR

SECTOR

INFORMATION TECHNOLOGY/
COMMUNICATIONS

SINGAPORE CABLES MANUFACTURERS Pte Ltd



Prysmian Group Oceania and South East Asia with 7 plants in Malaysia, Indonesia, Philippines and Thailand, Australia and New Zealand, as well as a regional distribution centre in Singapore that serves the Energy, Infrastructure and Telecom markets in the region.



ERKAN AYDOGDU
CHIEF EXECUTIVE
OFFICER



FEDERICO CORBELLINI
BUSINESS UNIT
GENERAL MANAGER -
HIGH VOLTAGE
& SUBMARINE

From creating a new system to address complex cable-fitting of the Woodlands Health Campus in Singapore, to providing European expertise on unprecedented submarine cable projects in Phu Quoc, South Vietnam, a rigorous culture of innovation is core to the Prysmian business.

Even as our brands are global, our cable solutions are country-specific. We understand that cable safety standards, as well as distribution and logistics processes, may vary greatly between countries.

This is especially pertinent in a culturally diverse region from Oceania to South East Asia. With a robust physical presence and our innovative edge, the group is poised to take on the rapidly growing and culturally diverse regional markets.



SECTOR

ENERGY

TECHNOGYM



Technogym is a world leader in the design and manufacture of fitness equipment and solutions for private homes, fitness clubs, hotels, spas, rehabilitation centers, corporate gyms, universities, professional sports facilities and more. **Technogym** embodies the philosophy of Wellness, which calls for a balanced lifestyle through regular exercise, healthy eating and a positive mental attitude. The company was founded in 1983 by wellness visionary Nerio Alessandri, who designed the first piece of **Technogym** equipment in his garage in Cesena, Italy. Since then the company has grown to become one of the world's leading manufacturers of state-of-the-art fitness equipment, renowned for its innovative and stylish design and next generation technology. With over 2,300 employees across 14 branches in Europe, the Americas, Asia, Middle East and Australia, **Technogym** exports its production to more than 100 countries. Every day, over 50 million people train with **Technogym** equipment in more than 80,000 Wellness Centres and 300,000 homes. **Technogym** has been appointed Official Supplier to the Tokyo 2020 Olympics for the eighth time, after Sydney 2000, Athens 2004, Turin 2006, Beijing 2008, London 2012, Rio 2016 and Pyeongchang 2018 - and of the 2018 Commonwealth Games. Its dedication and state-of-the-art solutions conquered many top level athletes and sports teams from tennis star Rafael Nadal to Ferrari Formula 1, from Juventus football club to Luna Rossa sailing team. But the endeavor never stops since its mission is, today like 35 years ago, to put Wellness into everybody's house helping them to live a healthier life.



GUNTER SERAFINI
AREA MANAGER APAC

SECTOR
LUXURY AND WELLNESS

TRI MARINE International Pte Ltd



The company, founded by Mr. Renato Curto and Mr. Carlo Mango in 1986 is the world's leading Fishery trading company. The group's headquarters is located in Washington, U.S.A. The Company has subsidiaries and representative offices in Italy, Mexico, Panama, Ecuador, Colombia, Federated States of Micronesia, Solomon Islands, Spain, Taiwan, Thailand, and American Samoa.



MATTEO MANGO
DIRECTOR

SECTOR
ENGINEERING, FISHERY & SEAFOOD
INDUSTRIES

TRIUMPH Singapore A Triumph Group International Company



Triumph Group International (TGI) is an international holding delivering communication and events through innovation, creativity and meticulous organization.

Headquartered in Rome, with offices in Brussels, Hong Kong, La Valletta, London, Milan, Saudi Arabia and Shanghai, **TGI** is further expanding its presence in Asia opening a new branch in Singapore. This office will play a crucial role in the growth and the business development of our group in Singapore, the major hub for MICE industry (Meetings, Incentives, Conferencing, Exhibitions) in Southeast Asia.

Triumph Singapore has been appointed to organize the next edition of WCD (World Congress of Dermatology) which will be held in Singapore in 2023. Boasting 35 years of events planning and production, association management, public relations and focus on people, **Triumph Group International** has grown as a healthy and ethical company, leader in events and communication management.

TGI is the preferred PCO for world-renowned medical congress, institutional summits, corporate, incentives and private events.

Our luxury division, The Triumph Elite, designs and organizes luxury events, promotions and VIP hospitality around the globe. Thanks to local expertise it can provide access to unique venues and one-of-a-kind experiences, from intimate exclusive gatherings to grand-scale happenings.

Our expertise encompasses seamless coordination of creativity, logistics, digital and technical mastery that will guarantee the success of any project in maximizing the profit and the profile visibility of our clients through the scrupulous and effective management of resources.

For each project **TGI** undertakes the main goal is client satisfaction. We organize and innovate events to transform them into emotional journeys. In pursuit of excellence we employ experienced staff committed to the continuous enhancement of our services to deliver unforgettable experiences to our international clients.



MARIA CRISCUOLO
CHAIRWOMAN AND CEO



JEROME MACARIO
GROUP MANAGING DIRECTOR



ANDREA SCIPIONI
OFFICE MANAGER

SECTOR
EVENTS AND COMMUNICATION

UBI BANCA Representative Office Registered in Singapore



UBI Banca spa is the fourth largest Italian commercial banking group, with 1,575 branches and a domestic market share of approx. 7%.

The Group has a multiregional coverage, with a very strong presence in the most dynamic regions of Italy, and an international presence mainly driven by customer needs.

UBI Banca, through its product companies / strategic partnerships, is also active in different fields, such as: Asset Management, Life and Non-Life Bancassurance, Leasing, Factoring and Online Trading.

UBI Banca Corporate and Investment Banking Division can also assist companies by offering a wide range of services in areas like: M&A, Structured Finance, etc.

UBI Banca's International Network consists today of

- 9 Representative Offices: New York, Sao Paulo, Casablanca, Moscow, Dubai, Mumbai, Hong Kong, Shanghai and Singapore;
- a branch in Nice, France;
- UBI Factor Spa branch in Krakow, Poland;
- equity investments in Luxembourg and China (25% of Zhong Ou Asset Management Co. Ltd (Shanghai)).



MARCO CAMOZZI
CHIEF REPRESENTATIVE



EDOARDO BERTOLANI
DEPUTY REPRESENTATIVE

SECTOR
FINANCE

The mission of the newly established (March 2020) UBI Banca Singapore Representative Office is to represent UBI Banca in the ASEAN Region, by:

- assisting and supporting Italian enterprises in their process of internationalization, providing all kind of services permitted under local law and regulations;
- strengthening the relationship with local Financial Institutions;
- liaising with Italian Institutions in ASEAN.

UNIGRÀ SRL (Singapore Branch)



Unigrà is today a world leader in oil and vegetal fats processing, raw materials and semi-finished products for the food industry, pastry, bakery and ice cream sectors.

Founded in 1972 by Luciano Martini, over the years the Company has developed its mission to produce top quality primary ingredients, semi-finished and finished products for all the channels in the sector: Industrial, Artisanal, Retail and Ho.Re.Ca.

Unigrà's success is based on clear, winning ideas: constant research into the best primary materials and top quality, ongoing investments in cutting-edge production technology, a strong focus on customer demands and determination to achieve increasingly ambitious results.

Unigrà is now an international business with revenues exceeding 650 million Euros, exporting more than 40% of its turnover. From this year, beside the historical production facility based in Italy, the new-cutting-edge of technology factory started its production in full swing in Malaysia.

Unigrà is still being managed by the founder Luciano Martini, Chairman of the Board of Directors and his son, Gian Maria Martini CEO who ensure that the fundamental values at the heart of the company are upheld.



GIACOMO ANDRAGHETTI
APAC GENERAL MANAGER
FOOD PROCESSING ASIA
PACIFIC • DIRECTOR



GIANLUIGI FORMELLI
APAC CHIEF FINANCIAL
OFFICER

SECTOR
FOOD AND BEVERAGE

URBANA SMART SOLUTIONS Pte Ltd OSMAP Asia Pacific Pte Ltd



Ostan Group is a multinational company that began more than 40 years ago and since then, **Ostan Group** has been, year after year, one of the most reliable MANUFACTURING company committed to constant evolution with research and innovation projects to give its customers more than they expect, bringing innovative, creative and technologically advanced products.

Today, **Ostan Group** is proud to be a worldwide company that is expanding its horizons towards a new technological era.

Urbana is an engineering and manufacturing company that designs, prototypes and produces advanced innovative IoT solutions for Smart Cities. Leveraging on our IoT technologies and competencies, **Urbana** has since evolve into an international digital platform-based fintech company issuing its own cross-border digital currency via QiX, an associates of **Urbana**.



IVANO OSTAN
DIRECTOR



ADRIANO RICCARDO OSTAN
DIRECTOR

SECTOR
MECHANICAL AND INDUSTRIAL /
ENGINEERING

WELLARD SHIPS Pte Ltd



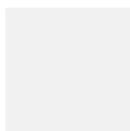
Based in Fremantle, Western Australia, but originally established in Italy in the 1950's as a family-owned business, **Wellard** is a vertically integrated livestock supplier, meat producer and Australia's largest exporter, leader in providing animal protein to the global market through a fully integrated supply chain. Wellard Limited (WLD) is a public company, listed at the Australian Stock Exchange (ASX).

Wellard Singapore (WSG) is a wholly-owned subsidiary of WLD and the Singapore holding company comprising the group's shipping and Chinese activities through various operating companies, including Wellard Ships P.L., WellTech Marine P.L. (both based in Singapore) and Wellao Agri (Cangzhou) Co., Ltd., based in Heibei Cangzhou, China.

Wellard is the ship owner, charterer, operator and technical manager world's leading and most advanced livestock carriers' fleet specialised in captive and third parties maritime transportation to support the group's trading activities. Approved by the Australia Maritime and Safety Authority (AMSA), the fleet is best in class performance to maximize quality of cargo, combined with leading environmental and animal welfare management system. WSL's extensive new building program provides new generation of innovation and technology to the market.



PAOLO TRIGLIA
MANAGING DIRECTOR
GROUP CFO



ANDREA TASSARA
SENIOR MANAGER –
FLEET CHARTERING &
OPERATIONS

SECTOR
TRANSPORTATION

Small and Medium Enterprises

CONTENTS

by alphabetical order

6DM (S) Pte Ltd - Peroni.....	322
ALFA INTERNATIONAL Pte Ltd.....	323
ALGEBRA Pte Ltd.....	324
ANGRA WINE & SPIRIT IMPORTERS Pte Ltd.....	325
ASIA MANAGEMENT FUND Pte Ltd.....	326
ATIPICO Pte Ltd.....	327
BANCA POPOLARE DI SONDRIO SpA.....	328
BH SWISS SA.....	329
BISTECCA RESTAURANT Pte Ltd.....	330
CELLI Asia Pte Ltd.....	331
COCO Public Relations Agency.....	332
DA PAOLO GROUP Pte Ltd.....	333
DE MARCA Pte Ltd.....	334
DECORA A&C Pte Ltd.....	335
DENTONS RODYK & DAVIDSON LLP.....	336
dMTV Global Pte Ltd.....	337
EIGHTSTONE OCLANER Pte Ltd.....	338
ERGO: TRAVEL Pte Ltd.....	339
ETERE Pte Ltd.....	340
FLORIM.....	341
GIACOMO RESTAURANT Pte Ltd.....	342
GIORGETTI Asia Pte Ltd.....	343
HC CONSULTANCY SERVICES Pte Ltd.....	344
HELU-TRANS (S) Pte Ltd.....	345
HK DOSHI ORTHOPAEDIC CENTER Pte Ltd.....	346
ILLIDO Pte Ltd.....	347
INSITOR PARTNERS Pte Ltd.....	348
INTERINVEST Asia 2000 Pte Ltd.....	349
INTERLINGVAE Srl.....	350
INTERUNION (SEA) Pte Ltd.....	351
ITALCO (Far East) Pte Ltd.....	352
ITALPROGRAM Far East Pte Ltd.....	353
JENKAR FREIGHT SERVICES Pte Ltd.....	354
JUPITER 57.....	355
LIMONCELLO Pte Ltd.....	356
METASENSING AP Pte Ltd.....	357

MILANO VENTURES Pte Ltd.....	358
MINDFUL WEALTH Pte Ltd.....	359
NEW VALUE GROUP Pte Ltd.....	360
ORCHARD TURN RETAIL INVESTMENT Pte Ltd.....	361
OSO RISTORANTE Pte Ltd.....	362
PFC (Singapore) Pte Ltd.....	363
PKM CONSULTANTS Pte Ltd.....	364
POSSESSIO Singapore Pte Ltd.....	365
PUBLICO RISTORANTE.....	366
RISTORANTE DA VALENTINO Pte Ltd.....	367
RISTORANTE PIETRASANTA Pte Ltd.....	368
SACCO Pte Ltd.....	369
SCE PROJECT Asia Pte Ltd.....	370
SET IN BLUE Pte Ltd.....	371
SGMC CAPITAL Pte Ltd.....	372
SHAFT PH CONSULTING Pte Ltd.....	373
SICILIA MIA Pte Ltd.....	374
SINAPSE Pte Ltd.....	375
SOFT MOVEMENT ACCORDING TO THEKKEKARA Pte Ltd.....	376
SOILMEC Singapore Pte Ltd.....	377
TEXERE ADVISORS Pte Ltd.....	378
THE CAPITOL KEMPINSKI HOTEL SINGAPORE.....	379
THE EXECUTIVE HOME STORE Pte Ltd (XZQT).....	380
VISIONNAIRE Pte Ltd.....	381
WATERFALL RISTORANTE ITALIANO.....	382
WEB STRUCTURES Pte Ltd.....	383
ZAFFERANO Italian Restaurant & Lounge.....	384



6DM (S) Pte Ltd - Peroni



Established in 2002, **6DM** is the sole distributor of Peroni Nastro Azzurro and a range of well-known international brands in Singapore. **6DM** is committed to providing quality beverages to consumers that are served well. **6DM**'s vision is to be the leading provider of alcoholic beverages with a focus on draught beer. In the smallest of ways, they hope to enhance our local drinking culture. **6DM** is passionate about its work, priding itself in providing only the best through our premium products and fully customised, one-stop services. To date, they are teamed up with over 500 establishments nationwide. As a fast-growing company, they are continually seeking not only to widen their reach across the country but also to expand international horizons. **6DM** is predominantly a beer distribution company that was initially named '6 Drunk Men' by its founder, Adrian Sim. It was meant to be tongue in cheek as the environment was very subdued in 2002 due to an ongoing recession and Adrian wanted something light hearted and easily remembered.

6DM is now poised to fully capitalize on the premiumization of the Singapore market.

About Peroni Nastro Azzurro:

Brewed in Italy to the original recipe since 1963, **Peroni Nastro Azzurro** exemplifies the traditions of Italian craftsmanship, passion and flair upon which it was formed. In 1963 in Rome, **Birra Peroni** first brewed what was to become their greatest and most famous export, **Peroni Nastro Azzurro**. Created to reflect the emergence of Italian luxury in fashion and design, it was designed with the sharp, sophisticated beer drinker in mind. **Peroni Nastro Azzurro** is gently brewed to give an intensely crisp, refreshing taste with that unmistakable touch of Italian style.



ADRIAN SIM
6DM CEO



DAVE TAN
PERONI BRAND
AMBASSADOR

SECTOR
FOOD AND BEVERAGE

ALFA INTERNATIONAL Pte Ltd



Established since 1974, **Alfa International Pte Ltd** is a privately held corporation based in Singapore, offering food & beverage (F&B) professionals an extensive range of wines from both the Old and New World. Our portfolio includes wines from France, Italy, Spain, Portugal, Austria, Australia, New Zealand, Argentina, Chile, Morocco & Syria.

We specialize in unique handcrafted, hard-to-find wines that are highly acclaimed and often produced in allocated quantities. We work exclusively with these talented winemakers, who have their own story to tell about their wines with their respectful philosophy of their winemaking. Alfa International is the appointed distributing agent and represents some of the world renowned and outstanding wineries around the globe.

Ewineasia.com is privileged to be one of the pioneers in South-East Asia to launch an e-commerce platform in the early 2004, providing both individuals and companies an exquisite selection of wines and customised events, tutored tastings to wine lovers.

Our experience, dedication and insights enable us to deliver our best potential services to bring your wine discovery journey to another level. With the continuous support from our customers, **Alfa International** proved to be a steadily growing and reputable company.

SUSY S. SANTOSO
DIRECTOR

DANIEL MAH
MARKETING EXECUTIVE

SECTOR
FOOD AND BEVERAGE

ALGEBRA Pte Ltd



Algebra is based in Singapore, run by professionals Chartered accountants qualified in Italy, Singapore, and UK with over two decades of qualified professional experience.

We offer administrative, tax compliance and consulting services to foreign companies and individuals operating in Singapore and South East Asia market.

Our mission is to help foreign investors establishing and growing their business in South East Asia and support them during their growth and development.

Services provided:

- Company incorporation;
- Accounting management and financial control;
- Group reporting;
- Strategic tax planning (both local and cross-border)
- Statutory compliance;
- Visa services and HR management;
- Market-entry and strategic consulting;
- Outsourced and interim management.

With our problem-solving attitude and professional commitment, we can contribute to help our clients achieve their expected results.



FABIO GARIBOTTI
FOUNDER & MANAGING
PARTNER



ANDREA MONNI
PARTNER



GUIDO TOMATIS
PARTNER

SECTOR
LEGAL AND ACCOUNTING FIRMS



ANGRA WINE & SPIRIT IMPORTERS Pte Ltd



Founded in 2005, **Angra Wine & Spirit** mission is to import and distribute the high quality and authentic wines and beers. Driven by the passion and the pride to share the full wine experience, Angra curates' labels from the best winemakers across Europe.



GIACOMO PALLESI
DIRECTOR

Today, **Angra** is one of the main distributors of Italian wines in Singapore. **Angra** prides itself with an unwavering commitment to wine enthusiast by providing truly extraordinary quality at reasonable prices. **Angra's** portfolio consists of over sixty worldwide known wineries. Each product featured in our portfolio has been specifically selected for its quality, innovation and respect for tradition. Partnering with multiple award-winning wine producers from across the world, **Angra** is able to import the finest wines into Singapore.

Our knowledge of and passion for our products, combined with a commitment to customer service, have enabled **Angra** to build lasting relationships with a sophisticated and demanding customer base.

Furthermore, **Angra Wine & Spirit** offers a numerous amount of services, from wedding event to corporate event services, including staff training for the F&B restaurants/bars/clubs/hotels and B2B marketing consulting to its clients.

SECTOR
FOOD AND BERVERAGE

At **Angra Wine & Spirit** we are passionate about sharing and growing the wine culture, transmitting the extraordinary journey from harvesting the grapes to the final bottled experience.

ASIA MANAGEMENT FUND Pte Ltd



Asia Management Fund is an Asia focused quantitative trading company incorporated in Singapore and is wholly owned by Global Movers Inc. We are a systematic proprietary trading firm that deploys algorithmic alpha driven strategies across markets. Over the years, the company has developed a unique proprietary trading approach that involves analyzing a broad range of data points and technical indicators, known as The Mosaic System. The system, which was developed by AMF's founders, Luigi Granucci, Gianluigi Rossetti, Matteo Tamagno and Marco della Pedrina, adopts quantitative techniques to generate alpha and offers diversification from conventional style factors like value, growth, size and momentum. In utilising this strategy, **Asia Management Fund** systematically uncovers sources of return with low targeted correlation to traditional asset classes. Our market-making and principal trading business is diversified across strategies and instruments, including equities, equity derivatives, foreign exchange and fixed income. Over time, we continuously refine our trading strategies to weather the ever-evolving market conditions. We employ strategies focused on the delivery of absolute returns, with low targeted correlation to traditional asset classes. Our rigorous risk management policies are designed to ensure that we are in control of the various elements of risks in our business, and we operate within predetermined risk parameters. **Asia Management Fund** has recently hits a milestone with 100 consecutive months of trading without losses. The firm is currently in the process of developing an algorithm based on The Mosaic System. With the development and deployment of the algorithm, **Asia Management Fund** will be able to expand its coverage within markets. The algorithm will assist in monitoring markets to seek potential trading opportunities based on pre-defined rules of the Mosaic System and could enter positions as determined by a trader. Our vision is to become the leading quantitative trading firm in Asia, creating and maintaining a conducive environment where innovative and collaborative professionals thrive.



GIANLUIGI ROSSETTI
DIRECTOR



LUIGI GRANUCCI
CEO



MATTEO TAMAGNO
PARTNER

SECTOR
FINANCE

ATIPICO Pte Ltd

ATIPICO is the Italian word for atypical.

We are a team of passionate, visionary dreamers, engaged in creating memorable food experiences. We would like to be remembered as fresh and unlike any other in terms of what we can offer and the way we approach food. Our food is 100% artisanal, addictive and beautiful.

ATIPICO Personal Chef provides private chef services for events of a different nature. Our services are fully customized to our clients, and we will work directly with them to design a unique experience. We work both with corporate and private clients, on gatherings of various size taking place at any premises.

ATIPICO Atelier is not a shop, nor it is a factory. It is a celebration of creation. The Atelier is our unique working space, filled with natural light and visible to any passers. The Atelier is also a contemporary temple of artisan work, which extends from bread making to fine pastry. Breads are freshly baked daily, Pastries are made to order.



MATTEO PERTOLDI
FOUNDER, CHEF



VIVIANA SANTORO
BRAND DEVELOPMENT,
PARTNER

SECTOR
RESTAURANT

ÁTIPICO

BANCA POPOLARE DI SONDRIO SpA



Founded in 1871, **Banca Popolare di Sondrio** is one of the first popular Italian banks that was inspired by the popular cooperative banking movement.

The bank can offer its customers (privates, families, professionals, small and large companies, public institutions, etc.) a variety of services in order to satisfy their banking, financial and insurance needs. The bank's capital stands at 1.360 million Euros shared among its 165.704 shareholders most of whom are also clients.



MARIO ERBA
DEPUTY GENERAL
MANAGER

SECTOR
FINANCE

BH SWISS SA



BH Swiss SA is a young company based in Lugano, Switzerland, active in the health-care sector as well as in the beauty sector.

BH Swiss SA collaborates with several companies in Switzerland as well as in other European countries and has its own representative partners in Switzerland, Italy, Middle East and in USA.

BH Swiss SA founders are experienced persons with backgrounds in pharmaceutical, cosmetics, bio-technology and economy.



PAOLO MARTINELLI
MANAGING DIRECTOR



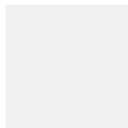
LUCA ALBINI
LOGISTIC DIRECTOR

SECTOR
HEALTH CARE

BISTECCA RESTAURANT Pte Ltd



Singapore's favourite Italian steakhouse has been reimagined with a stylish new look at 26 Mohamed Sultan Road, right next door to its previous location, five minutes from the CBD. Slip into a cozy leather booth and experience unmatched, intimate dining by candlelight with impeccable service, or treat your guests to a modern Tuscan feast at the Chef's table, adjacent to the open-design kitchen.



FABIO RASO
RESTAURANT GENERAL
MANAGER

SECTOR
RESTAURANT

CELLI Asia Pte Ltd



Celli is the company that revolutionized the beverage sector by creating new standards in quality and aesthetic design. For over forty years, the company has been a leader in the development of the ever-changing and dynamic beverage sector. Nowadays, **Celli** is not only the Italian market leader, it is also a very recognized international brand, embodying quality and unique design in all its products. The beverage refrigeration system, the towers and fonts, the taps, and all other dispensing equipment related to Beer, Soft Drinks, Coffee and Water are designed, manufactured, and tested in Rimini's historic headquarters.



CHRISTIAN BISERNA
MANAGING DIRECTOR

SECTOR
FOOD AND BEVERAGE

COCO Public Relations Agency



COCO Public Relations is a communications and digital agency based in Singapore with a network of affiliates across Asia Pacific.

We specialise in providing strategic programs for established and emerging companies in: art, fashion, hospitality, lifestyle, medical (aesthetics and pharmaceuticals) and travel. No matter what sector you operate in, or what your campaign goals are, we have the expertise to deliver the results you need.

As an independent agency operating at the heart of the digital economy, we help our clients shape communications for the digital age.



SHANTHI REGUPATHY
FOUNDER & MANAGING
DIRECTOR

SECTOR
EVENTS AND COMMUNICATION

DA PAOLO GROUP Pte Ltd



Da Paolo started as a modest trattoria serving authentic Italian fare in 1989. Founded by Paolo and Judie Scarpa, the couple have since handed over the reins of the company to their children and son-in-law. The trio successfully evolved the business to become one of Singapore's leading premium food and beverage companies. Today, **Da Paolo Group** consists of ten establishments and a professional services arm.

Da Paolo Group consists of:

- Da Paolo Gastronomia (Paragon, Cluny Court, Raffles Holland V, Raffles City, Six Battery Road, Marina Bay Sands, Vivo City)
- Da Paolo Dempsey Restaurant & Bar
- Da Paolo Pizza Bar
- Da Paolo HQ, Club Street
- Da Paolo Catering

Services we provide:

- Office breakfast & Tea Break delivery
- Event Catering
- Corporate Gifting

For any corporate enquiries, please email us at enquiry@dapaolo.com.sg



FRANCESCA SCARPA
DIRECTOR



PAOLA GIANNOTTI
PRODUCT &
MARKETING MANAGER

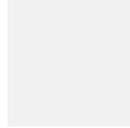
SECTOR
RESTAURANT

DE MARCA Pte Ltd

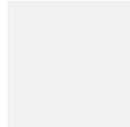


Operating under **De Marca Pte Ltd**, **Closet** is a premium multi-label boutique established in 2016, offering new-to-market and exclusive European and American brands in Singapore.

Located in the heart of the city, **Closet** was designed by Italian architect duo Meregalli Merlo. Our store and online selections consist of on-trend luxury menswear and womenswear that cater to both explorative shoppers and fashion enthusiasts. Our brand focuses on 'transcending borders', appealing to a mixture of style that are luxurious yet contemporary, such as Lardini and Gabriele Pasini which are available only at our store in Singapore.



ATSUSHI SAITO
MANAGER DIRECTOR



SADAHITO SHIGENO
GENERAL MANAGER

SECTOR
FASHION AND TEXTILE

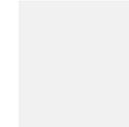
DECORA A&C Pte Ltd



Decora A&C Pte Ltd supplies decorative paint material and genuine lime plasters (made in Italy) in South East Asia and USA.



LUIGI SPARACELLO
DIRECTOR



LINDA ANG
SENIOR PROJECT
DEVELOPMENT

SECTOR
FURNITURE AND HOME APPLIANCES

DENTONS RODYK & DAVIDSON LLP



Trusted since 1861, **Dentons Rodyk & Davidson LLP** is one of Singapore's largest and oldest law firms with a team of around 200 lawyers in Singapore offering clients a full suite of legal services necessary to do business locally and globally.



MARK SEAH
SENIOR PARTNER



LOH KIA MENG
CHIEF OPERATING OFFICER & SENIOR PARTNER

SECTOR
LEGAL AND ACCOUNTING FIRMS

dMTV Global Pte Ltd



dMTV is the brand of the international legal and tax advisory firm **dMTV Global**, based in Singapore, founded by Federico Vasoli, and of its subsidiary **dMTV Europe**, based in Malta, as well as its representative offices in Vietnam and Dubai.



FEDERICO VASOLI
MANAGING PARTNER



GIACOMO MERELLO
DIRECTOR

dMTV offers legal, corporate and tax services and advisory to companies, funds and private clients, and co-operates with de Masi Taddei Vasoli, an Italian law firm that inherits a three-century old family tradition in the legal profession and almost two decades of exposure to the Asia-Pacific jurisdictions, namely China and Vietnam.

Our assistance covers both complex and routine operations, such as:

- Mergers and acquisitions;
- Corporate governance;
- Trusts and inheritances;
- Immigration;
- International tax and structure planning;
- Legal assistance on Fintech, distributed ledger technologies ("DLTs", blockchain), digital tokens (virtual financial assets, – "VFAs" – , cryptocurrencies) and smart contracts;
- Contracts drafting and reviewing;
- Legal and tax opinions;
- Companies and funds incorporations and operations and ancillary services.

SECTOR
LEGAL AND ACCOUNTING FIRMS

Our clients include manufacturing companies, tech start-ups, investment and real-estate funds, management companies, family businesses and high net worth individuals.

EIGHTSTONE OCLANER Pte Ltd



Established in 2009, **Eightstone Oclaner** is a Singapore-based wealth management firm. We offer comprehensive and independent solutions to high-net-worth individuals, families and institutions. Services include managed accounts, a full suite of investment funds and family office services.

Our Family Office division provides a centralised solution addressing the financial, administrative and lifestyle needs of ultra-high net worth families. Eightstone Oclaner holds the Capital Markets Licence (CMS) for fund management issued by the Monetary Authority of Singapore under the Securities and Futures Act.

We offer tailored solutions guided by long-term thinking, alignment, expertise and dedication as our core principles. Our edge is our long-term, partnership approach and unwavering commitment to integrity.



CHIARA BARTOLETTI
CHIEF OPERATING
OFFICER



CYRIL MALAPERT
CHIEF EXECUTIVE
OFFICER

SECTOR
FINANCE

ERGO: TRAVEL Pte Ltd



Specialist travel consultancy providing custom travel solutions and specially-organised tours to Italy for individuals and small groups. Also provides inbound travel services for English- and Italian-speaking clientele visiting Singapore and Southeast Asia.

Official Singapore representative of Trenitalia.

Official Singapore representative for VOX Wireless Communications Systems. www.voxtours.com

Ergo: Travel serves the English-speaking market from around the world, and since its founding in 2009 has had clients not only from Singapore and Southeast Asia, but also from the UK, Oceania, USA and Canada, South Africa, Turkey and even amongst Italians themselves, the majority of whom have returned several times to join our many tours.

We provide our clients with an experience far beyond the usual tourist sights so that they can enjoy the huge variety of local cultures of the country, from visiting less travelled areas to understanding the daily lives of the locals. Our tours in spring and autumn focus on individual regions such as Piedmont, Veneto and Sicily, changing every year, and we always include activities and visits to places which other tour operators will never be able to include, such as visits to private homes and locations not normally accessible to the public. At the same time, we follow the principles of Responsible Tourism and seek to collaborate directly with only individual professionals, small businesses or cooperatives with the aim to contribute towards the local economy.

For more information please visit
www.ergo-travel.com



HUANG EU CHAI
DIRECTOR

SECTOR
TRAVEL

ETERE Pte Ltd



Etere was established in 1987 and it is amongst the world-wide leaders in Media Asset Management (MAM) and channel-in-a-box software solutions. Etere Ecosystem framework of scalable solutions is used by media enterprises across the end-to-end workflow. Etere Ecosystem modular software including Media Asset Management (MAM), Airsales, Ad Insertion, Playout Automation, Broadcast Management System, HSM Archive, Nunzio Newsroom, Radio Automation, Video Editor, Broadcast Management System, Broadcast video over IP, IP Multi-viewer and Live Censorship are built with an innovative architecture, offering the best flexibility and reliability in the market. **Etere** is headquartered in Singapore, with a dedicated 24/7 worldwide support centre.



FABIO GATTARI
DIRECTOR



MARGARYTA MITSNEY
CHIEF FINANCIAL
OFFICER

SECTOR

INFORMATION TECHNOLOGY

FLORIM



Inspired by an innate passion for beauty and design, **Florim** has been producing porcelain surfaces to meet all the needs of the construction, architecture and interior design sectors for almost 60 years. Headed by Claudio Lucchese, son of its founder Giovanni Lucchese, the company has a past firmly rooted in the ceramics district at Sassuolo (Modena) and a present as an international industry trendsetter. Today, the Group employs **1,400 people** worldwide and generates **turnover of more than 400 million Euro**. Famed for its quality, expertise and cutting-edge technology and design, it is known on the market through its high-end Italian brands (Floor Gres, Rex, CEDIT – Ceramiche d'Italia, Casa dolce casa – Casamood, Cerim and **FLORIM** stone) and Milestone, the brand manufactured in the USA for the North American market. With state-of-the-art production plants, distribution companies and partnerships in Europe, America and Asia and a number of flagship stores and single-brand showrooms, the company is well positioned in the world's top design districts. Its strategy focused on quality, innovation and sustainability combines with the creative drive and passion of its human resources to transform the value known as "made in Italy" into "**made in Florim**".



GIOVANNI GROSSI
DIRECTOR



ADRIANA MASI
ASIA PACIFIC SALES
DIRECTOR



VALERIA CRIVELLARI
FLAGSHIP STORE
MANAGER

SECTOR

FLOOR AND WALL COVERINGS

GIACOMO RESTAURANT Pte Ltd



Giacomo Restaurants Pte Ltd has been founded in 2007 and operate with two outlets:

OTTO Ristorante & Bar

OTTO Ristorante is offering contemporary Italian cuisine alongside traditional Italian hospitality. **OTTO** serves up an intimate dining experience in a warm yet elegant setting. With a stylish black and white facade, **OTTO** comprises a cosy indoor dining area, a breezy alfresco lounge, and a bar for intimate drinks.

Using only premium ingredients and serving delectable cuisine with finesse and style, **OTTO Ristorante** evokes the very essence of Italian gastronomy. Diners can look forward to savouring the best of authentic Italian flavours, customised every day for a unique dining experience. At **OTTO Ristorante**, experience only the best quality of food, the highest standard of service and the cosiest ambience.

2it & drink

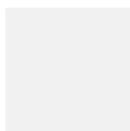
Situated at Valley Point along River Valley Road, **2it&drink** offers a family friendly dining experience away from the hustle and bustle of the city.

Serving up authentic Italian cuisine made with the freshest produce and highest quality ingredients, **2it&drink** is the quintessential Italian restaurant that offers something for everyone.

2it&drink offers a family-friendly environment and dishes that appeal to anyone craving some delicious Italian fare. With a menu that includes many familiar favourites, as well as more traditional dishes, diners have a myriad to explore, sample and enjoy!



CARLO PASSINO
MANAGING DIRECTOR



PAOLO ZANIN
OPERATION MANAGER

SECTOR
RESTAURANT

GIORGETTI Asia Pte Ltd



Research of perfection, passion for details, aesthetical innovation and made in Italy are the historical prerogatives of **Giorgetti**, founded in Meda, Brianza, in 1898.

The company has always distinguished itself on the design furniture scene not only for the high quality of its raw materials but also for the manual skill that has not been lost over time, integrated with 4.0 craftsmanship.

Giorgetti style is characterized by its exclusivity and atypical uniqueness thanks to a shared ideal that both the company and the designers fully embrace that is to create "timeless" objects which never go out of fashion. Every new piece contributes towards defining a space, becoming part of a complex, harmonious and extraordinary whole.



FABRIZIO MONACHESI
MANAGING DIRECTOR,
ASIA PACIFIC SALES
DIRECTOR



ANDREW TAN
APAC CONTRACT
MANAGER

SECTOR
FURNITURE AND HOME APPLIANCES

HC CONSULTANCY SERVICES Pte Ltd



HC Consultancy (HCCS) is a leading Specialist Corporate Services & Corporate Legal Advisory group. It is also a part of the MC group of companies, one of Singapore's top four corporate secretarial firms.



HELEN CAMPOS
FOUNDER

HCCS was founded and established in 2008 by Helen Campos, who brings with her over 20 years of experience as a trusted lawyer and chartered secretary in leading organisations such as Deloitte, WhittersKhattarwong and the Lee Kuan Yew scholarship fund. She also has years of experience in setting up, serving and administering diverse local, multinational and offshore businesses.

HC Consultancy can offer you a rare combination of company registration, legal, business advisory, accounting and tax services to provide a total solution for entrepreneurs and business houses.

It is our mission, and pleasure, to assist you through all stages of your business lifecycle.

SECTOR
BUSINESS SERVICES

HELU-TRANS (S) Pte Ltd



Helutrans is one of the leading international household goods removal & fine art logistics companies in Asia Pacific, with offices located in Singapore, Hong Kong, Beijing, Shanghai and Yogyakarta.

Since 1979, we have been providing distinctive and personalised moving services & fine arts logistics solutions to thousands of corporate, individual and families around the world.

Our success lies in our leverage on proven processes and world-class service standards to deliver quality and personalised services with pride.

We have attained the world's only quality certification geared for the moving industry – FIDI FAIM. We are also the only Singaporean member representing the prestigious ICEFAT organisation (International Convention of Exhibition & Fine Art Transporters).

Our commitment to quality and reliability has earned us the trust and faith of major corporate & government organisations, expatriate communities, foreign diplomat agencies, as well as industry partners around the world.

Helutrans services include:

- International & domestic Household goods & personal effects removal & storage service
- International & domestic fine arts logistics service
- Art Installation
- Art storage
- Art conservation
- Special projects solutions



RONNIE HENG
SENIOR MANAGER
HOUSEHOLD GOODS
DIVISION



ANDRE KOEHLMANN
SALES CONSULTANT
HOUSEHOLD GOODS
DIVISION

SECTOR
SHIPPING/FREIGHT FORWARDING/
TRANSPORTATION

HK DOSHI ORTHOPAEDIC CENTER Pte Ltd



HK Doshi Orthopaedic Center provides a holistic approach and range of options in dealing with musculoskeletal issues of concern. Our vision is to Heal Orthopaedic Problems Effectively (HOPE) and the mission is to serve to your needs "With a Difference, for a Difference!"

The unique approach we take in manifesting the vision and the mission is based on three fundamental principles:

Early Diagnosis, Holistic Approach and Preventive Measures.



**DR HITENDRA K.
DOSHI**
DIRECTOR
ORTHOPAEDIC
SPECIALIST

SECTOR
HEALTH CARE

ILLIDO Pte Ltd



The **iLido** Group is a collection of unique and critically-acclaimed restaurants and bars founded by renowned Italian restaurateur-chef Beppe De Vito in 2006. With the ultimate mission to elevate the Italian dining scene in Singapore, the Group is led by a team of passionate and dedicated hospitality experts who work towards the principle of delivering the highest quality of dining experiences true to the company's Italian identity. From casual to fine, classic to contemporary, its impressive variety of successful dining concepts includes the majestic sky lounge Aura at National Gallery, chic social spot Amò, one-Michelin-star private kitchen Braci, elegant Italian restaurant Art and rooftop oyster bar Southbridge.

For more information about iLido Pte Ltd, please visit www.il-lido.com



GIUSEPPE DE VITO
DIRECTOR

SECTOR
RESTAURANT

INSITOR PARTNERS Pte Ltd



Insitor invests venture capital funding to provide financing to impact focused companies in emerging and frontier markets, including India, Pakistan, Myanmar & Cambodia.

Insitor supports early stage companies that have the potential to improve the living standards of low-income communities. **Insitor** invests across sectors such as financial inclusion, education and livelihood enhancement, healthcare and water and sanitation with the rigor and discipline of a for-profit venture capital fund. **Insitor** has the objective of maximizing social impact, while providing patient and responsible financial returns.



MICAELA RATINI
CEO



SERTAC YELTEKIN
CHIEF OPERATING
OFFICER

SECTOR
FINANCE

INTERINVEST Asia 2000 Pte Ltd



The Company proposes itself as a bridge between Europe and Asia to solve clients' issues. Its expertise covers International Business Development, Leadership and Management Support, Sales and Marketing. Its clients are both corporations and banks.

Established to support the internationalisation of the Italian and European Medium Enterprises into Asia, the Company relies on a network of distinctive relationships with primary professionals and international consulting companies that add a genuine competitive advantage when value creation requires proven methodologies, effective project management and "open door" contacts. Core business is associated with all issues relevant to "both-way" foreign direct investments between Italy and Asia, main philosophy is the immediate creation of value, main focus is on action rather than analysis.



**GIORGIO MARIA
ROSICA**
EXECUTIVE DIRECTOR



MAYUMI KOYANAGI
DIRECTOR

SECTOR
BUSINESS SERVICES

INTERLINGUAE Srl



Interlinguae is a company providing translations to and from all European and Asiatic languages and language courses.

QUALITY: ISO 9001:2015 – ISO 17100:2015 (provision of translation services) – UNI 10574:2007 (provision of interpreting services) – ISO 9001:2015, settore EA: 35 – 37 (design and provision of language courses).

We provide technical, medical, scientific, legal, financial and marketing translations.

Interlinguae online language courses are available in English, French, German, Spanish, Chinese and Italian as a second language.

Technical translations

Operating Instructions, Instruction Manuals, User and Maintenance Manuals, Technical Booklets, Spare Parts Catalogues, Technical Data Sheets, Software, Product Catalogues, Quality System documentation

Medical and scientific translations

Articles for scientific journals, Medical reports, Medical Texts Chemical & Pharmaceutical Texts including Product Information Leaflets Medical and Electro-Medical Equipment Manuals.

Legal translations

Contracts, Judgements, Powers of Attorney, Legal Acts and Notarial Deeds, Documentation for Tenders, Patents.

Financial translations

Annual Reports, Financial Statements, Banking Documents, Insurance contracts

Marketing translations

Offers, Company Profiles, Press Releases, Flyers, Catalogues, Brochures, Websites, E-commerce, Social Networks, News & Newsletter. Language courses with our live, online, native teachers: Italian as a second language, Business English, German, French, Spanish.



ELENA CORDANI
CHIEF EXECUTIVE
OFFICER



**FRANCESCA
CANTALICIO**
SALES MANAGER

SECTOR

TRANSLATION AND LANGUAGE SERVICES

INTERUNION (SEA) Pte Ltd



International business, local mind.

Interunion is an International Logistics Provider and a South East Asia leader for all array of shipping services, with the headquarter in Singapore and own offices throughout all the APAC region.

Italian's heart, European's spirit and local mindset with tailored services and solutions allow us to be the perfect fit for your every logistics need.

Besides South East Asia & Europe, we work with an extensive network of offices and agents worldwide who enables us to handle any destination your cargo must reach.

Please contact us now to experience the personal touch:
interunion@inter-union.com



BRUNO LIOTTA
MANAGING DIRECTOR



MATTEO BONETTO
BRANCH MANAGER

SECTOR

TRANSPORTATION

ITALCO (Far East) Pte Ltd



ITALCO (Italian Lubricants Company), established in 2010, is the manufacturer of *essenza* lubricants, a wide range of engine, gear box and differentials oils, wheel bearing greases, brake and power steering fluids for the lubrication of passenger cars, SUV, motorbikes, trucks, commercial vehicles and tractors as well as hydraulic, turbine, compressor and other oils for industrial and other commercial equipment lubrication.

ITALCO is also the manufacturer of an *essenza* range of top tier synthetic lubricants, successfully used in various racing activities in particular moto cross and road racing where our team qualified 1st Superstock and 2nd Superbike respectively in MSBK 2017 and 2018 seasons. For the second successive year, *essenza* lubricants are the oils used by Ducati Philippines racing team contesting in the 2020 ARRC Superbike championship and in rally racing in Italy.

ITALCO and *Essenza* lubricants have grown to become recognized as reliable and ethical brands with immense focus on quality and customer care; ITALCO was awarded by the ICCS Italian Chamber of Commerce as best Italian SME in Singapore in 2013.

Essenza lubricants are manufactured in Italy, Holland and Singapore and distributed in various countries worldwide by a network of authorized distributors which is continually developing in many countries in all continents.



PAOLO CECAMORE
MANAGING DIRECTOR



STEFANO ANGELOCOLA
DIRECTOR

SECTOR
ENERGY



ITALPROGRAM Far East Pte Ltd



Trading of construction material and equipment, turn-key plants for the production of tiles.



FEDERICO AVOGADRO DI VIGLIANO
CHAIRMAN



SIMONE AVOGADRO DI VIGLIANO
REGIONAL MARKETING EXECUTIVE

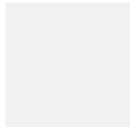
SECTOR
MECHANICAL AND INDUSTRIAL /
ENGINEERING

JENKAR FREIGHT SERVICES Pte Ltd



Established in 1996, 100% owned by Henry Lim (Singaporean).

Handling total logistics worldwide, internationally co-operating with Italian agent for more than 15 years.



HENRY LIM
DIRECTOR

SECTOR
SHIPPING AND LOGISTICS

JUPITER 57



From humble beginnings to the present day...

JUPITER 57 was established in 2004 as an Import & Distribution Company of Italian Confectioneries, with the main objective of promoting the traditional methods and recipes of historic & artisan Italian brands.

JUPITER 57 now distributes a range of artisan brands and is known for producing handmade, elegantly & skillfully wrapped gift hampers which represent the sweetness & warmth of a bygone era; especially during the Holiday Seasons.

Over the years **JUPITER 57** has extended its product categories beyond confectioneries into other food delicacies such as Extra Virgin Olive Oil, savory treats, artisan pasta, wines/liqueurs and premium Italian soft drinks.



GIUSEPPINA PRAVATO
FOUNDER/DIRECTOR



JAHAN REZAI
SALES/MARKETING

SECTOR
FOOD AND BEVERAGE

LIMONCELLO Pte Ltd



More than 20 years experience in F&B business in Singapore sponsoring the best Italian product and flaire.



FABIO IANNONE
DIRECTOR



ALESSIO FRAQUELLI
GENERAL MANAGER

SECTOR

RESTAURANT

METASENSING AP Pte Ltd



MetaSensing is an Italian-Dutch high-tech SME offering advanced Radar Solutions and Electronic Warfare solutions. It was founded within the European Space Agency (ESA) Business Incubation Centre to develop the first commercial very high-resolution airborne Synthetic Aperture Radar (SAR).

It is one of the few companies in the world which offers COTS and customized complete radar solutions for commercial, governmental, and research clients both in the Defense and Civilian sectors.

MetaSensing provides advanced airborne, spaceborne and ground-based sensors and services for surveillance, intelligence, mapping, imaging, and monitoring applications.

MetaSensing brings to the Asia Pacific region its product portfolio and know-how with a focus on advanced airborne and spaceborne technology solutions related to Synthetic Aperture Radar (SAR) and Electronic Warfare (EW).

Currently, **MetaSensing** has offices in Italy, Netherlands, Singapore and South Korea.



SIMONE PLACIDI
MANAGING DIRECTOR

SECTOR

DEFENSE AND AEROSPACE /
ENGINEERING

MILANO VENTURES Pte Ltd



Nestled in the iconic Victoria Theatre & Concert Hall, **Sinfonia Ristorante** strives to deliver a fine dining experience that is accessible for all gourmands. **Sinfonia Ristorante** seeks to be the home where eating is always a pleasure, with quality seasonal ingredients as the basis of good cuisine. Indulge in a multi-sensorial dining experience within the majestic space, adorned with elegant decor, impressive high ceilings and Corinthian columns.



FOO JIAN JIAN JEAN
DIRECTOR

SECTOR
RESTAURANT

MINDFUL WEALTH Pte Ltd



A new business name and logo to reflect our business philosophy, which has always been open and attentive to “the value of your future”, merging our expertise in Swiss wealth management with an innovative approach to tailor-make solutions and social awareness. Such change responds to an even higher commitment to our mission, which is to offer you the best dedicated service and personalized investment solutions.



FEDERICO LO CONTE
DIRECTOR



MARCO FRANGI
CEO

SECTOR
FINANCE

NEW VALUE GROUP Pte Ltd



New Value Group is a Global Partner for Excellence Achievement.

NV Group mission is to provide a 360° Turn-Key Solutions for Performances Enhancement.

NV Group has developed “taylor-made” WCM / Lean Programmes targeted to be as much effective as possible in different type of Industries, such as Appliances, Medical Devices, Car Components, Food & Beverage, Fashion, Machinery Makers.

NV Group is Lean Partner for some important Multinational Companies supporting team on a global level on the application of their systematic Lean Programme (or Corporate Manufacturing System).

NV Group provides integrated solutions to combine Lean and Industry 4.0 transformations and develops Innovative Concept for Automation and Digital applications.



GIANLUCA ANGUZZA
LEGAL
REPRESENTATIVE

SECTOR
BUSINESS SERVICES

ORCHARD TURN RETAIL INVESTMENT Pte Ltd



Orchard Turn Developments Pte Ltd is the manager of **ION Orchard**, a prime retail landmark project located at the gateway of Orchard Road in Singapore. Jointly owned by CapitaLand and Sun Hung Kai Properties, the iconic development is strategically situated above the Orchard Mass Rapid Transit (MRT) station and enjoys underground connectivity to nearby buildings, including via ION Orchard Link, a 35-metre walkway providing seamless access to pedestrians coming from Scotts Road and Orchard Road. With over 640,000 square feet of nett lettable retail space and over 300 shops spread across eight floors, **ION Orchard** features a collection of global flagship and concept stores of both established and new-to-market brands, covering the spectrum of fashion, lifestyle, entertainment and F&B.

www.ionorchard.com



YEO MUI HONG
CHIEF EXECUTIVE
OFFICER



IRENE TAN
HEAD OF MARKETING &
COMMUNICATIONS

SECTOR
RETAIL

OSO RISTORANTE Pte Ltd



OSO Ristorante Pte Ltd, a contemporary fine Italian restaurant.

Established in 2004 by two long time friends, Diego Chiarini & Stephane Colleoni. Located on the top floor of Oasia Hotel Downtown, an iconic award winning hotel, OSO features Italian cuisine from across the regions of Italy.



DIEGO CHIARINI
DIRECTOR



STEPHANE COLLEONI
DIRECTOR

SECTOR
RESTAURANT

PFC (Singapore) Pte Ltd



PFC (Singapore) Pte Ltd supports international clients in the areas of company formation, management, accounting and taxation. Our founder, Mr Pietro Carezza has more than 25 years in providing taxation and financial advises to corporates and individuals in Dubai, Hanoi, London, Lugano, Manila, Miami, and Singapore. Members of our teams are fluent in Italian, English, Mandarin, Cantonese and Tagalog. Our teams are dedicated to understand our clients' objectives and we aim to provide a simple business model or process of doing business in Singapore.

Our services include:

- Incorporation of companies
- Registered office
- Provision of resident directors
- Provision of nominee shareholders
- Company secretary
- Opening of bank accounts
- Administrative services
- Bookkeeping
- Accounting
- Taxation
- Employment pass and work permit
- Payroll services



VERONICA EGIDI
MANAGER



SIMON TAY
CORPORATE
SECRETARY

SECTOR
LEGAL AND ACCOUNTING FIRMS

PKM CONSULTANTS Pte Ltd



PKM Consultants Pte Ltd provides specialized consultancy services to European Defence Industries for their business in South East Asia and the Far East. In addition, **PKM** has a well developed network within Asia to source for materials and semi-finished products for defence related requirements.

PKM's Italian Principals include:

- INTERMARINE S.p.A
- RWM ITALIA S.p.A
- MES S.p.A
- EUROCONTROL S.p.A
- MUGNAIONI S.r.l.

PKM Consultants was established in 1984 in Hong Kong and registered in Singapore in 1991 to provide consultancy services in the defence industry. Besides the Italian companies, **PKM** works with German, Swiss and French companies.



PETER K. MAIER
MANAGING DIRECTOR



ROGER WONG
BUSINESS
DEVELOPMENT
MANAGER

SECTOR
BUSINESS SERVICES

POSSESSIO Singapore Pte Ltd



Possessio is a waste management company that is focused on developing and operating Internet-based products and services which make it easier for businesses and consumers to reduce, reuse, and recycle the used electronics and electronic waste they produce.



**PIERLUIGI
MANCINELLI**
CHIEF EXECUTIVE
OFFICER



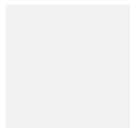
MELISSA ESGUERRA
HEAD OF
COMMUNICATIONS

SECTOR
INFORMATION TECHNOLOGY

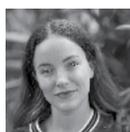
PUBLICO RISTORANTE



Publico Ristorante is a hip dining and drinks destination located on the banks of Robertson Quay, which offers a breezy al fresco aspect, with spacious green areas for friends and family to socialise. Representing the central core of Italian culture, the restaurant specialises in authentic Italian cuisine with a contemporary touch, a curated bar program featuring classic and modern cocktails & spritz, and an extensive wine list boasting over 100 Italian varieties as well as leading international labels.



**VALENTINA
BENEDETTI**
OPERATION MANAGER



MARIKA NIKOLAIDIS
CURATOR

SECTOR
RESTAURANT

RISTORANTE DA VALENTINO Pte Ltd



Profile of Executive Chef Valtulina Valentino

Valentino came to Singapore in October 1997 and worked in a couple of restaurants in Singapore before starting his own, **Ristorante Da Valentino**, with his wife to fulfill his dream of running a restaurant together with his family.

About Ristorante Da Valentino

With the help of his wife and support from his family, Valentino opened his very own restaurant in July 2005. Located in the residential area of Rifle Range Road, it was a cozy 45-seater restaurant furnished very much like an Italian home.

The restaurant relocated to The Grandstand, which is the former the Turf City, and it can now seat 120 people. Despite the bigger capacity, the restaurant manages to maintain its Italian ambience and continues to take pride in serving authentic food from Valentino's hometown, Milan. The restaurant also serves seasonal dishes just like restaurants in Italy, usually in small quantities, and serves them the day that they arrive in Singapore so that customers could enjoy the freshness of the seasonal dishes.

Valentino's Cooking Philosophy

Valentino believes strongly in serving authentic Italian food. He would go back to Italy every year not only to remain connected with authentic Italian food but also to source for interesting raw materials and create new dishes for his customers.



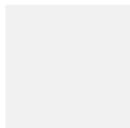
**VALENTINO
VALTULINA**
DIRECTOR

SECTOR
RESTAURANT

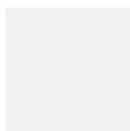
RISTORANTE PIETRASANTA Pte Ltd



Ristorante Pietrasanta is a dining outlet which embraces the concept of a Family Restaurant in Tuscany Style. Our focus is to delight every customer with an authentic Tuscan dining experience. Open daily for lunch and dinner, except for Tuesdays, the restaurant serves fresh, simple, delicious Italian food, complemented by a great glass of wine. Served in a comfortable and home-like Italian environment, the restaurant is an ideal getaway from the hustle and bustle of city life, especially for those who want to relax and chill out in a cosy place. Culture and gastronomy have always been in the heart of the family which hails from the artistic town of Pietrasanta in Tuscany. One can enjoy the homely Italian style of cooking by our Chef Loris and the list of comprehensive Italian wines specially selected by our Operations Manager, Giuseppe. The Tuscan brothers strongly believe that their passion for flavours, creativity and tradition are important elements of every **Pietrasanta**'s meal. Their determination and perseverance to bring comfortable home dining to the people is the key factor that attracts the regulars to return to the restaurant.



LORIS MASSIMINI
DIRECTOR



NICCOLO BERTOLINI
DIRECTOR

SECTOR
RESTAURANT

SACCO Pte Ltd



SACCO has one focus: to create luxury blazers at half the price. The jacket patterns are made by a designer from Savile Row in London. The fabrics come from Biella and are crafted into jackets in Napoli, 100% made in Italy. Our unique design is to use a single layer of fabric, which is perfectly cut and made into a superlight blazer, with no need for a chest canvas nor shoulder pads. Completely unstructured and unlined, **SACCO** is the finest soft jacket. The brand launched in 2017 and the collection of men's blazers in a range of 20 colors is available at retailers in Singapore and Japan, as well as worldwide via the **SACCO** eShop and The Rake magazine e-commerce platform.



ALEXANDER HASCHER
DIRECTOR

SECTOR
FASHION AND TEXTILE

SCE PROJECT Asia Pte Ltd



SCE PROJECT is an architecture and engineering practice based in Milan and founded in April 2001 by Fabrizio Bozzi, Stefano De Cerchio and Manuela Fantini.

SCE PROJECT integration of multidisciplinary services are conceived to meet the highest standards of efficiency in architecture and engineering design.

SCE PROJECT is the ideal choice for those who are looking for a reliable and efficient partner with a staggering track record of over 600 projects completed globally.

SCE PROJECT is a made up by a team of more than 140 professionals, including engineers, architects that design new facilities as well with specialists in Heritage buildings. With offices in Rome, Milan, Los Angeles, Singapore and HCMC our team can delivery multidisciplinary services for each phase of the projects, from concept to construction.



LUIGI CAMPANALE
CEO

SECTOR
CONSTRUCTION AND INFRASTRUCTURE

SET IN BLUE Pte Ltd



S.I.B. Consulting provides clients with Management and Business Advisory Services.

We have been operating since 1999 assisting companies to establish themselves in Singapore and in the countries of South East Asia.

We assist our clients with company's incorporation, bookkeeping, accounting, payrolls and human resources. We advise and assist our clients to apply for tax incentives on investments as well with other applicable incentives.

In addition, we are specialized in Turn Around Management, Project Implementation and Supervision, Sourcing, Procurement and Relocation Services.



ROBERTO FABBRI
DIRECTOR



ROSEZITA AWANG
DIRECTOR

SECTOR
BUSINESS SERVICES

SGMC CAPITAL Pte Ltd



SGMC CAPITAL provides tailored wealth and asset management services. **SGMC CAPITAL** offers portfolio management and advice across asset classes and sectors to investors who are looking for a professional, trustworthy and performing partner to help them achieve their ambitious goals.



**MASSIMILIANO
BONDURRI**
CEO & FOUNDER



RUCHDI HAJJAR
PARTNER

SECTOR
FINANCE

SHAFT PH CONSULTING Pte Ltd



Since inception, **SHAFT Ph Consulting** has been a 100% digital practice providing a wide range of management and accounting services to SMEs, Founders and Public Companies.

Our founding Partners have been CFOs for all their careers and have established the firm by placing excellence and quality at the center of everything we do. We assign to each of our clients a Senior Advisor acting CFO of the local subsidiaries, taking care of all their day to day finance, company secretary and tax matters.

Service provided:

- Tax Advisory
- Company Secretary
- Nominee Director
- Accounting and Bookkeeping
- HR, Payroll and Visa Services
- Strategic consultancy
- Reporting and CFO for hire



**ANTONIO
SCARAMUZZINO**
DIRECTOR



PHILIPPE ROUSSET
DIRECTOR

SECTOR
LEGAL AND ACCOUNTING FIRMS

SICILIA MIA Pte Ltd



Since its establishment in 2006, **Sicilia Mia** Group of Restaurants proudly operates two dining concepts;

IO Italian Osteria aim to bring the smells, flavours and atmosphere of traditional Italian tavern back to life in modern-day. We want to spread the truthful Italian concept of conviviality, in order to rediscover a rich and important gourmet and the pleasure of spending time together. **IO** is not only a tavern open from breakfast to dinner, it is also a great place to find distinctive Italian delicacy items, food and beverages, mostly homemade.

In a very elegant and cosy ambience decorated with unique Italian artefacts, **Etna** serves authentic contemporary Italian cuisine with a Sicilian touch. The dishes at **Etna** command centre-stage in its explosion of colours and tastes, bringing you only the freshest food ingredients and a greater selection of quality Italian wines imported from Italy. Certified by the Italian Government, **Etna** is one of only a few authentic Italian restaurants in Singapore to be awarded a Gold Seal award for its Italian hospitality.



GIANLUCA IMPEMBA
MANAGING DIRECTOR /
PARTNER



ANNA BORRASI
GROUP EXECUTIVE
CHEF /
PARTNER

SINAPSE Pte Ltd



We provide assistance to Italian small or medium sized enterprises which require development of their business in ASEAN area through our strong network and our solid past experiences in Singapore.



MARCO RAPINI
MANAGING DIRECTOR



MARCO BOGHI
DIRECTOR



SECTOR
RESTAURANT



SECTOR
BUSINESS SERVICES

SOFT MOVEMENT ACCORDING TO THEKKEKARA Pte Ltd



Natural vertebral column treatment, sciatica remedies and back pain relief by **Soft Movement according to Thekkekara**.

Soft Movement According to Thekkekara is a natural treatment applied to give relief from vertebral column pain, backache and herniated disc.

The human body is a perfect machine, every element has a specific function of its own and everything has to work perfectly to guarantee health and wellness.

The aim of **Soft Movement According to Thekkekara** is to take care of the vertebral column and to keep the back in good health.



PREDIP THEKKEKARA
DIRECTOR



ANNIE THEKKEKARA
DIRECTOR

SECTOR
HEALTH CARE

SOILMEC Singapore Pte Ltd



SOILMEC is part of Trevi Finanziaria Industriale, an International Group leader in the ground engineering industry.

SOILMEC history began on March 8, 1969 in Cesena, Italy. Since then, **SOILMEC** have been developing new ideas and products that have transformed the field of machinery for foundation engineering. From the first mechanical rig RT-3 to the newest cutter SC-135 Tiger, **SOILMEC** work to provide its clients not only with reliable, versatile products, but with the technical and technological support they need to find the right solution to their increasingly complex and challenging geotechnical and project matters.

Today **SOILMEC** has 12 subsidiary companies, 45 distribution and 6 operational centres employing more than 1300 people around the world. Thanks to a constantly upgraded and broadening range of products and a greatly increased production capability, the company has produced more than 5000 rigs sold all over the world.

Established in 2014, **SOILMEC Singapore Pte Ltd** has replaced the renowned **SOILMEC Far East** for the sales/rental of foundation equipment and spare parts in the whole South-East Asia.

The company also acts as a spare parts hub for the Far-East/Pacific area and as a service/repair centre for Singapore and South-East Asia. Customers can rely on the professional skills of our sales, service and admin staff by ensuring that all enquiries are met in the shortest and most professional way.



FABRIZIO BONDI
MANAGING DIRECTOR



MICHELE POLETTI
FINANCE DIRECTOR

SECTOR
CONSTRUCTION AND INFRASTRUCTURE

TEXERE ADVISORS Pte Ltd



Since 2013, we assist companies in driving a sustainable retail expansion in strategic markets. Our extensive experience in lifestyle consumer goods and fashion allows us to operate as an extension of your own management, delivering tailor-made solutions and establishing enduring partnerships.

Whether you already have an international presence and looking into further increasing your reach, or just started considering expanding your business elsewhere, we can support you in strategising your retail expansion and increase your return on investment.

Our international network and valuable years of experience allow us to quickly assess your brand and develop a tailored and sustainable plan.

Among our past and current clients are prestigious brands of the design industry such as Frette, EMU, Cappellini, Moroso, Vitra, Potocco, Studio Italia Design, La Cividina, and Roy Roger's, Fabiana Filippi, Boglioli, 120% lino, from the fashion and accessories industry.



ANDREA BONARDI
MANAGING PARTNER



MATTY CHOW
PARTNER

SECTOR
BUSINESS SERVICES

THE CAPITOL KEMPINSKI HOTEL SINGAPORE



Located in the charming civic and cultural district, the iconic Capitol Building and Stamford House have been restored to unveil as The Capitol Kempinski Hotel Singapore.

Conveniently accessible and culturally connected, the hotel sits at the heart of Singapore's vibrant downtown area and is within walking distance to key attractions, including the National Gallery Singapore, Singapore Art Museum and the Esplanade – Theatres on the Bay.

A quintessential masterpiece of beautifully conserved architecture uplifted with a modern touch and bespoke hospitality, this exclusive retreat promises luxury at its finest.

Timeless yet contemporary, the property showcases 155 guest rooms and suites, a lobby lounge, an outdoor saltwater relaxation pool, a fitness centre and Spa, an exclusive event space, as well as a bespoke bar and a signature restaurant led by a Michelin-starred chef.

The discovery continues with unparalleled shopping and dining experiences within footsteps at the connected Capitol Piazza, and the direct access to the legendary Capitol Theatre, for hosting celebratory galas and extraordinary gatherings of today.



HELEN LEE
ASSISTANT DIRECTOR
OF SALES &
MARKETING

SECTOR
HOTELS

THE EXECUTIVE HOME STORE Pte Ltd (XZQT)



Furniture & Furnishing & Lifestyle Retailer.
Importer of Italian Furniture.



LIM CHEE HWEE
CEO



TAN LAY HOON
GENERAL MANAGER

SECTOR

FURNITURE AND HOME APPLIANCES

VISIONNAIRE Pte Ltd



VISIONNAIRE is a **CREATIVE EVENT & EXPERIENCE MARKETING AGENCY**, we work together with our clients to bring brands to life through immersive events and experiences that drive brand affinity, shift perceptions and establish deeper relationships between our clients and their customers.

For more than a decade, **VISIONNAIRE** has been entrusted with the ideation, design, production and organisation of unique iconic events where creativity, emotions take centre stage.



DAVID DESBORDES
MANAGING DIRECTOR



ALEXANDRE SOKOLOVITCH
BUSINESS
DEVELOPMENT
DIRECTOR

SECTOR

EVENTS AND COMMUNICATION

WATERFALL RISTORANTE ITALIANO

The freshest seafood and homemade pastas are what to expect at **Waterfall Ristorante Italiano**. The restaurant is situated in the Garden wing with interiors designed like a home.



ANDREANO CARBOTTI
RESTAURANT AND BAR
MANAGER

SECTOR
RESTAURANT

WEB STRUCTURES Pte Ltd



Web Structures is an internationally-acclaimed civil, structural and geotechnical engineering consultancy delivering high quality solutions across the globe. Employing diverse talent from the UK, Europe and Asia, **Web Structures** provides worldwide design consultancy at the highest end of the international spectrum. With offices in Singapore, Malaysia, Shanghai, London and Indonesia, the civil, structural and geotechnical practice also offers specialist design services in related engineering fields. With over 600 projects in 28 countries since 1996, the practice has worked with the world's most renowned architects, developers and consultants.



HOSSEIN REZAI
MANAGING DIRECTOR



GIOVANNI M. VIGANÒ
ASSOCIATE

SECTOR
CONSTRUCTION AND INFRASTRUCTURE

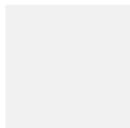
ZAFFERANO Italian Restaurant & Lounge



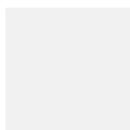
Crowning Ocean Financial Centre, 240m above the ground in the heart of the busy CBD, **Zafferano** is the highest rooftop Italian restaurant in Singapore. Offering a spectacular unobstructed view of Marina Bay Waterfront and an unforgettable taste of all-around Italian hospitality.

Expect a contemporary interpretation of traditional recipes from Head Chef Andrea de Paola, who uses prime produce sourced not only from Italy but from the rest of the world.

Coupled with a rooftop alfresco terrace lounge and warm personalized service, **Zafferano** is a vibrant all-occasion destination.



VADIM KOROB
OPERATIONS MANAGER



MARINA KOROB
MARKETING MANAGER

SECTOR
RESTAURANT

Individual Members

CONTENTS

by alphabetical order

ARIGONI ALEXANDRA.....	388
BADUFLE BENOIT.....	388
BASAPA CELESTE ANN.....	388
BOIDO RICCARDO.....	388
BORSETTI MIKE MICHELE.....	388
CALOSSO ALBERT.....	388
CATELLANI MAURO.....	388
CENTOLA SIMONE.....	389
CICERO ILARIA.....	389
COPPOTELLI TIZIANO.....	389
DE BERARDINIS PAOLO.....	389
DE MARIA DANIELE.....	389
FERACO ANTONIO.....	389
FERRARI DOMENICO.....	389
FINETTO LUCA.....	390
GADDA GABRIELE.....	390
GRIGNANI TEODORO.....	390
MAJOLO PIERO.....	390
MALINTOPPI LORETTA.....	390
MARTINELLI LAURA.....	390
MATTEUCCI GIANFRANCO.....	390
MISURALE PAOLO.....	391
PASQUETTI FRANCESCO.....	391
POZZI CARLO MAURIZIO.....	391
POZZI LUCA.....	391
RESMINI ANDREA.....	391
RICCARDI LORENZO.....	391
ROSSINI PAOLO.....	391
SABADINI GIUSEPPE.....	392
SAURINI PATRICK.....	392
SERRECCHIA ALAN.....	392
TONELLO LUCA.....	392
TUCCI MICHELE.....	392



ARIGONI ALEXANDRA



BADUFLE BENOIT



BASAPA CELESTE ANN



BOIDO RICCARDO



BORSETTI MIKE MICHELE



CALOSSO ALBERT



CATELLANI MAURO



CENTOLA SIMONE



CICERO ILARIA



COPPOTELLI TIZIANO



DE BERARDINIS PAOLO



DE MARIA DANIELE



FERACO ANTONIO



FERRARI DOMENICO



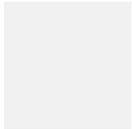
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GADDA GABRIELE



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MAJOLO PIERO



MALINTOPPI LORETTA



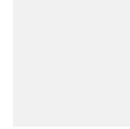
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MATTEUCCI GIANFRANCO



MISURALE PAOLO



PASQUETTI FRANCESCO



POZZI CARLO MAURIZIO



POZZI LUCA



RESMINI ANDREA



RICCARDI LORENZO



ROSSINI PAOLO



SABADINI GIUSEPPE



SAURINI PATRICK



SERRECCHIA ALAN



TONELLO LUCA



TUCCI MICHELE

Honorary Members



**H.E. AMBASSADOR
RAFFAELE LANGELLA**
AMBASSADOR OF ITALY
TO SINGAPORE



**H.E. AMBASSADOR
OW CHIO KIAT**
AMBASSADOR OF
SINGAPORE TO ITALY

Constitution of the Italian Chamber Of Commerce in Singapore / 2020



SECTION 1 - PREAMBLE

NAME

- 1.1 A non-profit association is established with the name of Italian Chamber of Commerce in Singapore, hereinafter referred to as the "ICCS". The ICCS is a member of Assocamerestero, the Association of Italian Chambers of Commerce Abroad and recognized by the Italian Government.
- 1.2 This Constitution is governed by and construed according to the laws of Singapore and is subject to the Societies Act (Chapter 311).

PLACE OF BUSINESS

- 1.3 The ICCS' place of business shall be at "160 Robinson Road #20-05 SBF Center Singapore 068914" or such other address as may subsequently be decided upon by the Board of Directors of the ICCS (the "Board") and approved by the Registrar of Societies. The ICCS shall carry out its activities only in places and premises which have the prior written approval from the relevant authorities, where necessary.

SECTION 2 - MISSION AND OBJECTIVES

- 2.1 The ICCS' mission is to develop, foster and strengthen bilateral business, economic, commercial and industrial relations between Singapore and Italy, their governments, institutions and companies by utilising all necessary and lawful means within its scope.
- 2.2 The objectives of the ICCS shall be the promotion of Italian business interests in Singapore and South East Asia, as well the support of Singaporean business interests in Italy. These objectives shall be pursued in collaboration and coordination with all concerned Italian and Singaporean institutions, in both countries, including, whenever of relevant interest, the office of the European Commission in Singapore and the EuroChambers in South East Asia.

SECTION 3 - MEMBERSHIP

- 3.1 Membership of the ICCS is open to all companies, institutions, associations, professionals and individuals engaged in developing economic activity connected to Singapore and/or Italy.

Membership is also open to companies, institutions, associations, professionals and individuals from any other countries who are interested in the mission of the ICCS.

- 3.2 Membership shall consist of the following categories:

- a. corporate members ("Corporate Members"), which shall be either multinational corporations ("MNCs") or small and medium companies ("SMEs"), institutions and associations. MNCs shall be representative offices, branches, subsidiaries or headquarters of companies with an international presence. SMEs shall be any company established and registered in Singapore by Italian or foreign entrepreneurs and any entities, without a head-quarter or holding company being based in Italy or in any other country. Each Corporate Member shall have one representative.
- b. individual members ("Individual Members") shall be any individuals or professionals engaged in any economic or cultural activity and who are interested in the mission of the ICCS.
- c. honorary members ("Honorary Members") shall be the Ambassador of Italy in Singapore, any Singaporean government institutions, or any individuals of Italian or Singaporean nationality who have excelled in the fields of science, art and culture and have contributed to mutual understanding between Singapore and Italy. There can be no more than five Honorary Members at any given time.

- 3.3 All Corporate Members, Individual Members and Honorary Members in good standing with

payment of membership fees (the "Members") shall have the following rights:

- a. To receive any information or publication or notice about any activity organised by the ICCS;
- b. To attend any event organised or supported by the ICCS;
- c. To require from the ICCS any kind of services offered by the ICCS;
- d. To ask to be admitted as special invitees to a meeting of the Board.

- 3.4 All Corporate Members with more than one (1) continuous year of good-standing membership of the ICCS, shall have: (i) petition rights to a general meeting of Members or to a meeting of the Board on any issue relevant to the ICCS' activities, proceedings or amendments to the Constitution; and (ii) voting rights at annual general meetings (the "AGMs") and extraordinary general meetings (the "EGMs") and to hold office. Corporate Members shall execute their voting rights through their respective nominated representatives (or their proxies).

- 3.5 All Individual Members with more than one (1) continuous year of good-standing membership of the ICCS, shall have: (i) petition rights to a general meeting of Members or to a meeting of the Board on any issue relevant to the ICCS' activities, proceedings or amendments to the Constitution; and (ii) voting rights at AGMs and EGMs and to hold office.

- 3.6 Honorary Members shall not have the right to vote or hold office.

- 3.7 Any person or business entity who wish to become a Member should submit its application to the Board in accordance with such procedure(s) as may be determined by the Board from time to time.
- 3.8 Subject to the fulfilment of the conditions of membership set out in Articles 3.1 and 3.2 above, membership may be approved by the Board. Payment of the necessary membership fees by the approved applicants shall constitute admission to membership.
- 3.9 Unless terminated pursuant to Article 3.10 below, a Member's membership shall be renewed every calendar year upon payment of the membership fees, or terminated by resignation of the relevant Member by giving to the ICCS three (3) months notice in writing and by paying all monies due to ICCS. The resignation letter shall be addressed to the Board and can be sent by e-mail or regular mail.
- 3.10 Membership may be terminated immediately by the ICCS in case of bankruptcy, conviction of criminal offences or any other act or omission which is detrimental to the interests of ICCS or compromises the good name and/or goodwill of the ICCS or in violation of this Constitution. The Board shall inform the concerned Member in writing of its decision to terminate his membership. The concerned Member may ask to be heard by the Board pursuant Article 3.3d to appeal the decision. Any Member whose membership has been terminated pursuant to this Article and whose appeal to the Board pursuant to the preceding sentence has been unsuccessful shall have the right to appeal to the Members at a general meeting within one month of notification of the termination. The

decision of the Members at the general meeting shall be final. Any Member who ceases to be a Member by virtue of this Article shall be liable to pay all arrears of membership fees due on the date of cessation of the Membership.

- 3.11 Membership shall also be terminated by the ICCS if the fees due by a Member are not settled within (i) one (1) week after the third written reminder sent by the ICCS to the relevant Member at the last address registered with the ICCS, or (ii) on 31st March of each year, whichever is earlier. The ICCS may suspend the rights and privileges of a Member in arrears until such arrears are made good.
- 3.12 Any cessation of membership does not entitle the Member to any claim or compensation whatsoever in respect of ICCS's funds or property of whatever nature no matter whether the cessation of membership has arisen from the Member's resignation or termination by ICCS.

SECTION 4 - ORGANS OF THE ICCS

- 4.1 The supreme authority of the ICCS is vested in a general meeting of the Members.
- 4.2 The organs of the ICCS are:
 - a. The Members in general meeting; and
 - b. The Board
- 4.3 The officers of the ICCS shall consist of the following:

- a. Up to ten (10) Directors, including the President, the Vice President and the Treasurer; and
- b. The Secretary General;

5.4 All decisions by the AGM shall be approved by a simple majority unless otherwise stated. In case of a draw, the Chairman of the AGM shall have a second or casting vote.

5.5 Written notice of the AGM shall be given to the Members at least fifteen days before the date of the AGM, and shall specify the date, time and venue of the General Meeting, as well its agenda. The notice of AGM may be sent by mail, e-mail or any other electronic form of transmission.

5.6 No business shall be transacted at any AGM unless a quorum is present. One-fourth of the Voting Members present, whether personally or by proxy, shall form a quorum. If a quorum is not present, the AGM shall be reconvened and will take place within thirty minutes after the scheduled commencement time set out in the notice of AGM, whereupon the Voting Members present shall be sufficient to form a quorum, but they shall have no power to amend any part of this Constitution.

5.7 Any instrument appointing a proxy to attend and vote on a Voting Member's behalf shall be in writing and submitted to the Secretary General at least one day before the AGM. A proxy shall only be another Voting Member. Each Member cannot receive more than three proxies.

5.8 Save for the election of the Board as provided in Section 6, voting at all AGMs shall be by a show of hands. However, should at least half (1/2) of the Voting Members request a vote by secret ballot by written notice delivered to the Board no later than one (1) week from the date of the relevant AGM, the vote shall be by secret ballot and every Voting Member submitting a valid ballot paper shall have

SECTION 5 - GENERAL MEETINGS

5.1 The AGM shall be held once a year, not later than 31st March of every year. The President shall be the Chairman of the AGM. In the absence of President, the Vice-President shall be the Chairman of the AGM. In the absence of both the President and the Vice-President, the longest serving Director of the Board shall be the Chairman of the AGM.

5.2 All general meetings other than an AGM shall be called Extraordinary General Meetings ("EGM"). One or more EGMs may be held if: (i) requested by at least one-fourth of the Members entitled to vote at a general meeting ("Voting Members") through a formal written petition given to ICCS ("EGM Request") or (ii) if convened by a Board resolution approved by two-third majority of the Board. An EGM shall be convened within two (2) months from receiving an EGM Request. All rules of proceedings as set out in Articles 5.4, 5.6, 5.7 and 5.8 applicable to an AGM shall also apply to EGMs.

- 5.3 The AGM shall be held to:
- a. Approve and pass the annual financial statements of the ICCS;
 - b. Discuss and approve the budget and programme of activities for the upcoming financial year;
 - c. Appoint the auditors and legal counsel;
 - d. Elect the Board and the President;

one vote. Voting Members can exercise voting rights at an AGM if he/it has no outstanding dues to the ICCS.

5.9 Except as otherwise provided in this Constitution or the applicable law, questions arising at any AGM shall be determined by a simple majority of votes.

5.10 Minutes of the AGM shall be circulated to the Members immediately after the AGM by the Secretary General and shall be approved at the next AGM.

SECTION 6 - THE BOARD OF DIRECTORS

ELECTION

6.1 Subject to the provisions of the Constitution, the ICCS' business shall be managed by the Board, elected by the Voting Members.

6.2 The Board shall comprise ten Directors, eight of which shall be elected from the Proposed List of Board Members (as defined below), and two of which shall be elected individually ("Independent Directors").

6.3 Any Voting Member is entitled to submit a list of eight candidates ("Proposed List of Board Members") to the AGM, including the proposed President (the "Presidential Candidate"). Each Proposed List of Board Members shall contain an Individual Member. The Individual Members shall be collectively represented at the Board by one Director. To the extent possible, the candidates

proposed in each Proposed List of Board Members shall come from a wide spectrum of business industries and services. Any Voting Member who is a Corporate Member and not yet part of any Proposed List of Board Members ("Independent Candidate") is entitled to submit its individual candidacy for one of the two Independent Directors' seats.

6.4 Any number of Proposed Lists of Board Directors may be presented at an AGM provided that no Member shall be on more than one Proposed List of Board Members. All Proposed Lists and Independent Candidates proposals shall be submitted in writing to the Secretary General no less than fifteen days before the AGM and the proposed Lists of Board Members and Independent Candidacies shall, once received, be immediately circulated to all Members.

6.5 Each Presidential Candidate will have the opportunity to present at the AGM the proposed fellow Members on his/her List of Board Members and the proposed programme of his/her team for the effective management and operation of the ICCS. Similarly, all Independent Candidates will have the opportunity to present at the AGM their proposed contributions to the ICCS.

6.6 In choosing the incoming Board, the Voting Members shall vote by secret ballot and first elect a Proposed List of Board Members by simple majority. Where there is an equal draw of votes for two or more Proposed Lists of Board Members, the Voting Members shall vote a second time and the candidates set out in a Proposed List of Board Members securing a simple majority ("Approved Proposed List Board Members") shall be elected

as Directors of the Board. Following the election of the Directors set out in the Approved Proposed List Board Members, the AGM shall proceed with the election of the two Independent Directors by secret ballot. The two Independent Candidates obtaining the highest numbers of votes shall be elected. In case of a draw between two or more Independent Candidates, the Voting Members shall vote a second time and the Independent Candidate securing the highest number of votes shall be elected.

BOARD MEETINGS

6.7 The Board shall meet at least four times a year. No business shall be transacted at any meeting of the Board unless a quorum is present. At least five Directors each present personally at the commencement of the Board meeting and at the time of voting for each resolution considered at the meeting shall form a quorum. In the event that a quorum is not present within thirty minutes after the scheduled commencement of the Board meeting, the Board meeting shall be adjourned and reconvened in seven days at the same time and place (unless notice have otherwise been given to the Directors) whereupon any five Directors each present personally shall be sufficient to form a quorum.

6.8 The President shall be the Chairman of the Board meeting, or in his absence, the Vice-President. In the absence of both, the longest serving Director of the Board shall be the Chairman of the Board meeting.

6.9 The Directors may meet at any place for the dispatch of their business, adjourn and otherwise

regulate their meetings as they deem fit. A Director who, within the term of his or her office misses three Board meetings without reasonable excuse may be removed and replaced by resolution of the Board passed by a simple majority of the Directors of the Board. Any changes in the Board shall be notified to the Registrar of Societies within two (2) weeks of the change.

6.10 The Board shall have the power, exercisable by way of a "no confidence" vote of a simple majority, to remove a Director in the event of a consistent breach by the Director of duties to the ICCS, including but not limited to compromising, competing and/or acting in conflict with the interests and objectives of the ICCS.

6.11 At least ten days' notice in writing of each meeting of the Board shall be given to each Director at the address from time to time provided by him to the ICCS for such purpose and such notice shall be accompanied by an agenda of the matters to be considered at the meeting. No decision shall be taken on any matter at a meeting of the Board unless notice of such matter shall have been given in the manner aforesaid or waiver of such notice has been given in respect of such matter by all of the Directors.

6.12 The decisions of the Board shall be made by a majority of votes by the Directors who are present and voting. In case of a draw, the Chairman shall have a second or casting vote.

6.13 Minutes of each Board meeting shall be circulated to the Directors by the Secretary General as soon as possible following the meeting and shall be approved at the following Board meeting.

6.14 Up to five observers may be invited by the President to attend the Board meetings. Such observers may participate in the meetings without any voting rights. Notwithstanding that, an invitation shall always be sent to the Ambassador of Italy, to the Economic Councilor of the Italian Embassy and to the immediate Past President of the ICCS to attend the Board meetings.

TERM AND DURATION OF THE BOARD

6.15 The term of office of the Board shall be for three years. The Directors may serve on the Board for a maximum of two consecutive terms and may be eligible to serve again on the Board after one term out of office. Notwithstanding the foregoing, any outgoing Director (with the exception of the President if he/she has completed his/her term in office) may, however, at the end of his second consecutive term as a Director, serve in the capacity of President (if he/she is so elected) for a maximum of two additional, consecutive terms. (For the avoidance of doubt, such outgoing Director may therefore serve a maximum of four consecutive terms as a member of the Board, of which two terms as a Director and two terms as the President.)

DUTIES AND RESPONSIBILITIES OF THE BOARD

6.16 The Board is entrusted by the Members to steer the ICCS' business and strategy in compliance with the ICCS' Constitution, and with the resolutions passed at the general meetings, as well manage its finances and general administration in

order to ensure its proper functioning.

6.17 The Board shall appoint the Secretary General according to and in agreement with Assocamerestero and the relevant Italian authorities.

6.18 The Board shall prepare and submit to the AGM for approval annually the ICCS' budget, the programme for the promotion of the ICCS' objectives and the ICCS' financial statements.

6.19 Borrowing of Monies: The Board shall have the power to borrow by way of overdraft, term loan or otherwise, as the Board may consider necessary and proper for the business of the ICCS provided always that the total amount borrowed at any time shall not exceed S\$50,000.

6.20 Investments: The Board shall have the power to invest the monies of the ICCS and to deal with the property of the ICCS in such manner as is beneficial to and/or in the best interest of the ICCS.

6.21 The Board shall be empowered to consider, approve or reject applications for membership at the first Board meeting following the submission of such membership applications. It can also terminate memberships pursuant to Article 3.

6.22 The membership fees shall be reviewed by the Board from time to time. Any new fees adopted and approved shall be effective from the following financial year.

6.23 The Board shall have the power to appoint administration staff on such terms and conditions as the Board may determine. Employment contracts entered into on behalf of the ICCS shall be

signed by the President or the Secretary General. Resignation notices by employees under the terms of any employment contracts entered into by the ICCS shall be addressed to the President or the Secretary General and submitted to the Board.

SECTION 7 - THE PRESIDENT

7.1 The President shall chair the Board meetings and the general meetings.

7.2 The first Board meeting following the election of the incoming Board, shall take place within three days from the AGM, and the President shall propose to the Board for approval the Vice-President and the Treasurer. Where necessary, the President can establish working groups or delegate to the Directors particular projects or areas of responsibility. Any outcome or findings from these projects shall be included in the agenda of the Board and reported on a regular basis to the Board.

7.3 Should the President resign during his or her term, the Vice-President shall be automatically appointed as President and the Members shall be immediately informed in writing within seven (7) days from the appointment. The new President shall then choose from among the Directors a replacement Vice-President.

7.4 If the President is an Italian citizen, the Vice-President shall be preferably a Singaporean citizen and vice-versa

7.5 The Board, upon a specific request of the President, may also decide to appoint a Honorary

Vice-President by a simple majority vote of the Board where such appointment would add to the prestige and visibility of the ICCS. The Honorary Vice-President would be appointed for a three year renewable term, shall not have any voting rights and shall not be part of the Board. The office bearer shall at all times be the Vice-President. The Vice-President shall perform the functions of the President in the President's absence.

SECTION 8 - THE SECRETARY GENERAL

8.1 The Secretary General is the general manager and contributes to define strategies and policies of the ICCS, in cooperation with the President and the Board.

8.2 The Secretary General is responsible for implementing decisions and outcomes of the Board and the AGM, as well as the programme approved by the AGM, under the guidelines received from the President.

8.3 The Secretary General is in charge of the office organization and administration, human resources, staff training and courses, ensuring quality and standards of the services provided by the ICCS to Members and customers.

8.4 The Secretary General shall provide updates and reports to the Board on all activities carried out and liaise with the Board and the AGM on any matters related to the activities and functioning of the ICCS.

8.5 The Secretary General prepares Budgets and

Statements of Accounts under the supervision of the President and in collaboration with the Treasurer.

- 8.6 The Secretary General is a full-time employee, barred from having other commercial activities and from becoming a Member of the ICCS.
- 8.7 The Secretary General shall attend all Board meetings and other proceedings without any right of vote.

SECTION 9 - TREASURER

- 9.1 The Treasurer shall supervise the preparation of the accounts of the ICCS in collaboration with the Secretary General and ensure a sustainable and transparent financial management of the ICCS, under the supervision of the President. The Treasurer shall report to the Board on a regular basis on the financial status of the ICCS.
- 9.2 All monies belonging to the ICCS and not required for current expenses shall be kept with such banks or financial institutions as the Board may decide. All payments shall be authorised by the President and the Secretary General, or Vice-President, or Treasurer, with the joint authorisation of any two of them.

SECTION 10 - AUDIT AND FINANCIAL YEAR

- 10.1 A firm of Public Accountants and Chartered

Accountants shall be appointed as Auditors for a term of one year at the AGM and shall be eligible for reappointment. They will be required to audit each year's accounts and present a report upon them to the AGM. They may be required by the President to audit the ICCS' accounts for any period within their tenure of office at any date and make a report to the Board.

- 10.2 The financial year of the ICCS shall be from 1st of January to 31st December.

SECTION 11 - PROHIBITIONS

- 11.1 Gambling of any kind, excluding the promotion or conduct of a private lottery which has been permitted under the Private Lotteries Act (Chapter 250), is forbidden on the ICCS' premises. The introduction of materials for gambling or drug taking and of bad characters into the premises is prohibited.
- 11.2 The ICCS shall not engage in any trade union activity as defined in any written law relating to trade unions for the time being in force in Singapore.
- 11.3 The ICCS shall not indulge in any political activity or allow its funds and/or premises to be used for political purposes.
- 11.4 The funds of the ICCS shall not be used to pay the fines of Members who have been convicted in Court.
- 11.5 The ICCS shall not hold any lottery, whether confined to its Members or not, in the name of the ICCS

or its office-bearers, Board or Members unless with the prior approval of the relevant authorities.

- 11.6 The ICCS shall not raise funds from the public for whatever purposes without the prior approval in writing of the Assistant Director Operations, Licensing Division, Singapore Police Force and other relevant authorities.

SECTION 12 - AMENDMENTS TO THE CONSTITUTION

- 12.1 The ICCS shall not amend its Constitution without prior approval in writing to the Registrar of Societies. No alteration or addition/deletion to this Constitution shall be passed except at a general meeting and with the consent of two-thirds (2/3) of the Voting Members present at the general meeting.
- 12.2 Any duly passed and approved amendment to this Constitution shall be communicated to the concerned Italian Ministry according to Law 1 July 1970, N. 518.

SECTION 13 - ADMINISTRATIVE MATTERS

- 13.1 The Board shall have the power to use its own discretion in dealing with any question or matter pertaining to the day-to-day administration of the ICCS which is not expressly provided for in this Constitution. The decision of the Board shall be final unless it is reversed at a general meeting of Members.

SECTION 14 - DISSOLUTION

- 14.1 The ICCS may be dissolved following a petition by at least three-fourths of the Voting Members at an EGM. An EGM shall be called to deliberate on such a petition.
- 14.2 No resolution for the dissolution of the ICCS shall be deliberated at any EGM unless at least three-fourths of the Voting Members of the ICCS are each present personally or by proxy, at the commencement of the meeting and at the time of voting.
- 14.3 Any resolution for the dissolution of the ICCS shall be passed only with a special majority vote of three-fourths of the Voting Members of the ICCS.
- 14.4 Subject to the foregoing, in the event of the ICCS being dissolved, all debts and liabilities legally incurred by and on behalf of the ICCS shall be fully discharged and the remaining funds will be donated to an approved charitable institution in Singapore to be determined by the ICCS at an EGM.
- 14.5 A certificate of dissolution shall be given within seven days of the dissolution to the Registrar of Societies.

SECTION 15 - DISPUTES

- 15.1 In the event of any dispute arising amongst Members, they shall attempt to resolve the matter at an EGM in accordance with this Constitution. Should the Members fail to resolve the matter, they may bring the matter to the courts of Singapore for settlement.



Founded in May, 1978, Farmindustria - the association of pharmaceutical companies and member of Confindustria - counts today about 200 national and foreign-owned member companies operating in Italy.

With 63,500 highly qualified employees, the pharmaceutical industry in Italy plays a leading role in the international scenario. The overall pharmaceutical turnover amounts to 30 billion euro, with exports accounting for 73% of manufacturing of the 174 companies located in Italy.

With 6,000 researchers and investments for 2.5 billion euro each year (1.2 in manufacturing and 1.3 in R&D), Italy is buttressing its pharmaceutical research commitment, as demonstrated by 303 Italian biotechnological products under development, also thanks to the cooperation between public and private centres of excellence.

R&D and manufacturing are also vital for the activity of vaccines, which constitute an excellence of pharmaceutical industry.

In order to guarantee the fairest behaviour Farmindustria member companies have adopted a Code of Professional Conduct - today one of the most rigorous in Europe - that regulates not only the relations between companies but also their relations with the scientific and medical community.

Farmindustria, which is a member of the European (EFPIA) and International federations (IFPMA), pursues the achievement of a stable legislative framework and the outlining of policies by which the key role of pharmaceutical industry in enhancing the knowledge-based economy can get the right recognition, which may contribute to consolidating industrial presence on the territory and investments in research and manufacturing.

In order to convey the importance of pharmaceutical industry and Research, Farmindustria has started a "roadshow" through the Associated companies' facilities, with the aim of providing a live demonstration of the production of value. Farmindustria has also presented the Orologio della Vita (Life Clock), which measures the contribution of medicines to the increase in life expectancy, and has created the website www.farmacie-vita.it.

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